OTP BANK PLC.

CONSOLIDATEDFINANCIAL STATEMENTS
INACCORDANCE WITH
INTERNATIONAL FINANCIAL REPORTING
STANDARDSASADOPTEDBYTHE EUROPEANUNION

FOR THE YEAR ENDED
31 DECEMBER 2010

OTP BANK PLC.

## CONSOLIDATED FINANCIAL STATEMENTS

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To the Shareholders and Board of Directors of OTP Bank Plc.

## Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of OTP Bank Plc. (the "Bank") for the year 2010, which financial statements comprise the consolidated balance sheet as at December 31, 2010 - which shows total assets of $9,780,946$ million HUF, - and the related consolidated statement of recognized and comprehensive income - which shows a retained profit for the year attributable to equity holders of 117,930 million HUF -, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Hungarian National Standards on Auditing and effective Hungarian laws and other regulations pertaining to audit. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit clause (opinion).

## Clause (Opinion)

We have audited the consolidated financial statements of OTP Bank Plc. including its sections and items and the supporting accounting records and certificates thereof, in accordance with the applicable National Standards on Auditing and have obtained reasonable assurance that the consolidated financial statements have been prepared pursuant to the International Financial Reporting Standards as adopted by the European Union.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of OTP Bank Plc. as at December 31, 2010, in accordance with International Financial Reporting Standards as adopted by the European Union.

## Other Reporting Obligation on the Consolidated Business Report

We have examined the accompanying consolidated business report of OTP Bank Plc. for the year 2010.

Management is responsible for the preparation of this consolidated business report in accordance with the Hungarian Accounting Act.

Our responsibility is to assess whether the accounting information in the consolidated business report is consistent with that contained in the consolidated financial statements prepared for the same business year. Our work with respect to the consolidated business report was limited to assessing the consistence of the consolidated business report with the consolidated financial statements, and did not include a review of any information other than that drawn from the audited accounting records of the Bank.

In our opinion, the consolidated business report of OTP Bank Plc. for the year 2010. corresponds to the figures included in the consolidated financial statements of OTP Bank Plc. for the year 2010.

Budapest, February 25, 2011


Horváth Tamás
Deloitte Auditing and Consulting Ltd. 1068 Budapest, Dózsa György út 84/C 000083


Nagyváradiné Szépfalvi Zsuzsanna registered statutory auditor 005313

# OTP BANK PLC. <br> CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2010 <br> (in HUF mn) 

|  | Note | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Cash, amounts due from banks and balances with the National Banks | 4. | 513,038 | 505,649 |
| Placements with other banks, net of allowance for placement losses | 5. | 511,244 | 440,851 |
| Financial assets at fair value through profit or loss | 6. | 233,667 | 256,100 |
| Securities available-for-sale | 7. | 1,008,097 | 1,354,285 |
| Loans, net of allowance for loan losses | 8. | 6,741,059 | 6,412,716 |
| Associates and other investments | 9. | 11,554 | 18,834 |
| Securities held-to-maturity | 10. | 172,302 | 188,853 |
| Property and equipment | 11. | 217,615 | 208,730 |
| Intangible assets | 11. | 263,213 | 267,628 |
| Other assets | 12. | 109,157 | 101,486 |
| TOTAL ASSETS |  | $\underline{\mathbf{9 , 7 8 0 , 9 4 6}}$ | $\underline{\underline{9,755,132}}$ |
| Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks | 13. | 681,949 | 802,749 |
| Deposits from customers | 14. | 5,821,489 | 5,688,887 |
| Liabilities from issued securities | 15. | 1,035,153 | 1,410,348 |
| Financial liabilities at fair value through profit or loss | 16. | 257,052 | 118,468 |
| Other liabilities | 17. | 385,744 | 262,240 |
| Subordinated bonds and loans | 18. | 290,630 | 280,834 |
| TOTAL LIABILITIES |  | $\underline{8,472,017}$ | 8,563,526 |
| Share capital | 19. | 28,000 | 28,000 |
| Retained earnings and reserves |  | 1,327,638 | 1,210,132 |
| Treasury shares | 21. | $(52,597)$ | $(52,678)$ |
| Non-controlling interest | 22. | 5,888 | 6,152 |
| TOTAL SHAREHOLDERS' EQUITY |  | 1,308,929 | 1,191,606 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY |  | $\underline{\underline{9,780,946}}$ | $\underline{\underline{\mathbf{9 , 7 5 5}} \mathbf{1 3 2}}$ |
| Budapest, 25 February 2011 |  |  |  |
|  |  |  | Sándor Csányi Chief Executive |

OTP BANK PLC.
CONSOLIDATED STATEMENT OF RECOGNIZED INCOME FOR THE YEAR ENDED 31 DECEMBER 2010
(in HUF mn)

|  | Note | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |
| Loans |  | 741,708 | 780,161 |
| Placements with other banks |  | 301,259 | 350,742 |
| Securities available-for-sale |  | 73,247 | 31,373 |
| Securities held-to-maturity |  | 11,991 | 45,804 |
| Amounts due from banks and balances with the National Banks |  | 5,052 | 7,514 |
| Securities held for trading |  | 2,091 | 5,556 |
| Total Interest Income |  | 1,135,348 | 1,221,150 |
| Interest Expense: |  |  |  |
| Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks |  | 216,654 | 244,744 |
| Deposits from customers |  | 227,781 | 290,516 |
| Liabilities from issued securities |  | 61,877 | 79,770 |
| Subordinated bonds and loans |  | 12,611 | 16,340 |
| Total Interest Expense |  | 518,923 | 631,370 |
| NET INTEREST INCOME |  | 616,425 | 589,780 |
| Provision for impairment on loan and placement losses | 5., 8. | 273,024 | 249,278 |
| NET INTEREST INCOME AFTER PROVISION FOR |  |  |  |
| LOAN AND PLACEMENT LOSSES |  | 343,401 | 340,502 |
| Income from fees and commissions |  | 177,252 | 170,335 |
| Expense from fees and commissions |  | 36,621 | 37,422 |
| Net profit from fees and commissions | 23. | 140,631 | 132,913 |
| Foreign exchange gains and (losses), net |  | 31,811 | $(8,308)$ |
| Net gains on securities |  | 5,445 | 7,458 |
| Gains on real estate transactions |  | 845 | 931 |
| Dividend income |  | 951 | 894 |
| Provision for impairment / Provision on securities available-for-sale and securities held-to-maturity |  | 9,924 | $(8,027)$ |
| Other operating income |  | 20,890 | 66,308 |
| Other operating expense | 24. | $(14,435)$ | $(21,048)$ |
| Net operating income |  | 55,431 | 38,208 |
| Personnel expenses |  | 160,725 | 155,517 |
| Depreciation and amortization | 11. | 67,324 | 45,141 |
| Other administrative expenses |  | 171,231 | 140,483 |
| Other administrative expenses | 25. | 399,280 | 341,141 |
| PROFIT BEFORE INCOME TAX |  | 140,183 | 170,482 |
| Income tax | 26. | $(22,057)$ | $(20,276)$ |
| NET PROFIT FOR THE PERIOD |  | $\underline{\underline{118,126}}$ | $\underline{150,206}$ |
| From this, attributable to: |  |  |  |
| Non-controlling interest |  | 196 | (839) |
| Equity holders |  | 117,930 | 151,045 |
| Consolidated earnings per share (in HUF) |  |  |  |
| Basic | 37. | $\underline{443}$ | $\underline{\underline{577}}$ |
| Diluted | 37. | $\underline{437}$ | $\underline{\underline{572}}$ |

OTP BANK PLC.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2010
(in HUF mn)

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: |
| NET PROFIT FOR THE YEAR (EQUITY HOLDERS) | $\mathbf{1 1 7 , 9 3 0}$ | $\mathbf{1 5 1 , 0 4 5}$ |
| Fair value adjustment of securities available-for-sale | $(10,771)$ | 9,941 |
| Derivative financial instruments designated as Cash-flow hedge | 335 | 431 |
| Net investment hedge in foreign operations | $(2,232)$ | $(1,543)$ |
| Foreign currency translation difference | $\underline{30,674}$ | $\underline{(8,213)}$ |
| NET COMPREHENSIVE INCOME | $\underline{\underline{\mathbf{3 5 5 , 9 3 6}}}$ | $\underline{\underline{\mathbf{1 5 1 , 6 6 1}}}$ |

## OTP BANK PLC.

## CONSOLIDATED STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED 31 DECEMBER 2010

 (in HUF mn)| OPERATING ACTIVITIES | Note | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Profit before income tax |  | 140,183 | 170,482 |
| Goodwill impairment | 11. | 18,519 | - |
| Depreciation and amortization | 11. | 48,805 | 45,141 |
| (Release of provision)/ provision for impairment on securities | 7.,10. | $(9,754)$ | 8,027 |
| Provision for impairment on loan and placement losses | 5.,8. | 273,024 | 249,278 |
| Provision for impairment on permanent diminution in value of investments | 9. | 425 | 118 |
| Provision for impairment on other assets | 12. | 3,808 | 5,811 |
| (Release of provision) / provision on off-balance sheet commitments and contingent liabilities | 17. | $(3,977)$ | 4,087 |
| Share-based payment | 2.,29. | $(11,821)$ | 6,802 |
| Unrealized gains on fair value adjustment of securities held for trading |  | 3,428 | 4,579 |
| Unrealized gains on fair value adjustment of derivative financial instruments |  | 106,972 | 9,891 |
| Net changes in assets and liabilities in operating activities |  |  |  |
| Changes in financial assets at fair value through profit or loss |  | 22,243 | $(123,644)$ |
| Net (increase)/decrease in loans, net of allowance for loan losses |  | $(474,804)$ | 92,396 |
| (Increase)/decrease in other assets before provisions for impairment |  | $(16,572)$ | 111,857 |
| Net increase in deposits from customers |  | 132,602 | 430,720 |
| (Decrease)/increase in other liabilities |  | $(44,352)$ | 13,073 |
| Net decrease/(increase) in compulsory reserves at the National Banks |  | 4,114 | $(11,035)$ |
| Dividend income |  | (951) | (894) |
| Income tax paid |  | $(21,748)$ | $(34,273)$ |
| Net Cash Provided by Operating Activities |  | 170,144 | 982,416 |
| INVESTING ACTIVITIES |  |  |  |
| Net increase in placement with other banks before allowance for placements losses |  | $(68,976)$ | $(30,013)$ |
| Net decrease/(increase) in securities available-for-sale |  | 340,238 | $(851,579)$ |
| Net decrease/(increase) in investments in subsidiaries, before provision for impairment |  | 6,855 | $(8,485)$ |
| Dividend income |  | 951 | 894 |
| Net decrease in securities held-to-maturity |  | 21,106 | 136,877 |
| Additions to property, equipment and intangible assets |  | $(92,633)$ | $(79,737)$ |
| Disposals to property, equipment and intangible assets |  | 21,362 | 27,812 |
| Net decrease/(increase) in advances for investments, included in other assets |  | $\underline{\text { 2,027 }}$ | $(1,874)$ |
| Net Cash Provided by / (Used in) Investing Activities |  | 230,930 | $(806,105)$ |

## OTP BANK PLC.

## CONSOLIDATED STATEMENT OF CASH FLOWS <br> FOR THE YEAR ENDED 31 DECEMBER 2010 <br> (in HUF mn) <br> [continued]

| FINANCING ACTIVITIES | Note | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Net decrease in amounts due to banks, the Hungarian |  |  |  |
| Government, deposits from the National Banks and other banks |  | $(120,800)$ | $(45,981)$ |
| Net decrease in liabilities from issued securities |  | $(302,446)$ | $(156,412)$ |
| Increase/(decrease) in subordinated bonds and loans |  | 9,796 | $(39,216)$ |
| Decrease in non-controlling interest |  | (264) | (633) |
| Foreign currency translation |  | 30,674 | $(8,213)$ |
| Payments to ICES holders |  | $(6,669)$ | $(5,223)$ |
| Net change in Treasury shares |  | 141 | 44,513 |
| Dividends paid |  | (2) | (539) |
| Net Cash Used in Financing Activities |  | (389,570) | (211,704) |
| Net increase/(decrease) in cash and cash equivalents |  | 11,504 | $(35,393)$ |
| Cash and cash equivalents at the beginning of the period |  | 243,541 | $\underline{\mathbf{2 7 8 , 9 3 4}}$ |
| Cash and cash equivalents at the end of the period |  | $\underline{\underline{255,045}}$ | $\underline{\underline{243,541}}$ |

## Analysis of cash and cash equivalents

| Cash, amounts due from banks and balances with the |  |  |  |
| :---: | :---: | :---: | :---: |
| Compulsory reserve established by the National Banks |  | $(262,108)$ | $(251,073)$ |
| Cash and cash equivalents at the beginning of the period |  | $\underline{\underline{243,541}}$ | $\underline{\underline{278,934}}$ |
| Cash, amounts due from banks and balances with the National Banks | 4. | 513,038 | 505,649 |
| Compulsory reserve established by the National Banks | 4. | (257,993) | $(262,108)$ |
| Cash and cash equivalents at the end of the period |  | $\underline{\underline{255,045}}$ | 243,541 |

[^0]OTP BANK PLC.
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2010
(in HUF mn)

|  | Note | Share capital | Capital reserve | Share-based payment reserve | Retained earnings and reserves | Put option reserve | Treasury shares | Noncontrolling interest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January 2009 |  | $\underline{\underline{28,000}}$ | $\underline{\underline{52}}$ | $\underline{\underline{19,181}}$ | $\underline{1,141,702}$ | $\equiv$ | $(146,749)$ | $\underline{\underline{6,785}}$ | $\underline{\underline{1,048,971}}$ |
| Net comprehensive income |  | - | - | - | 151,661 | - | - | - | 151,661 |
| Share-based payment | 29. | - | - | 6,802 | - | - | - | - | 6,802 |
| Closed share-based payments |  | - | - | $(19,153)$ | 19,153 | - | - | - | - |
| Sale of Treasury shares |  | - | - | - | - | - | 110,637 | - | 110,637 |
| Written put option on ordinary shares |  | - | - | - | - | $(55,468)$ | - | - | $(55,468)$ |
| Treasury shares |  |  |  |  |  |  |  |  |  |
| - loss on sale |  | - | - | - | $(48,575)$ | - | - | - | $(48,575)$ |
| - acquisition |  | - | - | - | - | - | $(16,566)$ | - | $(16,566)$ |
| Payments to ICES holders | 20. | - | - | - | $(5,223)$ | - | - | - | $(5,223)$ |
| Non-controlling interest |  | - | = | - | = | - | = | (633) | (633) |
| Balance as at 31 December 2009 |  | $\underline{\underline{28,000}}$ | $\underline{\underline{52}}$ | $\underline{\underline{6,830}}$ | $\underline{\underline{1,258,718}}$ | $(55,468)$ | $(52,678)$ | $\underline{\underline{6,152}}$ | $\underline{1,191,606}$ |
| Net comprehensive income |  | - | - | - | 135,936 | - | - | - | 135,936 |
| Share-based payment | 29. | - | - | $(6,802)$ | $(5,019)$ | - | - | - | $(11,821)$ |
| Sale of Treasury shares |  | - | - | - | - | - | 496 | - | 496 |
| Treasury shares |  |  |  |  |  |  |  |  |  |
| - gain on sale |  | - | - | - | 60 | - | - | - | 60 |
| - acquisition |  | - | - | - | - | - | (415) | - | (415) |
| Payments to ICES holders | 20. | - | - | - | $(6,669)$ | - | - | - | $(6,669)$ |
| Non-controlling interest |  | - | - | - | - | - | - | (264) | (264) |
| Balance as at 31 December 2010 |  | $\underline{\mathbf{2 8 , 0 0 0}}$ | $\underline{52}$ | $\underline{\underline{28}}$ | 1,383,026 | $(55,468)$ | $(52,597)$ | 5,888 | 1,308,929 |

[^1]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS

### 1.1. General information

OTP Bank Plc. (the "Bank" or "OTP") was established on 31 December 1990, when the previously State-owned company was transformed into a public liability company. The Bank's registered office address is 16 , Nador Street, Budapest 1051.

In 1995, the shares of the Bank were listed on the Budapest and the Luxembourg stock exchanges and were also listed on the SEAQ board on the London Stock Exchange and PORTAL in the USA.

These financial statements were approved by the board of directors and authorized for issue on 31 March 2011.

The structure of the Share capital by shareholders:

| Domestic and foreign private and |  |  |
| :--- | ---: | ---: |
| $\quad$ institutional investors | $96 \%$ | $97 \%$ |
| Employees | $2 \%$ | $2 \%$ |
| Treasury shares | $\underline{2 \%}$ | $\underline{1 \%}$ |
| Total | $\underline{\mathbf{1 0 0 \%}}$ | $\underline{\underline{\mathbf{1 0 0} \%}}$ |

The Bank and its subsidiaries ("Entities of the Group", together the "Group") provide a full range of commercial banking services through a wide network of 1,489 branches. The Group has operations in Hungary, Bulgaria, Croatia, Slovakia, Romania, Ukraine, Serbia, Russia and Montenegro.

The number of employees at the Group:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| The number of employees at the Group | 30,367 | 31,337 |
| The average number of employees at the Group | 30,183 | 31,051 |

# OTP BANK PLC. <br> <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS [continued]

### 1.2. Accounting

The Entities of the Group maintain their accounting records and prepare its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary and in case of foreign subsidiaries in accordance with the local commercial, banking and fiscal regulations.

The Group's functional currency is the Hungarian Forint ("HUF").
Due to the fact that the Bank is listed on international and national stock exchanges, the Bank is obliged to present its financial position in accordance with International Financial Reporting Standards ("IFRS").

Certain adjustments have been made to the entities' statutory accounts in order to present the consolidated financial position and Statement of Recognized and Comprehensive Income of the Bank in accordance with all standards and interpretations approved by the International Accounting Standards Board ("IASB"), which are referred to as IFRS.

The Consolidated Financial Statements have been prepared in accordance with IFRS as adopted by the European Union (the "EU"). IFRS as adopted by the EU do not currently differ from IFRS as issued by the IASB, except for portfolio hedge accounting under IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39") which has not been approved by the EU. As the Group does not apply portfolio hedge accounting under IAS 39, there would be no impact on these consolidated financial statements, had it been approved by the EU at the balance sheet date.

### 1.2.1. The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2010

The following amendments to the existing standards issued by the IASB, interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") and adopted by the EU are effective for the current period:

- IAS 27 (Amendment) "Consolidated and Separate Financial Statements" adopted by the EU on 3 June 2009 (effective for annual periods beginning on or after 1 July 2009),
- IAS 39 (Amendment) "Financial Instruments: Recognition and Measurement" - Eligible hedged items, adopted by the EU on 15 September 2009 (effective for annual periods beginning on or after 1 July 2009),
- IFRS 1 (Revised) "First-time Adoption of IFRS" adopted by the EU on 25 November 2009 (effective for annual periods beginning on or after 1 January 2010),
- IFRS 3 (Revised) "Business Combinations" adopted by the EU on 3 June 2009 (effective for annual periods beginning on or after 1 July 2009),
- IFRS 1 (Amendment) "First-time Adoption of IFRS"- Additional Exemptions for First-time Adopters, adopted by the EU on 23 June 2010 (effective for annual periods beginning on or after 1 January 2010),
- IFRS 2 (Amendment) "Share-based Payment" - Group cash-settled share-based payment transactions adopted by the EU on 23 March 2010 (effective for annual periods beginning on or after 1 January 2010),
- "Improvements to IFRSs (2009)" (Amendment) resulting from the annual improvement project of IFRS published on 16 April 2009, adopted by the EU on 23 March 2010 (IFRS 2, IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 18, IAS 36, IAS 38, IAS 39, IFRIC 9 and IFRIC 16) primarily with a view to removing inconsistencies and clarifying wording, adopted by the EU on 23 March 2010 (effective for annual periods beginning on or after 1 January 2010),
- IFRIC 12 "Service Concession Arrangements" adopted by the EU on 25 March 2009 (effective for annual periods beginning on or after 30 March 2009),
- IFRIC 15 "Agreements for the Construction of Real Estate" adopted by the EU on 22 July 2009 (effective for annual periods beginning on or after 1 January 2010),


## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS [continued]

### 1.2.1. The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2010 [continued]

- IFRIC 16 "Hedges of a Net Investment in a Foreign Operation" adopted by the EU on 4 June 2009 (effective for annual periods beginning on or after 1 July 2009),
- IFRIC 17 "Distributions of Non-Cash Assets to Owners" adopted by the EU on 26 November
- IFRIC 18 "Transfers of Assets from Customers" adopted by the EU on 27 November 2009 (effective for annual periods beginning on or after 1 November 2009).

The adoption of the above presented Amendments and new Standards and Interpretations had no significant impact on the Consolidated Financial Statements of the Group.

### 1.2.2. Amendments to IFRSs effective on or after 1 January 2011, not yet adopted

At the balance sheet date of these financial statements, the following Standards and Interpretations were issued but not yet effective:

- IAS 12 "Income Taxes" (Amendment) - Deferred Tax: Recovery of Underlying Assets (effective for annual periods beginning on or after 1 January 2012), ${ }^{1}$
- IAS 24 (Amendment) "Related Party Disclosures" - Simplifying the disclosure requirements for government-related entities and clarifying the definition of a related party, adopted by the EU on 19 July 2010 (effective for annual periods beginning on or after 1 January 2011),
- IAS 32 (Amendment) "Financial Instruments: Presentation" - Accounting for rights issues, adopted by the EU on 23 December 2009 (effective for annual periods beginning on or after 1 February 2010),
- IFRS 1 (Amendment) "First-time Adoption of IFRS"- Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters, adopted by the EU on 30 June 2010 (effective for annual periods beginning on or after 1 July 2010),
- IFRS 1 "First-time Adoption of IFRS" (Amendment) - Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters (effective for annual periods beginning on or after 1 July $2011^{1}$
- IFRS 7 "Financial Instruments: Disclosures" (Amendment) - Transfers of Financial Assets (effective for annual periods beginning on or after 1 July 2011), ${ }^{1}$
- IFRS 9 "Financial Instruments" (effective for annual periods beginning on or after 1 January 2013), ${ }^{1}$
- "Improvements to IFRSs (2010)" (Amendment) resulting from the annual improvement project of IFRS published on 6 May 2010 (IFRS 1, IFRS 3, IFRS 7, IAS 1, IAS 27, IAS 34, IFRIC 13) primarily with a view to removing inconsistencies and clarifying wording (most amendments are to be applied for annual periods beginning on or after 1 January 2011).
- IFRIC 14 "IAS 19 (Amendment) - The Limit on a defined benefit Asset, Minimum Funding Requirements and their Interaction" - Prepayments of a Minimum Funding Requirement, adopted by the EU on 19 July 2010 (effective for annual periods beginning on or after 1 January 2011),
- IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments", adopted by the EU on 23 July 2010 (effective for annual periods beginning on or after 1 July 2010).

The adoption of the above presented Amendments and new Standards and Interpretations will have no significant impact on the Consolidated Financial Statements of the Group. The Group is still analysing the impact of adopting IFRS 9 "Financial instruments" which will replace IAS 39 "Financial instruments: Recognition and measurement". IFRS 9 is not published in its entirety by IASB.

[^2]
## OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying consolidated financial statements are summarized below:

### 2.1. Basis of Presentation

These Consolidated Financial Statements have been prepared under the historical cost convention with the exception of certain financial instruments, which are recorded at fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

The presentation of Consolidated Financial Statements in conformity with IFRS requires the management of the Group to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
Future changes in economic conditions, business strategies, regulatory requirements, accounting rules and other factors could result in a change in estimates that could have a material impact on future financial statements.

### 2.2. Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates, quoted by the National Bank of Hungary ("NBH"), or if there is no official rate, at exchange rates quoted by OTP as at the date of the Consolidated Financial Statements. Income and expenses arising in foreign currencies are converted at the rate of exchange on the transaction date. Resulting foreign exchange gains or losses are recorded in the Consolidated Statement of Recognized Income.

Net differences resulting from translating foreign currency financial statements of consolidated subsidiaries are presented as an element of the Retained earnings and reserves in the Consolidated Statement of Financial Position.

Goodwill arising on acquisition is expressed in the functional currency of the foreign operation and translated at the closing rate in the Consolidated Statement of Financial Position. The resulting the foreign currency translation difference is presented as an element of the Retained earnings and reserves in the Consolidated Statement of Financial Position.

### 2.3. Principles of consolidation

Included in these Consolidated Financial Statements are the accounts of those subsidiaries in which the Bank holds a controlling interest. The list of the major fully consolidated subsidiaries, the percentage of issued capital owned by the Bank and the description of their activities is provided in Note 31. However, certain subsidiaries in which the Bank holds a controlling interest have not been consolidated because the effect of consolidating such companies is not material to the Consolidated Financial Statements as a whole (see Note 2.10.).
As the ultimate parent, the Bank is preparing consolidated financial statement of the Group.

### 2.4. Accounting for acquisitions

Subsidiaries are accounted for purchase method of accounting. Any goodwill arising on acquisition is recognized in the Consolidated Statement of Financial Position and accounted for as indicated below.
The investment has to be presented in the Statement of Financial Position as Associates and other investments from the acquisition date. The acquisition date is the date on which the acquirer effectively obtains control of the acquiree. Before this date, it should be presented as Advance for investments within Other assets.

The Group has applied IFRS 3 Business Combinations Standard since 31 March 2004 for acquisitions after that date. Goodwill, which represents the residual cost of the acquisition after recognizing the acquirer's significant influence in the fair value of the identifiable assets, liabilities and contingent liabilities acquired, is held as an intangible asset and recorded at cost less any accumulated impairment losses in the Consolidated Financial Statements.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.4. Accounting for acquisitions [continued]

If the Group loses control of a subsidiary, derecognizes the assets (including any goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost and recognizes any difference as a gain or loss on the sale attributable to the parent in Statement of Recognized Income.

Goodwill acquired in a business combination is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired.

The Group calculates the value in use a discounted cash-flow model. The 5 year period explicit cash-flow model serves as a basis for the impairment test by which the Group defines the impairment need on goodwill based on the strategic factors and financial data of its cash-generating units.

The Group, in its strategic plan, has taken into consideration the effects of the present global economic situation, the probable economic decline and their possible influence on the financial sector as well as the limited external refinancing funds, the lower possibility of the expansion and the prospective effects of all these above mentioned factors.

Negative goodwill, when the interest of the acquirer in the net fair value of the acquired identifiable net assets exceeds the cost of the business combination, is recognized immediately in the Consolidated Statement of Recognized Income as other income.

### 2.5. Securities held-to-maturity

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. At subsequent reporting dates, securities that the Group has the expressed intention and ability to hold to maturity are measured at amortised cost, less any impairment losses recognized to reflect irrecoverable amounts.

The annual amortisation of any discount or premium on the acquisition of a held-to-maturity security is aggregated with other investment income receivable over the term of the investment so that the revenue recognized in each period represents a constant yield on the investment.

Such securities comprise mainly securities issued by the Hungarian Government, discounted Treasury bills, mortgage bonds and foreign bonds.

### 2.6. Financial assets at fair value through profit or loss

### 2.6.1. $\quad$ Securities held for trading

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities held for trading are measured at subsequent reporting dates at fair value. Unrealized gains and losses on held for trading securities are recognized in profit or loss and included in the Consolidated Statement of Recognized Income for the period. Such securities consist of corporate shares, Hungarian and foreign government bonds, securities issued by NBH, discounted treasury bills and other securities.

# OTP BANK PLC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.6. Financial assets at fair value through profit or loss [continued]

### 2.6.2. Derivative financial instruments

In the normal course of business, the Group is a party to contracts for derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract. The derivative financial instruments used include interest rate forward or swap agreements and currency forward or swap agreements and options. These financial instruments are used by the Group to hedge interest rate risk and currency exposures associated with its transactions in the financial markets.

Derivative financial instruments are initially measured at fair value and at subsequent reporting dates also at their fair value. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in profit or loss and are included in the Consolidated Statement of Recognized Income for the period. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

### 2.6.3. Derivative financial instruments designated as a fair-value or cash flow hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the Consolidated Statement of Recognized Income along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective element of the hedge is charged directly to the Consolidated Statement of Recognized Income.
The conditions of hedge accounting applied by the Bank are the following: formally designed as hedge, proper hedge documentation is prepared, effectiveness test is performed and based on it the hedge is qualified as effective.

Changes in fair value of derivatives that are designated and qualify as cash flow hedges and that prove to be highly effective in relation to the hedged risk are recognized in the other Comprehensive Income. Amounts deferred in equity are transferred to the Consolidated Statement of Recognized Income and classified as revenue or expense in the periods during which the hedged assets and liabilities effect the Consolidated Statement of Recognized Income for the period. The ineffective element of the hedge is charged directly to the Consolidated Statement of Recognized Income.

Certain derivative transactions, while providing effective economic hedges under the risk management policy of the Group, do not qualify for hedge accounting under the specific rules of IAS 39 and are therefore treated as derivatives held for trading with fair value gains and losses charged directly to the Consolidated Statement of Recognized Income.

### 2.7. Securities available-for-sale

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities available-for-sale are measured at subsequent reporting dates at fair value. Unrealized gains and losses on available-for-sale financial instruments are recognized directly in equity, unless such available-for-sale security is part of an effective fair value hedge. Such gains and losses will be reported when realized in Consolidated Statement of Recognized Income for the applicable period.
Such securities consist of Hungarian government bonds, bonds issued by NBH, corporate bonds, discounted Treasury bills and other securities. Other securities include shares in investment funds and shares in commercial companies. The impairment is calculated based on discounted cash flow methodology, using the expected future cash flow and original effective interest rate.

Securities available-for-sale are remeasured at fair value based on quoted prices or amounts derived from cash flow models. In circumstances where the quoted market prices are not readily available, the fair value of debt securities is estimated using the present value of future cash flows and the fair value of any unquoted equity instruments are calculated using the EPS ratio.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.7. Securities available-for-sale [continued]

Those available-for-sale financial assets that do not have a quoted market price and whose fair value cannot be reliably measured by other models mentioned above, are measured at cost, less provision for impairment, when appropriate. This exception is related only to equity instruments. Impairment on equity available-for-sale securities is accounted based on significant or prolonged decrease of market value.

### 2.8. Loans, placements with other banks and allowance for loan and placement losses

Loans and placements with other banks are stated at the principal amounts outstanding (including accrued interest), net of allowance for loan or placement losses, respectively. Interest is accrued and credited to income based on the principal amount outstanding.

When a borrower is unable to meet payments as they fall due or, in the opinion of the management, there is an indication that a borrower may be unable to meet payments as they fall due, all unpaid interest is impaired.

The amount of allowance is the difference between the carrying amount and the recoverable amount, being the present value of the expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate.

Allowance for loan and placement losses with other banks represent management assessment for potential losses in relation to these activities.

The allowances for loan and placement losses are maintained to cover losses that have been specifically identified and for potential losses which may be present based on portfolio performance.

Write-offs are generally recorded after all reasonable restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote. The loan is written off against the related account "Provision for impairment on loan and placement losses" in the Consolidated Statement of Recognized Income. If the reason for provisioning is no longer deemed appropriate, the redundant provisioning charge is released into net operating income.

The Group classifies the previously performing loans that have been renegotiated automatically to the to-bemonitored risk class for a certain period and records at least 1 per cent provision for impairment on them.

### 2.9. Sale and repurchase agreements, security lending

Where debt or equity securities are sold under a commitment to repurchase them at a pre-determined price, they remain on Statement of Financial Position and the consideration received is recorded in Other liabilities or Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks. Conversely, debt or equity securities purchased under a commitment to resell are not recognized in the Statement of Financial Position and the consideration paid is recorded in Deposits from customers. Interest is accrued evenly over the life of the repurchase agreement.
In the case of security lending transactions the Group doesn't recognise or derecognise the securities because believes that the transferor retains substantially all the risks and rewards of the ownership of the securities. Only a financial liability or financial receivable is recognised for the consideration amount.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.10. Associates and other investments

Companies where the Bank has the ability to exercise controlling interest are accounted for using the equity method. However, certain associated companies in which the Bank holds a significant interest have not been accounted for in accordance with the equity method because the effect of using the equity method to account for such companies is not material to the consolidated financial statements as a whole.

Unconsolidated subsidiaries and associated companies that were not accounted for using the equity method and other investments where the Bank does not hold a controlling interest are recorded at the cost of acquisition, less Provision for impairment on investment, when appropriate.

Gains and losses on the sale of investments are determined on the basis of the specific identification of the cost of each investment.

### 2.11. Property and equipment, Intangible assets

Property and equipment and Intangible assets are stated at cost, less accumulated depreciation and amortization and impairment, if any. The depreciable amount (book value less residual value) of the non-current assets must be allocated over the useful lives.
Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

$$
\begin{array}{lr}
\text { Intangible assets } & 3.33-50 \% \\
\quad \text { Software } & 10-50 \% \\
\text { Property rights } & 1-33 \% \\
\text { Property } & 2.5-50 \% \\
\text { Office equipments and vehicles } &
\end{array}
$$

Depreciation and amortization on Property and equipment and Intangible assets commence on the day such assets are placed into service.

At each balance sheet date, the Group reviews the carrying value of its Property and equipment and Intangible assets to determine if there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated to determine the extent (if any) of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Where the carrying value of Property and equipment and Intangible assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

### 2.12. Financial liabilities

The financial liabilities are presented within financial liabilities at fair value through profit or loss or financial liabilities measured at amortized costs. In connection to the financial liabilities at fair value through profit or loss, the Group presents the amount of change in their fair value originated from the changes of market conditions and business environment.

## OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 <br> NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.13. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## The Group as a lessor

Amounts due from lessees under finance leases are recorded as other receivables at the amount of the net investment in the lease of the Group. Finance lease income is allocated to accounting periods so as to reflect a constant rate of return on the net investment outstanding of the Group in respect of the leases. Direct costs such as commissions are included in the initial measurement of the finance lease receivables.
Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease.

## The Group as a lessee

Assets held under finance leases, which confer rights and obligations similar to those attached to owned assets, are capitalised at their fair value and depreciated over the useful lives of assets. The principal element of each future lease obligation is recorded as a liability, while the interest elements are charged to the Consolidated Statement of Recognized Income over the period of the leases to produce a constant rate of charge on the balance of principal payments outstanding.
Payments made under operating leases are charged to the Consolidated Statement of Recognized and Comprehensive Income on a straight-line basis over the term of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

### 2.14. Treasury shares

Treasury shares are shares which are purchased on the stock exchange and the over-the-counter market by the Bank and its subsidiaries and are presented in the Consolidated Financial Position at acquisition cost as a deduction from Consolidated Shareholders' Equity.
Gains and losses on the sale of Treasury shares are credited or charged directly to consolidated Retained earnings and reserves. Derecognition of Treasury shares is based on the FIFO method.

### 2.15. Interest income and interest expense

The interest income and expense are recognized in the Consolidated Statement of Recognized Income on an accrual basis based on the IAS 18 Revenue Standard, referring to provision of IAS 39. The Group recognizes interest income when assumes that the interest associated with the transaction will flow to the Group and the amount of the revenue can reasonably be measured. All interest income and expense recognized are arising from loans, placements with other banks, securities held for trading, securities available-for-sale, securities held-to-maturity and amounts due to banks, deposits from customers, liabilities from issued securities, subordinated bond and loans are presented under these lines.

### 2.16. Fees and Commissions

Fees and commissions are recognized in the Consolidated Statement of Recognized Income on an accrual basis based on IAS 18 Revenue Standard. Fees and Commissions are recognized using the effective interest method referring to provisions of IAS 39 .

### 2.17. Dividend income

The Group recognizes dividend income in the consolidated financial statements when its right to receive payment is established.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.18. Income tax

The annual taxation charge is based on the tax payable under fiscal regulations prevailing in the country where the company is incorporated, adjusted for deferred taxation.

Deferred taxation is accounted for using the balance sheet liability method in respect of temporary differences between the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that apply to the future period when the asset is expected to be realized or the liability is settled.

Deferred tax assets are recognized by the Group for the amounts of income taxes that are recoverable in future periods in respect of deductible temporary differences as well as the carryforward of unused tax losses and the carryforward of unused tax credits.

### 2.19. Off-balance sheet commitments and contingent liabilities

In the ordinary course of its business, the Group enters into off-balance sheet commitments such as guarantees, letters of credit, commitments to extend credit and transactions with financial instruments. The provision for impairment on off-balance sheet commitments and contingent liabilities is maintained at a level adequate to absorb probable future losses.

Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

The Group recognizes provision when it has a present obligation as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the obligation.

### 2.20. Share-based payment

The Bank has applied the requirements of IFRS 2 Share-based Payment.
The Bank issues equity-settled share-based payment to certain employees. Equity-settled share-based payment is measured at fair value at the grant date. The fair value determined at the grant date of the equity-settled share-based payment is expensed on a straight-line basis over the year, based on the Bank's estimate of shares that will eventually vest. Share-based payment is recorded in Consolidated Statement of Recognized Income as Personnel expenses.

Fair value is measured by use of a binomial model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

### 2.21. Consolidated Statement of Cash Flows

For the purposes of reporting Consolidated Statement of Cash Flows, cash and cash equivalents include cash, due from banks and balances with the National Banks, excluding the compulsory reserve established by the National Banks. Consolidated cash flows from hedging activities are classified in the same category as the item being hedged. The unrealized gains and losses from the translation of monetary items to the closing foreign exchange rates and unrealized gains and losses from derivative financial instruments are presented net in the statement of cash-flows for the monetary items which were being revalued.

# OTP BANK PLC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.22. Segment reporting

The Group has adopted IFRS 8 Operating Segments with effect from 1 January 2009. IFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segments and to assess their performance. Based on the above, the segments identified by the Group are the geographical segments.
The Group's reportable segments under IFRS 8 are therefore as follows: Hungary, Slovakia, Montenegro, Bulgaria, Romania, Croatia, Serbia, Russia, Ukraine.

### 2.23. Comparative figures

Certain amounts in the Consolidated Financial Statements for the year ended 31 December 2009 have been reclassified to conform with the current year presentation. These reclassifications were not material.

## NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES

The presentation of financial statements in conformity with IFRS requires the management of the Group to make judgement about estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
Significant areas of subjective judgement include:

### 3.1. Impairment on loans and placements

The Group regularly assesses its loan portfolio for impairment. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. Provisioning involves many uncertainties about the outcome of those risks and requires the management of the Group to make many subjective judgements in estimating the loss amounts.

### 3.2. Valuation of instruments without direct quotations

Financial instruments without direct quotations in an active market are valued using the valuation model technique. The models are regularly reviewed and each model is calibrated for the most recent available market data. While the models are built only on available data, their use is subject to certain assumptions and estimates (e.g. correlations, volatilities, etc.). Changes in the model assumptions may affect the reported fair value of the relevant financial instruments.

### 3.3. Provisions

Provisions are recognized and measured based on IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The Group is involved in a number of ongoing legal disputes. Based upon historical experience and expert reports, the Group assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for. (See Note 17)
A provision is recognized by the Group when it has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provision for off-balance sheet items includes provision for litigation, provision for retirement and expected liabilities, for commitments to extend credit, provision for warranties arising from banking activities and provision for confirmed letter of credit.

# OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 3: SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES [continued]

### 3.4. Impairment on goodwill

Goodwill acquired in a business combination is tested for impairment annually or more frequently when there is an indication that the unit might be impaired, in accordance with IAS 36 "Impairment of assets".
The Group calculates the value in use a discounted cash-flow model. The 5 year period explicit cash-flow model serves as a basis for the impairment test by which the Group defines the impairment need on goodwill based on the strategic factors and financial data of its cash-generating units. In the calculation of the goodwill impairment, also the expectations about possible variations in the amount or timing of those future cash flows, the time value of money, represented by the current market risk-free rate of interest and other factors are reflected.

NOTE 4: CASH, AMOUNTS DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANKS (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Cash on hand |  |  |
| In HUF | 58,130 | 49,957 |
| In foreign currency | 114,659 | 108,121 |
|  | 172,789 | 158,078 |
| Amounts due from banks and balances with the National Banks |  |  |
| Within one year: |  |  |
| In HUF | 100,867 | 96,282 |
| In foreign currency | 238,340 | 250,204 |
|  | 339,207 | 346,486 |
| Over one year: |  |  |
| In HUF | - | - |
| In foreign currency | 619 | 661 |
|  | 619 | 661 |
| Accrued interest | 423 | $\underline{424}$ |
|  | 340,249 | 347,571 |
| Total | $\underline{\underline{513,038}}$ | $\underline{\underline{505,649}}$ |
| Compulsory reserve set by the National Banks | 257,993 | $\underline{\mathbf{2 6 2 , 1 0 8}}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 5: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE

 FOR PLACEMENT LOSSES (in HUF mn)|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Within one year |  |  |
| In HUF | 19,760 | 18,228 |
| In foreign currency | 488,128 | 414,925 |
|  | 507,888 | 433,153 |
| Over one year |  |  |
| In HUF | - | - |
| In foreign currency | 4,996 | 10,929 |
|  | 4,996 | 10,929 |
| Accrued interest | 341 | 283 |
| Provision for impairment on placement losses | $(1,981)$ | $(3,514)$ |
| Total | 511,244 | 440,851 |

An analysis of the change in the provision for impairment on placement with other banks, net of allowance for placement losses is as follows:

|  | 2010 | 2009 |
| :--- | :---: | ---: |
| Balance as at 1 January | 3,514 | 370 |
| (Release of provision) / Provision for the period | $(1,418)$ | 4,819 |
| Use of provision | $(242)$ | $(1,564)$ |
| Foreign currency translation difference | $\underline{127}$ | $\underline{(111)}$ |
| Closing balance | $\underline{\underline{\mathbf{3 , 5 1 5}}}$ |  |

Interest conditions of placements with other banks:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| In HUF | $0.8 \%-10.9 \%$ | $0.14 \%-11.7 \%$ |
| In foreign currency | $0.10 \%-12.6 \%$ | $0.01 \%-22 \%$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS
(in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Securities held for trading |  |  |
| Corporate shares | 105,832 | 88,513 |
| Government bonds | 26,550 | 32,965 |
| Securities issued by the NBH | 19,984 | 49,887 |
| Treasury bills | 3,774 | 2,642 |
| Other securities | 537 | 2,785 |
| Other non-interest bearing securities | 2,166 | 598 |
|  | 158,843 | 177,390 |
| Accrued interest | $\underline{404}$ | $\underline{1,166}$ |
| Total | 159,247 | $\underline{\underline{178,556}}$ |

Positive fair value of derivative financial instruments designated as held for trading

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Interest rate swaps designated as held for trading | 34,413 | 53,726 |
| CCIRS ${ }^{1}$ and mark-to-market CCIRS designated as held for trading | 18,938 | 16,548 |
| Foreign exchange swaps designated as held for trading | 15,442 | 6,008 |
| Other transactions designated as held for trading | 5,627 | 1,262 |
|  | 74,420 | 77,544 |
| Total | $\underline{\underline{233,667}}$ | $\underline{\mathbf{2 5 6 , 1 0 0}}$ |
| An analysis of securities held for trading portfolio by currency (\%) |  |  |
|  | 2010 | 2009 |
| Denominated in HUF (\%) | 88.5\% | 95.8\% |
| Denominated in foreign currency (\%) | 11.5\% | 4.2\% |
| Total | $\underline{\underline{100.0 \%}}$ | $\underline{\underline{100.0 \%}}$ |

[^3]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 6: FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (in HUF mn) [continued]

| An analysis of government bond portfolio by currency (\%) |  |  |
| :--- | ---: | ---: |
|  |  |  |
| Denominated in HUF (\%) | 2010 | 2009 |
| Denominated in foreign currency (\%) | $41.5 \%$ | $86.7 \%$ |
| Total | $\underline{58.5 \%}$ | $\underline{13.3 \%}$ |
| Interest rates on securities held for trading | $\underline{\mathbf{1 0 0 . 0 \%}}$ | $\underline{\mathbf{1 0 0 . 0 \%}}$ |

Interest conditions and the remaining maturities of securities held for trading can be analysed as follows:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Within five years |  |  |
| With variable interest | 27 | 69 |
| With fixed interest | 35,662 | 70,747 |
|  | 35,689 | $\underline{70,816}$ |
|  | 2010 | 2009 |
| Over five years |  |  |
| With variable interest | 1,038 | 1,124 |
| With fixed interest | 14,118 | 16,339 |
|  | 15,156 | 17,463 |
| Non-interest bearing securities | 107,998 | 89,111 |
| Total | $\underline{\underline{158,843}}$ | 177,390 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Securities available-for-sale: |  |  |
| Government bonds | 584,065 | 437,070 |
| Bonds issued by NBH | 312,007 | 724,752 |
| Corporate bonds | 32,937 | 142,264 |
| From this: |  |  |
| Listed securities: |  |  |
| In HUF | - | - |
| In foreign currency | 30,972 | 19,824 |
|  | 30,972 | 19,824 |
| Non-listed securities: |  |  |
| In HUF | - | 6,113 |
| In foreign currency | 1,965 | 116,327 |
|  | 1,965 | 122,440 |
| Treasury bills | 11,463 | 7,919 |
| Mortgage bonds | 151 | 148 |
| Other securities | 14,740 | 10,768 |
| Other non-interest bearing securities | 35,522 | 22,439 |
| From this: |  |  |
| Listed securities: |  |  |
| In HUF | 263 | 279 |
| In foreign currency | $\underline{708}$ | 683 |
|  | $\underline{971}$ | $\underline{962}$ |
| Non-listed securities: |  |  |
| In HUF | 22,965 | 13,646 |
| In foreign currency | 11,586 | 7,831 |
|  | 35,522 | 21,477 |
|  | 990,885 | 1,345,360 |
| Accrued interest | 18,901 | 15,913 |
| Provision for impairment on securities |  |  |
| Total | $\underline{1,008,097}$ | 1,354,285 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn) [continued]

| An analysis of securities available-for sale by currency (\%): |  |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Denominated in HUF (\%) | 79.8\% | 81.6\% |
| Denominated in foreign currency (\%) | 20.2\% | 18.4\% |
| Total | $\underline{\underline{100.0 \%}}$ | $\underline{\underline{100.0 \%}}$ |
| An analysis of government bonds by currency (\%): |  |  |
|  | 2010 | 2009 |
| Denominated in HUF (\%) | 72.5\% | 81.2\% |
| Denominated in foreign currency (\%) | 27.5\% | 18.8\% |
| Total | $\underline{\underline{100.0 \%}}$ | $\underline{\underline{100.0 \%}}$ |
|  | 2010 | 2009 |
| Interest rates on securities available-for-sale denominated in <br> HUF (\%) |  |  |
| Interest rates on securities available-for-sale denominated in foreign currency (\%) | 0.5\%-20.5\% | 1\%-22\% |
| Interest conditions and the remaining maturities of available-for-sale financial assets can be analysed as follows: |  |  |
|  | 2010 | 2009 |
| Within five years |  |  |
| With variable interest | 3,549 | 35,321 |
| With fixed interest | 790,928 | 1,057,965 |
|  | 794,477 | 1,093,286 |
| Over five years |  |  |
| With variable interest | 2,064 | 74,138 |
| With fixed interest | 158,822 | 155,497 |
|  | 160,886 | 229,635 |
| Non-interest bearing securities | 35,522 | 22,439 |
| Total | $\underline{\underline{990,885}}$ | $\underline{1,345,360}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 7: SECURITIES AVAILABLE-FOR-SALE (in HUF mn) [continued]

An analysis of the change in the provision for impairment on securities available-for-sale is as follows:
20102009

| Balance as at 1 January | 6,988 | 3,363 |
| :--- | ---: | ---: |
| Provision for the period | 575 | 6,427 |
| Release of provision | $(1,247)$ | $(2,880)$ |
| Use of provision | $(4,723)$ | - |
| Foreign currency translation difference | $\underline{96}$ | $\underline{78}$ |
| Closing balance | $\underline{\mathbf{1 , 6 8 9}}$ | $\underline{\mathbf{6 , 9 8 8}}$ |

Release of provision was related to foreign currency denominated bonds issued in Kazakhstan which were included in other securities and have been sold during 2010.

Certain securities are hedged. See Note 39.

## NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Short-term loans and trade bills (within one year) | 1,922,771 | 1,694,685 |
| Long-term loans and trade bills (over one year) | 5,522,355 | 5,149,322 |
|  | 7,445,126 | $\underline{6,844,007}$ |
| Accrued interest | 57,205 | 63,087 |
| Provision for impairment on loan losses | (761,272) | $(494,378)$ |
| Total | $\underline{6,741,059}$ | $\underline{\text { 6,412,716 }}$ |
| An analysis of the loan portfolio by currency (\%) |  |  |
|  | 2010 | 2009 |
| In HUF | 25\% | 24\% |
| In foreign currency | 75\% | 76\% |
| Total | 100\% | 100\% |
| Interest rates of the loan portfolio are as follows: |  |  |
|  | 2010 | 2009 |
| Short-term loans denominated in HUF | 4.5\%-36.1\% | 6\%-35.2\% |
| Long-term loans denominated in HUF | 1.8\%-36.1\% | 3\%-35.2\% |
| Short-term loans denominated in foreign currency | 0.9\%-83.2\% | 1\%-66\% |
| Long-term loans denominated in foreign currency | 1\%-67\% | 1\%-66\% |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 8: LOANS, NET OF ALLOWANCE FOR LOAN LOSSES (in HUF mn) [continued]

|  | 2010 |  |
| :---: | :---: | :---: |
| Gross loan portfolio on which interest to customers is not <br> being accrued | $11.7 \%$ | $8.5 \%$ |

An analysis of the loan portfolio by type, before provision for impairment on loan losses, is as follows:

|  | 2010 |  |  |  |  |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| Corporate loans | $2,598,277$ | $35 \%$ | $2,466,413$ | $36 \%$ |  |  |  |  |
| Retail loans | $2,368,554$ | $32 \%$ | $2,108,915$ | $31 \%$ |  |  |  |  |
| Housing loans | $2,118,321$ | $28 \%$ | $2,043,336$ | $30 \%$ |  |  |  |  |
| Municipality loans | $\underline{359,974}$ | $\underline{5 \%}$ | $\underline{\underline{225,343}}$ | $\underline{3 \%}$ |  |  |  |  |
| Total | $\underline{\underline{\mathbf{4 4 5 , 1 2 6}}}$ | $\underline{\underline{\mathbf{1 0 0} \%}}$ | $\underline{\underline{\mathbf{6 , 8 4 4}}}$ |  |  |  |  |  |

An analysis of the change in the provision for impairment on loan losses is as follows:

|  | 2010 | 2009 |
| :--- | :---: | ---: |
| Balance as at 1 January | 494,378 | 270,680 |
| Provision for the period | 274,442 | 244,459 |
| Use of provision | $(25,445)$ | $(14,087)$ |
| Foreign currency translation difference | $\underline{17,897}$ | $\underline{(6,674)}$ |
| Closing balance | $\underline{\underline{\mathbf{6 1 , 2 7 2}}}$ | $\underline{\underline{494,378}}$ |

Provision for impairment on loan and placement losses is summarized as below:
(Release of provision)/Provision for impairment on placement losses (see Note 5)
$(1,418)$
4,819
Provision for impairment on loan losses
274,442
244,459
Total
$\underline{\underline{273,024}}$
249,278

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 9: ASSOCIATES AND OTHER INVESTMENTS (in HUF mn)

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Investments |  |  |
| $\quad$ Unconsolidated subsidiaries | 9,222 | 16,503 |
| Associated companies (non-listed) | $\underline{384}$ | $\underline{384}$ |
| Other investments (non-listed) | $\underline{\mathbf{1 2 , 8 7 4}}$ | $\underline{\mathbf{1 9 , 7 2 7}}$ |
|  | $\underline{(1,320)}$ | $\underline{(893)}$ |
| Provision for impairment on investments | $\underline{\mathbf{1 1 , 5 5 4}}$ | $\underline{\mathbf{1 8 , 8 3 4}}$ |
| Total | $\underline{39,939}$ | $\underline{47,236}$ |

An analysis of the change in the provision for impairment on investments is as follows:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Balance as at 1 January | 893 | 879 |
| Provision for the period | 425 | 118 |
| Release of provision | - | $(104)$ |
| Foreign currency translation difference | $\underline{2}$ | $=$ |
| Closing balance | $\underline{\underline{\mathbf{1 , 3 2 0}}}$ | $\underline{\underline{\mathbf{8 9 3}}}$ |

## NOTE 10: SECURITIES HELD-TO-MATURITY (in HUF mn)

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Government bonds | 148,278 | 153,244 |
| Hungarian government discounted Treasury bills | 15,979 | 11,708 |
| Foreign bonds | 2,914 | 13,832 |
| Mortgage bonds | $\underline{2,071}$ | $\underline{11,013}$ |
|  | $\underline{\mathbf{1 6 9 , 2 4 2}}$ | $\underline{\mathbf{1 8 9 , 7 9 7}}$ |
| Accrued interest | $\underline{3,214}$ |  |
|  |  | $\underline{(4,523)}$ |
| Provision for impairment on securities |  |  |
| $\quad$ held-to-maturity | $\underline{(154)}$ | $\underline{\mathbf{1 8 8 , 0 5 3}}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 10: SECURITIES HELD-TO-MATURITY (in HUF mn) [continued]

Interest conditions and the remaining maturities of securities held-to-maturity can be analysed as follows:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Within five years |  |  |
| With variable interest | 40,605 | 51,322 |
| With fixed interest | 104,056 | 109,743 |
|  | 144,661 | 161,065 |
| Over five years |  |  |
| With variable interest | 3,704 | 8,900 |
| With fixed interest | 20,877 | 19,832 |
|  | 24,581 | 28,732 |
| Total | 169,242 | $\underline{\underline{189,797}}$ |

An analysis of securities held-to-maturity by currency (\%):

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Denominated in HUF (\%) | $53 \%$ | $59 \%$ |
| Denominated in foreign currency (\%) | $\underline{47 \%}$ | $\underline{41 \%}$ |
| Total | $\underline{\mathbf{1 0 0 \%}}$ | $\underline{\mathbf{1 0 0 \%}}$ |

In most cases, interest on variable rate bonds is based on the interest rates of 90 day Hungarian government Treasury bills and is adjusted semi-annually. Interest on fixed rate and variable rate securities is, in most cases, paid semi-annually.

| Interest rates of securities held-to-maturity with fixed | 2010 | 2009 |
| :--- | ---: | ---: |
| interest | $2 \%-30 \%$ | $1.7 \%-30 \%$ |
| Interest rates of securities held-to-maturity with variable <br> interest | $0.2 \%-8.9 \%$ | $0.6 \%-10.9 \%$ |

An analysis of the change in the provision for impairment on securities held-to-maturity is as follows:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Balance as at 1 January | 4,523 | 112 |
| Provision for the period | 87 | $(1585$ |
| Release of provision | $(2,044)$ | - |
| Use of provision | $(2,598)$ | $\underline{(17)}$ |
| Foreign currency translation difference | $\underline{\mathbf{1 8 6}}$ | $\underline{\mathbf{4 , 5 4}}$ |

Release of provision was related to foreign currency denominated bonds issued in Kazakhstan which were included in foreign bonds. Due to unexpected events (a significant deterioration of the issuer's creditworthiness) that were beyond the Bank's control the securities were sold in 2010 and the related provisions were released.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn)

For the year ended 31 December 2010:

| Cost | Intangible assets and goodwill | Property | Office equipments and vehicles | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January | 336,682 | 145,904 | 170,276 | 13,344 | 666,206 |
| Additions | 45,567 | 17,896 | 16,376 | 20,920 | 100,759 |
| Foreign currency translation differences | 1,991 | 2,324 | 3,192 | 207 | 7,714 |
| Disposals | $(11,130)$ | $(3,912)$ | $(17,666)$ | $(22,673)$ | $(55,381)$ |
| Change in consolidation scope | 10 | 9,791 | $\underline{244}$ | = | 10,045 |
| Balance as at 31 December | 373,120 | $\underline{\underline{172,003}}$ | $\underline{\underline{172,422}}$ | $\underline{11,798}$ | $\underline{\underline{729,343}}$ |
| Depreciation and |  |  |  |  |  |
| Amortization |  |  |  |  |  |
| Balance as at 1 January | 69,054 | 24,563 | 96,231 | - | 189,848 |
| Charge for the period (except for Goodwill impairment) | 23,298 | 5,531 | 19,976 | - | 48,805 |
| Goodwill impairment | 18,519 | - | - | - | 18,519 |
| Foreign currency translation differences | 1,001 | 507 | 1,290 | - | 2,798 |
| Disposals | $(1,965)$ | (746) | $(8,635)$ | - | $(11,346)$ |
| Change in consolidation scope | = | (46) | (63) | = | (109) |
| Balance as at 31 December | $\underline{109,907}$ | $\underline{\underline{29,809}}$ | $\underline{108,799}$ | 三 | $\underline{\underline{248,515}}$ |
| Net book value |  |  |  |  |  |
| Balance as at 1 January | $\underline{\underline{267,628}}$ | $\underline{121,341}$ | 74,045 | $\underline{13,344}$ | 476,358 |
| Balance as at 31 December | 263,213 | 142,194 | 63,623 | $\underline{\mathbf{1 1 , 7 9 8}}$ | 480,828 |

An analysis of the changes in the goodwill for the year ended 31 December 2010 is as follows:

| Cost | Goodwill |
| :--- | ---: |
| Balance as at 1 January | 210,229 |
| $\quad$ Additions | 11,695 |
| Foreign currency translation difference | $\underline{(18,519)}$ |
| Current year impairment | $\underline{\underline{\mathbf{2 0 9}, 320}}$ |
| Balance as at 31 December |  |
|  |  |
| Net book value | $\underline{\underline{210,229}}$ |
| Balance as at 1 January <br> Balance as at 31 December | $\underline{\underline{\mathbf{2 0 9}, \mathbf{3 2 0}}}$ |

During 2010, HUF 18,519 million was impaired. This impairment was related to Crnogorska komerčijalna banka a.d.(Montenegro).

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 11: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS

 (in HUF mn) [continued]For the year ended 31 December 2009:

| Cost | Intangible assets and goodwill | Property | Office equipments and vehicles | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January | 318,732 | 142,321 | 143,706 | 15,648 | 620,407 |
| Additions | 26,287 | 7,725 | 18,949 | 14,279 | 67,240 |
| Foreign currency translation differences | $(2,512)$ | (124) | 561 | 162 | $(1,913)$ |
| Disposals | $(5,937)$ | $(4,049)$ | $(9,487)$ | $(16,745)$ | $(36,218)$ |
| Change in consolidation scope | 112 | 31 | 16,547 | = | 16,690 |
| Balance as at 31 December | $\underline{\underline{336,682}}$ | $\underline{\underline{145,904}}$ | $\underline{\underline{\mathbf{1 7 0 , 2 7 6}}}$ | $\underline{\underline{13,344}}$ | $\underline{\underline{666,206}}$ |
| Depreciation and Amortization |  |  |  |  |  |
| Balance as at 1 January | 49,390 | 20,299 | 81,017 | - | 150,706 |
| Charge for the period | 19,913 | 5,080 | 20,148 | - | 45,141 |
| Foreign currency translation differences | (211) | (97) | 37 | - | (271) |
| Disposals | (88) | (725) | $(7,526)$ | - | $(8,339)$ |
| Change in consolidation scope | $\underline{50}$ | $\underline{6}$ | 2,555 | $=$ | 2,611 |
| Balance as at 31 December | 69,054 | $\underline{\underline{24,563}}$ | 96,231 | 三 | $\underline{\text { 189,848 }}$ |
| Net book value |  |  |  |  |  |
| Balance as at 1 January | $\underline{269,342}$ | $\underline{122,022}$ | 62,689 | $\underline{15,648}$ | 469,701 |
| Balance as at 31 December | $\underline{\underline{267,628}}$ | 121,341 | $\underline{\underline{74,045}}$ | $\underline{\underline{13,344}}$ | 476,358 |

An analysis of the changes in the goodwill for the year ended 31 December 2009 is as follows:

| Cost | Goodwill |
| :--- | ---: |
| Balance as at 1 January | 212,493 |
| $\quad$ Additions | - |
| Foreign currency translation difference | $(2,264)$ |
| Decrease | $\bar{子}$ |
| Balance as at 31 December | $\underline{\underline{\mathbf{2 1 0}, \mathbf{2 2 9}}}$ |
| Net book value |  |
| Balance as at 1 January <br> Balance as at 31 December | $\underline{\underline{\mathbf{2 1 2 , 4 9 3}}}$ |
|  | $\underline{\underline{10,229}}$ |

In 2009 as well the Bank performed the goodwill impairment test for all the cash generating units, but no further impairment need was identified.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 12: OTHER ASSETS (in HUF mn)

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Inventories | 32,501 | 30,945 |
| Prepayments and accrued income | 15,152 | 7,725 |
| Trade receivables | 13,543 | 10,912 |
| Current income tax receivable | 8,885 | 8,328 |
| Fair value of derivative financial instrument |  | 14,181 |
| $\quad$ designated as fair value hedge | 8,489 | 4,689 |
| Deferred tax receivables | 7,315 | 2,059 |
| Other receivables from Hungarian Government | 5,794 | 2,128 |
| Other advances | 3,741 | 1,744 |
| Receivables due from pension funds and |  | 496 |
| $\quad$ investment funds | 1,776 | 2,632 |
| Receivables from leasing activities | 1,045 | 512 |
| Advances for securities and investments | 605 | 2815 |
| Receivables from investment services | $\underline{23,007}$ |  |
| Dividend receivables | $\underline{\mathbf{1 2 2 , 2 6 8}}$ | $\underline{\mathbf{2 4 , 5 7 6}}$ |
| Other | $\underline{\mathbf{1 1 1 , 2 1 0}}$ |  |
|  | $\underline{(13,111)}$ | $\underline{(9,724)}$ |
| Provision for impairment on other assets |  |  |
| Total | $\underline{\mathbf{1 0 9 , 1 5 7}}$ | $\underline{\mathbf{1 0 1 , 4 8 6}}$ |

The breakdown of positive fair value of derivative financial instruments designated as fair value hedge:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Interest rate swaps designated as fair value hedge | 8,477 | 14,148 |
| Other transactions designated <br> as fair value hedge | 9 | 13 |
| Foreign exchange swaps designated as fair value hedge | $\underline{3}$ | $\underline{\mathbf{3}}$ |
| Total | $\underline{\mathbf{8 , 4 8 9}}$ | $\underline{\mathbf{1 4 , 1 8 1}}$ |

[^4]
## OTP BANK PLC.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 12: OTHER ASSETS (in HUF mn) [continued]

An analysis of the movement in the provision for impairment on other assets is as follows:

|  | 2010 | 2009 |
| :--- | :---: | ---: |
| Balance as at 1 January | 9,724 | 6,695 |
| Provision for the period | 3,808 | 5,811 |
| Release of provision | $(476)$ | $(1,848)$ |
| Use of provision | $(33)$ | - |
| Foreign currency translation difference | $\underline{88}$ | $\underline{(934)}$ |
| Closing balance | $\underline{\mathbf{1 3 , 1 1 1}}$ | $\underline{\mathbf{9 , 7 2 4}}$ |

## NOTE 13: AMOUNTS DUE TO BANKS, THE HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANKS AND OTHER BANKS (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Within one year |  |  |
| In HUF | 111,735 | 37,444 |
| In foreign currency ${ }^{1}$ | 249,317 | 345,315 |
|  | 361,052 | 382,759 |
| Over one year |  |  |
| In HUF | 116,441 | 98,150 |
| In foreign currency ${ }^{2}$ | $\underline{\mathbf{2 0 2 , 8 5 2}}$ | 319,814 |
|  | 319,293 | 417,964 |
| Accrued interest | 1,604 | $\underline{2,026}$ |
| Total | $\underline{681,949}$ | $\underline{\underline{802,749}}$ |

The Group has used mortgage bonds as collateral in relation to collateralized borrowing (EUR 550 million).

[^5]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 13: AMOUNTS DUE TO BANKS, THE HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANK S AND OTHER BANKS (in HUF mn) [continued]

Interest rates on amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks are as follows:

2009
Within one year
In HUF
In foreign currency
1.9\%-6.4\%
8.9\%-11\%
0.2\%-15.9\%
$1.75 \%-8.5 \%$
Over one year
In HUF
In foreign currency

## NOTE 14: DEPOSITS FROM CUSTOMERS (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Within one year |  |  |
| In HUF | 2,683,142 | 2,773,407 |
| In foreign currency | 2,897,942 | 2,668,089 |
|  | 5,581,084 | $\underline{\mathbf{5 , 4 4 1 , 4 9 6}}$ |
| Over one year |  |  |
| In HUF | 114,618 | 98,716 |
| In foreign currency | 96,951 | 105,678 |
|  | 211,569 | 204,394 |
| Accrued interest | $\underline{28,836}$ | 42,997 |
| Total | $\underline{\underline{5,821,489}}$ | 5,688,887 |

Interest rates on deposits from customers are as follows:
2009
Within one year
In HUF
In foreign currency
$0.1 \%-10.3 \%$
$0.2 \%-12 \%$
Over one year
In HUF
$0.01 \%-15.9 \%$
0.05\% - 24\%

In foreign currency
$0.2 \%-5.3 \%$
$0.2 \%-11.5 \%$
0.02\% - 18.8\%
$0.1 \%-19.3 \%$

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 14: DEPOSITS FROM CUSTOMERS (in HUF mn) [continued]

An analysis of deposits from customers by type, is as follows:

|  | 2010 |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: |
| Retail deposits | $4,020,689$ | $69 \%$ | $3,796,097$ | $68 \%$ |
| Corporate deposits | $1,564,968$ | $27 \%$ | $1,549,026$ | $27 \%$ |
| Municipality deposits | $\underline{206,996}$ | $\underline{4 \%}$ | $\underline{300,767}$ | $\underline{\underline{5 \%}}$ |
| Total | $\underline{\underline{\mathbf{, 7 9 2}, 653}}$ | $\underline{\underline{\mathbf{1 0 0} \%}}$ | $\underline{\underline{\mathbf{5 , 6 4 5}, 890}}$ | $\underline{\underline{\mathbf{1 0 0 \%}}}$ |

## NOTE 15: LIABILITIES FROM ISSUED SECURITIES (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| With original maturity |  |  |
| Within one year |  |  |
| In HUF | 320,919 | 249,809 |
| In foreign currency | 387,610 | 526,278 |
|  | 708,529 | 776,087 |
| Over one year |  |  |
| In HUF | 201,556 | 219,780 |
| In foreign currency | 97,746 | 375,628 |
|  | 299,302 | 595,408 |
| Accrued interest | 27,322 | 38,853 |
| Total | $\underline{1,035,153}$ | $\underline{1,410,348}$ |

Interest rates on liabilities from issued securities are as follows:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Issued securities denominated in HUF | $0.25 \%-10.5 \%$ | $0.25 \%-10.5 \%$ |
| Issued securities denominated in foreign currency | $1.2 \%-11.5 \%$ | $0.8 \%-15.5 \%$ |

## NOTE 15: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Issued securities denominated in HUF as at 31 December 2010 (in HUF mn)

|  | Name | Date of issue | Maturity | Nominal value (in original currency | Nominal value (in HUF) | $\begin{aligned} & \text { Interest ce } \\ & \text { (in \% } \end{aligned}$ | ditions <br> .a.) | Hedged |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | OTP 2011/I | 08/01/2010-15/01/2010 | 08/01/2011 | 6,011 | 6,011 | 5.5 | fixed |  |
| 2 | OTP 2011/II | 22/01/2010-29/01/2010 | 22/01/2011 | 23,326 | 23,326 | 5.5 | fixed |  |
| 3 | OTP 2011/III | 05/02/2010-12/02/2010 | 05/02/2011 | 5,981 | 5,981 | 5.5 | fixed |  |
| 4 | OTP 2011/IV | 19/02/2010-26/02/2010 | 19/02/2011 | 22,805 | 22,805 | 5.5 | fixed |  |
| 5 | OTP 2011/V | 05/03/2010-12/03/2010 | 05/03/2011 | 10,711 | 10,711 | 5.5 | fixed |  |
| 6 | OTP 2011/VI | 19/03/2010-26/03/2010 | 19/03/2011 | 5,231 | 5,231 | 5.5 | fixed |  |
| 7 | OTP 2011/VII | 02/04/2010-09/04/2010 | 02/04/2011 | 13,085 | 13,085 | 5 | fixed |  |
| 8 | OTP 2011/VIII | 16/04/2010-23/04/2010 | 16/04/2011 | 7,295 | 7,295 | 5 | fixed |  |
| 9 | OTP 2011/IX | 30/04/2010-07/05/2010 | 30/04/2011 | 9,516 | 9,516 | 5 | fixed |  |
| 10 | OTP 2011/X | 14/05/2010-21/05/2010 | 14/05/2011 | 9,805 | 9,805 | 5 | fixed |  |
| 11 | OTP 2011/XI | 28/05/2010-04/06/2010 | 28/05/2011 | 8,367 | 8,367 | 5 | fixed |  |
| 12 | OTP 2011/XII | 11/06/2010-18/06/2010 | 11/06/2011 | 6,794 | 6,794 | 5 | fixed |  |
| 13 | OTP 2011/XIII | 25/06/2010-02/07/2010 | 25/06/2011 | 9,206 | 9,206 | 5 | fixed |  |
| 14 | OTP 2011/XIV | 09/07/2010-16/07/2010 | 09/07/2011 | 10,349 | 10,349 | 5 | fixed |  |
| 15 | OTP 2011/XV | 23/07/2010-30/07/2010 | 23/07/2011 | 11,171 | 11,171 | 5 | fixed |  |
| 16 | OTP 2011/XVI | 06/08/2010-13/08/2010 | 06/08/2011 | 13,272 | 13,272 | 5 | fixed |  |
| 17 | OTP 2011/XVII | 19/08/2010-27/08/2010 | 19/08/2011 | 7,245 | 7,245 | 5 | fixed |  |
| 18 | OTP 2011/XVIII | 03/09/2010-10/09/2010 | 03/09/2011 | 14,679 | 14,679 | 5 | fixed |  |
| 19 | OTP 2011/XIX | 17/09/2010-24/09/2010 | 17/09/2011 | 11,131 | 11,131 | 5 | fixed |  |
| 20 | OTP 2011/XX | 01/10/2010-08/10/2010 | 01/10/2011 | 4,864 | 4,864 | 5 | fixed |  |
| 21 | OTP 2011/XXI | 15/10/2010-22/10/2010 | 15/11/2011 | 6,474 | 6,474 | 5 | fixed |  |
| 22 | OTP 2011/XXII | 29/10/2010-05/11/2010 | 29/10/2011 | 19,640 | 19,640 | 5 | fixed |  |
| 23 | OTP 2011/XXIII | 12/11/2010-19/11/2010 | 12/11/2011 | 12,589 | 12,589 | 5 | fixed |  |
| 24 | OTP 2011/XXIV | 26/11/2010-03/12/2010 | 26/11/2012 | 6,518 | 6,518 | 5 | fixed |  |
| 25 | OTP 2011/XXV | 13/12/2010-30/12/2010 | 13/12/2011 | 15,810 | 15,810 | 5 | fixed |  |
| 26 | OTP 2011A | 13/10/2009 | 13/04/2011 | 3,000 | 3,000 | 9.5 | fixed |  |
| 27 | OTP 2011B | 28/10/2009 | 28/04/2011 | 1,000 | 1,000 | 7.55 | fixed |  |
| 28 | OTP 2011C | 09/11/2009 | 09/11/2011 | 2,000 | 2,000 | 7.5 | fixed |  |
| 29 | TBSZ 2013_I | 26/02/2010-28/12/2010 | 30/12/2013 | 6,264 | 6,264 | 5.5 | fixed |  |
| 30 | TBSZ 2015_I | 26/02/2010-17/12/2010 | 30/12/2015 | 5,729 | 5,729 | 5.5 | fixed |  |
| 31 | OTPX 2011A | 29/02/2008 | 01/03/2011 | 315 | 315 | indexed | floating | hedged |
| 32 | OTPX 2011B | 30/05/2008 | 30/05/2011 | 539 | 539 | indexed | floating | hedged |
| 33 | OTPX 2011C | 14/12/2009-05/02/2010 | 20/12/2011 | 527 | 527 | indexed | floating | hedged |
| 34 | OTPX 2012C | 25/03/2010 | 30/03/2012 | 668 | 668 | indexed | floating | hedged |
| 35 | OTPX 2013C | 16/12/2010 | 19/12/2013 | 450 | 450 | indexed | floating | hedged |
| 36 | OTPX 2012A | 11/09/2009-25/09/2009 | 11/09/2012 | 1,686 | 1,686 | indexed | floating | hedged |
| 37 | OTPX 2013A | 28/06/2010 | 08/07/2013 | 480 | 480 | indexed | floating | hedged |
| 38 | OTPX 2014A | 13/12/2010 | 30/06/2014 | 3,278 | 3,278 | indexed | floating | hedged |
| 39 | OTPX 2014B | 05/10/2010 | 13/10/2014 | 4,164 | 4,164 | indexed | floating | hedged |
| 40 | OTPX 2014C | 14/12/2009 | 19/12/2014 | 4,080 | 4,080 | indexed | floating | hedged |
| 41 | OTPX 2015A | 13/12/2010 | 30/03/2015 | 5,602 | 5,602 | indexed | floating | hedged |
| 42 | OTPX 2015B | 13/12/2010 | 09/07/2015 | 5,030 | 5,030 | indexed | floating | hedged |
| 43 | OTPX 2016B | 16/12/2010 | 19/12/2016 | 3,480 | 3,480 | indexed | floating | hedged |
| 44 | OTPX 2019A | 13/12/2010 | 01/07/2019 | 319 | 319 | indexed | floating | hedged |
| 45 | OTPX 2019B | 05/10/2009-05/02/2010 | 14/10/2019 | 481 | 481 | indexed | floating | hedged |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 15: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Issued securities denominated in HUF as at 31 December 2010 (in HUF mn) [continued]

|  | Name | Date of issue | Maturity | Nominal value (in original currency | $\begin{aligned} & \text { Nominal } \\ & \text { value } \\ & \text { (in HUF) } \end{aligned}$ | Interest co (in \% | ditions <br> .a.) | Hedged |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 46 | OTPX 2019C | 13/12/2010 | 20/12/2019 | 404 | 404 | indexed | floating | hedged |
| 47 | OTPX 2020A | 13/12/2010 | 30/03/2020 | 415 | 415 | indexed | floating | hedged |
| 48 | OTPX 2020B | 28/06/2010 | 09/07/2020 | 450 | 450 | indexed | floating | hedged |
| 49 | OTPX 2020D | 16/12/2010 | 18/12/2020 | 245 | 245 | indexed | floating | hedged |
| 50 | OTPRA_2013_B | 26/11/2010 | 03/12/2013 | 3,752 | 3,752 | indexed | floating | hedged |
| 51 | OTPX 2013B | 26/11/2010 | 06/11/2013 | 940 | 940 | indexed | floating | hedged |
| 52 | OTPX 2016A | 11/11/2010 | 03/11/2016 | 4,600 | 4,600 | indexed | floating | hedged |
| 53 | OTPX 2020C | 11/11/2010 | 05/11/2020 | 290 | 290 | indexed | floating | hedged |
| 54 | OTPRF_2020_C | 11/11/2010 | 05/11/2020 | 64 | 64 | indexed | floating | hedged |
| 55 | 3Y_EUR_HUF' | 25/06/2010 | 25/06/2013 | 2,338 | 2,338 | indexed | floating | hedged |
| 56 | 2020_RF_A | 12/07/2010 | 20/07/2020 | 117 | 117 | indexed | floating | hedged |
| 57 | 2020_RF_B | 12/07/2010 | 20/07/2020 | 468 | 468 | indexed | floating | hedged |
| 58 | $\underset{\mathrm{DNT}_{-}^{-}}{ } \mathrm{HUF}_{-}$ | 23/12/2010 | 23/06/2011 | 3,903 | 3,903 | indexed | floating | hedged |
| 59 | OJB2011_I | 20/12/2002 | 12/02/2011 | 15,111 | 15,111 | 8 | fixed |  |
| 60 | OJB2011_II | 28/05/2004 | 12/09/2011 | 8,780 | 8,780 | 10 | fixed |  |
| 61 | OJB2011_III | 28/02/2005 | 30/11/2011 | 2 | 2 | 9 | fixed |  |
| 62 | OJB2011_IV | 31/08/2006 | 31/08/2011 | 7,622 | 7,622 | 8 | fixed |  |
| 63 | OJB2011_V | 08/02/2008 | 08/02/2011 | 1,111 | 1,111 | 7.5 | fixed |  |
| 64 | OJB2012_I | 17/03/2004 | 21/03/2012 | 13,870 | 13,870 | 9.83 | fixed |  |
| 65 | OJB2012_II | 14/04/2004 | 16/05/2012 | 36,283 | 36,283 | 10 | fixed |  |
| 66 | OJB2012_III | 19/11/2004 | 15/08/2012 | 14,353 | 14,353 | 10.5 | fixed |  |
| 67 | OJB2013_II | 20/12/2002 | 31/08/2013 | 13,433 | 13,433 | 8.25 | fixed |  |
| 68 | OJB2014_I | 14/11/2003 | 12/02/2014 | 13,497 | 13,497 | 8 | fixed |  |
| 69 | OJB2014_J | 17/09/2004 | 17/09/2014 | 486 | 486 | 8.69 | fixed |  |
| 70 | OJB2015_I | 10/06/2005 | 10/06/2015 | 3,243 | 3,243 | 7.7 | fixed |  |
| 71 | OJB2015_J | 28/01/2005 | 28/01/2015 | 250 | 250 | 8.69 | fixed |  |
| 72 | OJB2016_I | 03/02/2006 | 03/02/2016 | 1,266 | 1,266 | 7.5 | fixed |  |
| 73 | OJB2016_II | 31/08/2006 | 31/08/2016 | 4,684 | 4,684 | 10 | fixed |  |
| 74 | OJB2016_J | 18/04/2006 | 28/09/2016 | 324 | 324 | 7.59 | fixed |  |
| 75 | OJB2019_I | 17/03/2004 | 18/03/2019 | 32,610 | 32,610 | 9.48 | fixed |  |
| 76 | OJB2020_I | 19/11/2004 | 12/11/2020 | 6,990 | 6,990 | 9 | fixed |  |
| 77 | Other |  |  |  | 21,580 |  |  |  |
|  | Total issued securities in HUF |  |  |  | 534,448 |  |  |  |
|  | Unamortized premium Fair value adjustment |  |  |  | $(7,810)$ $(4,163)$ |  |  |  |
|  | Total issued securities in HUF |  |  |  | 522,475 |  |  |  |

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 15: LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]

Issued securities denominated in foreign currency as at 31 December 2010 (in HUF mn)

|  | Name | Date of issue | Maturity | Type of FX | Nominal value |  | Interest conditions (in \% p.a.) |  | Hedged |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (FX mn) | (HUF mn) |  |  |  |
| 1 | OTP HBFIXED $160511$ | 16/05/2008 | 16/05/2011 | EUR | 432 | 120,490 | 5.75 | fixed | hedged |
| 2 | OTPHB402/12 | 24/02/2010 | 24/02/2012 | CHF | 56 | 12,449 | 4 | fixed | hedged |
| 3 | OTPX 2015C | 22/12/2010 | 29/12/2015 | EUR | 1 | 270 | indexed | floating | hedged |
| 4 | $\begin{aligned} & \text { DNT_EUR_ } \\ & 2011 \_A \end{aligned}$ | 23/12/2010 | 23/06/2011 | EUR | 9 | 2,543 | indexed | floating |  |
| 5 | $\begin{aligned} & \text { DNT_USD_ } \\ & 2011 \_A \end{aligned}$ | 23/12/2010 | 23/06/2011 | USD | 3 | 572 | indexed | floating |  |
| 6 | OMB2011_I | 10/07/2006 | 11/07/2011 | EUR | 727 | 202,749 | 4.25 | fixed | hedged |
| 7 | OMB2011_II | 04/12/2009 | 05/12/2011 | EUR | 87 | 24,223 | 4.13 | fixed | hedged |
| 8 | OMB2014_I | 15/12/2004 | 15/12/2014 | EUR | 198 | 55,262 | 4 | fixed | hedged |
| 9 | Mortgage bonds OTP | 15/10/2003 | 15/10/2012 | EUR | 17 | 4,626 | 4.7 | fixed |  |
| 10 | Mortgage bonds OTP VII | 21/12/2005 | 21/12/2015 | EUR | 22 | 6,264 | 0.88 | variable |  |
| 11 | Mortgage bonds OTP XIII | 12/03/2008 | 12/03/2011 | EUR | 17 | 4,626 | 4.5 | fixed |  |
| 12 | Mortgage bonds OTP XVII | 08/06/2009 | 08/06/2012 | EUR | 3 | 845 | 4.1 | fixed |  |
| 13 | Mortgage bonds OTP XVIII | 18/09/2009 | 18/03/2012 | EUR | 1 | 251 | 3.5 | fixed |  |
| 14 | Mortgage bonds OTP XIX | 02/11/2009 | 02/11/2012 | EUR | 10 | 2,788 | 4 | fixed |  |
| 15 | Mortgage bonds OTP XXI | 20/05/2010 | 20/05/2013 | EUR | 10 | 2,788 | 3.5 | fixed |  |
| 16 | Mortgage bonds OTP XXIV | 23/11/2010 | 23/11/2013 | EUR | 2 | 677 | 3.3 | fixed |  |
| 17 | Other |  |  |  |  | 29,394 |  |  |  |
|  | Total issued securities in FX |  |  |  |  | $\underline{470,817}$ |  |  |  |
|  | Unamortized premium |  |  |  |  | 5,066 |  |  |  |
|  | Fair value adjustment |  |  |  |  | $\underline{9,473}$ |  |  |  |
|  | Total issued securities in FX |  |  |  |  | 485,356 |  |  |  |
|  | Total accrued interest |  |  |  |  | 27,322 |  |  |  |
|  | Total |  |  |  |  | $\underline{1,035,153}$ |  |  |  |

## CHF Bond issuance programme

On 24 February 2010 the Bank issued CHF 100 million fixed rate bonds at $100.633 \%$. The maturity of the bonds is 24 February 2012. The interest rate is $4 \%$ paid annually. CHF 11 million of the bonds issued was repurchased by the Bank during the year 2010.

# OTP BANK PLC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 15:

 LIABILITIES FROM ISSUED SECURITIES (in HUF mn) [continued]
## EMTN Programme

On 30 July 2010, the ''Commission de Surveillance du Secteur Financier'' (CSSF) approved the Base Prospectus relating to EUR 5 billion Euro Medium Term Note Programme of OTP Bank Plc.

## Term Note Program in the value of HUF 500 billion

On 2 August 2010, Hungarian Financial Supervisory Authority approved the prospectus of Term Note Program in a total nominal value of HUF 500 billion. The Issuer can initiate to introduce the bonds issued under the program to the Budapest, Prague, Bucharest and Sofia Stock Exchange.

## Redemption of EUR $\mathbf{5 0 0}$ million senior notes

On 1 July 2010, the Bank duly fulfilled its obligations regarding the redemption and last interest payment of EUR 500 million senior note due on 1 July 2010.

## Redemption of EUR $\mathbf{3 0 0}$ million senior notes

On 20 December 2010, the Bank duly fulfilled its obligations regarding the redemption and last interest payment of EUR 300 million senior note due on 20 December 2010.

Certain structured bonds are hedged by interest rate swaps which may transfer to a transferee a fixed rate financial asset and enter into an interest rate swap with the transferee to receive a fixed interest rate and pay a variable interest rate based on a notional amount which is equal to the notional amount of the hedged bond. The hedge is highly effective if changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are within a range of $80-125$ per cent.
The cash-flows of the fixed rate securities issued by the Bank are exposed to the change in the HUF/CHF and HUF/EUR foreign exchange rate and the risk of change in the risk-free interest rates of EUR and CHF. The interest rate risk and foreign exchange risk related to these securities are hedged with EUR and CHF CCIRS transactions, where the fixed EUR cash-flows were swapped to payments linked to 3 or 6 month HUF BUBOR or CHF LIBOR, resulting a decrease in the interest rate and foreign exchange exposure of issued securities.

## NOTE 16: FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (in HUF mn)

An analysis of negative fair value of derivative financial instruments designated as held for trading:

| CCIRS and mark-to-market CCIRS designated as held for trading | 206,877 | 61,518 |
| :---: | :---: | :---: |
| Interest rate swaps designated as held for trading | 40,064 | 47,042 |
| Foreign exchange swaps designated as held for trading | 4,611 | 5,305 |
| Option contracts designated as held for trading | 2,482 | 2,346 |
| Foreign exchange forward contracts designated as held for trading | 2,177 | 1,910 |
| Forward rate agreements designated as held for trading (FRA) | 840 | 332 |
| Forward security agreements designated as held for trading | $\underline{1}$ | $\underline{15}$ |
| Total | $\underline{\underline{257,052}}$ | $\underline{\underline{118,468}}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 17: OTHER LIABILITIES (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Fair value of derivative financial instruments designated as fair value hedge | 115,159 | 22,249 |
| Financial liabilities from OTP-MOL share swap transaction ${ }^{1}$ | 105,766 | 86,912 |
| Salaries and social security payable | 26,902 | 24,731 |
| Provision for impairment on off-balance sheet commitments and contingent liabilities | 19,650 | 23,598 |
| Accrued expenses | 16,447 | 15,355 |
| Liabilities from investment services | 12,036 | 2,814 |
| Giro clearing accounts | 11,581 | 15,634 |
| Accounts payable | 11,445 | 13,216 |
| Current income tax payable | 10,714 | 10,939 |
| Liabilities from custody accounts | 5,495 | 7,260 |
| Deferred tax liabilities | 4,098 | 2,229 |
| Advances received from customers | 1,901 | 1,754 |
| Liabilities connected to loans for collection | 1,147 | 1,426 |
| Liabilities related to housing loans | 351 | 1,803 |
| Dividends payable | 304 | 604 |
| Other | 41,776 | 31,621 |
|  | 384,772 | 262,145 |
| Accrued interest | $\underline{972}$ | $\underline{95}$ |
| Total | $\underline{\underline{385,744}}$ | $\underline{\mathbf{2 6 2 , 2 4 0}}$ |

The provision for losses on off-balance sheet commitments and contingent liabilities are detailed as follows:
2010
2009

Provision for losses on other off-balance sheet commitments and contingent liabilities related to lending 12,855
$\begin{array}{ll}\text { Provision for litigation } & \text { 6,953 }\end{array}$
Provision for other liabilities $\quad 1,944 \quad 2,305$
Provision for expected pension commitments $\underline{898} \underline{659}$
Total
19,650
$\underline{\underline{23,598}}$

[^6]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 17: OTHER LIABILITIES (in HUF mn) [continued]

The movements of provision for losses on off-balance sheet commitments and contingent liabilities can be summarized as follows:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Balance as at 1 January | 23,598 | 24,234 |
| (Release)/Provision for the period | $(3,977)$ | 4,087 |
| Use of provision | $(131)$ | $(4,733)$ |
| Foreign currency translation differences | $\underline{160}$ | $\underline{10}$ |
| Closing balance | $\underline{\underline{\mathbf{1 9 5 5 0}}}$ | $\underline{\underline{\mathbf{2 3}, 598}}$ |

The negative fair value of derivative financial instruments designated as fair value hedge relates to the following type of contracts:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| CCIRS and mark-to-market CCIRS designated as fair value hedge | 108,012 | 18,615 |
| Interest rate swaps designated as fair value hedge | 7,143 | 3,571 |
| Foreign exchange swaps designated as fair value hedge | 4 | - |
| Forward security agreements designated as fair value hedge | $=$ | $\underline{63}$ |
| Total | 115,159 | $\underline{\mathbf{2 2 , 2 4 9}}$ |
| NOTE 18: SUBORDINATED BONDS AND LOANS (in HUF mn) |  |  |
|  | 2010 | 2009 |
| Within one year: |  |  |
| In HUF | - | - |
| In foreign currency | 309 | 458 |
|  | 309 | 458 |
| Over one year: |  |  |
| In HUF | 5,000 | 5,000 |
| In foreign currency | 282,137 | 271,652 |
|  | $\underline{\mathbf{2 8 7 , 1 3 7}}$ | 276,652 |
| Accrued interest | 3,184 | 3,724 |
| Total | $\underline{\underline{290,630}}$ | $\underline{\underline{280,834}}$ |
| Interest rates on subordinated bonds and loans are as follows: |  |  |
|  | 2010 | 2009 |
| Denominated in HUF | 2.7\% | 3.8\% |
| Denominated in foreign currency | 1.6\%-7.75\% | 1.3\%-8.8\% |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 18: SUBORDINATED BONDS AND LOANS (in HUF mn) [continued]

Subordinated bonds and loans can be detailed as follows:

| Type | Nominal value | Date of issuance | Date of maturity | Issue price | Interest conditions | Interest rate as of 31 <br> December 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subordinated bond | HUF 5 billion | 20/12/1993 | 20/12/2013 | 100\% | Frequency of payment is based on the condition of interest of 2013/C credit consolidation government bonds | 3.80\% |
| Subordinated bond | EUR 125 million | 04/03/2005 | 04/03/2015 | 100\% | Three-month EURIBOR $+0.55 \%$ quarterly |  |
| Subordinated bond | EUR 498 million | 07/11/2006 | Perpetual, but callable after 10 years | 99.375\% | Fixed $5.875 \%$ annual in the first 10 years (payable annually), three-month EURIBOR $+3 \%$, variable after year 10 (payable quarterly) |  |
| Subordinated bond (under EMTN ${ }^{1}$ program) | EUR 300 million | 19/09/2006 | 19/09/2016 | 100\% | Fixed 5.27\% annual | 5.27\% |
| Subordinated bond (under EMTN ${ }^{1}$ program) | EUR 200 million | 26/02/2007 | 19/09/2016 | 100\% | Fixed 5.27\% annual | 5.27\% |
| Subordinated bond | USD 65 million | 21/04/2008 | 13/10/2015 | 100\% | Variable, six-month EURIBOR + 1.4\% | 1.86\% |
| Subordinated bond | RUB 26,86 million | 15/06/2001 | 21/06/2015 | 100\% | Variable, based on the Russian National Bank's interest rate | 7.75\% |
| Subordinated bond | EUR 5,122 million | 23/12/1997 | 15/11/2014 | 100\% | Variable, six-month EURIBOR + 1.3\% | 2.58\% |

[^7]
## NOTE 19: SHARE CAPITAL (in HUF mn)

Authorized, issued and fully paid:
Ordinary shares
$\underline{\underline{28,000}}$
$\underline{\underline{28,000}}$

On 21 April 2007, the law on abolishment of "Aranyrészvény" (special share assigning voting rights to the Hungarian State) came into force (Act XXVI of 2007). Consequently, this special voting share was transformed into 10 ordinary shares with a face value of HUF 100. Therefore the registered capital of the Bank consists of $280,000,010$ ordinary shares with a face value of HUF 100.

## NOTE 20: RETAINED EARNINGS AND RESERVES (in HUF mn)

The reserves in the Unconsolidated Financial Statements under Hungarian Accounting Standards are as follows:

| Capital reserve | 52 | 52 |
| :--- | ---: | ---: |
| General reserve | 122,863 | 111,903 |
| Retained earnings | 692,754 | 598,133 |
| Tied-up reserve | $\underline{5,729}$ | $\underline{5,274}$ |
| Total | $\underline{\mathbf{8 2 1 , 3 9 8}}$ | $\underline{\mathbf{7 1 5 , 3 6 2}}$ |

The legal reserves (general reserve and tied-up reserve) are not available for distribution. The dividend has been determined on the basis of the net profit for the year determined in the unconsolidated financial statements in accordance with the Hungarian Accounting Standards.
These Financial Statements subject to approval by the Board of Directors in the Annual General Meeting in April 2011. The Bank did not pay any dividend in 2010 from the profit of the year 2009. In 2011, a dividend of HUF 20,160 million are expected to be proposed by the management.

On 19 October 2006, the Bank sold 14.5 million Treasury shares owned by OTP Group through an issue of Income Certificates Exchangeable for Shares („ICES"). Within the transaction 10 million shares owned by OTP, and further 4.5 million shares owned by OTP Group were sold during the underwriting period of ICES on the weighted average market price (HUF 7,080) of the Budapest Stock Exchange. The shares have been purchased by Opus Securities S.A. („OPUS"), which issued an exchangeable bond with a total face value of EUR 514, 274,000 backed by those shares. The exchangeable bonds have been sold at a $32 \%$ premium over the selling price of the shares. The EUR denominated exchangeable bonds are perpetual and the investors can exercise the conversion right between year 6 and 10 . The bonds carry a fixed coupon of $3.95 \%$ during the first 10 years, thereafter the Issuer has the right to redeem the bonds at face value. Following the year 10, the bonds carry a coupon of 3 month EURIBOR $+3 \%$. OTP has discretional right to cancel the interest payments. The interest payable is non-cumulative.

Due to the conditions described above, ICES was accounted as an equity instrument and therefore any payment was accounted as equity distribution paid to ICES holders.

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 21: TREASURY SHARES (in HUF mn)

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Nominal value (Ordinary shares) | $\underline{\underline{1,873}}$ | $\underline{\underline{1,879}}$ |
| Carrying value at acquisition cost | $\underline{\underline{52,678}}$ | $\underline{\underline{1073}}$ |

The changes in the carrying value of Treasury shares are due to repurchase and sale transactions on market authorised by the General Assembly.

Change in number of shares:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Number of shares as at 1 January | 18,786,004 | 34,017,196 |
| Additions | 73,232 | 10,355,980 |
| Disposals | $(128,005)$ | (25,587,172) |
| Closing number of shares | $\underline{\underline{18,731,231}}$ | $\underline{\underline{18,786,004}}$ |
| Change in carrying value: |  |  |
|  | 2010 | 2009 |
| Balance as at 1 January | 52,678 | 146,749 |
| Additions | 415 | 16,566 |
| Disposals | (496) | $(110,637)$ |
| Closing balance | $\underline{\underline{52,597}}$ | $\underline{\underline{52,678}}$ |

## NOTE 22: NON-CONTROLLING INTEREST (in HUF mn)

|  | 2010 | 2009 |
| :--- | :---: | :---: |
| Balance as at 1 January | 6,152 | 6,785 |
| Non-controlling interest included in <br> net profit for the period | 196 | $(839)$ |
| Foreign currency translation difference <br> Changes due to ownership structure | 74 | 233 |
| Closing balance | $\underline{\underline{(534)}}$ | $\underline{(27)}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 23: NET PROFIT FROM FEES AND COMMISSIONS (in HUF mn)

| Income from fees and commissions | 2010 | 2009 |
| :---: | :---: | :---: |
| Deposit and account maintenance fees and commissions | 67,774 | 65,626 |
| Fees and commissions related to the issued bank cards | 32,570 | 29,892 |
| Fees related to cash withdrawal | 24,655 | 25,162 |
| Fees and commissions related to fund management | 16,946 | 13,512 |
| Fees and commissions related to lending | 15,551 | 16,145 |
| Fees and commissions related to security trading | 5,876 | 6,147 |
| Other | 13,880 | 13,851 |
| Total | 177,252 | 170,335 |
| Expense from fees and commissions | 2010 | 2009 |
| Interchange fees | 8,276 | 6,999 |
| Fees and commissions related to issued bank cards | 6,537 | 6,463 |
| Fees and commissions paid on loans | 3,635 | 8,175 |
| Fees and commissions related to lending | 2,503 | 1,788 |
| Fees and commissions related to deposits | 2,480 | 2,502 |
| Cash withdrawal transaction fees | 2,089 | 2,175 |
| Insurance fees | 1,820 | 1,535 |
| Money market transaction fees and commissions | 1,226 | 1,755 |
| Fees and commissions related to security trading | 874 | 838 |
| Postal fees | 803 | 842 |
| Other | 6,378 | 4,350 |
| Total | 36,621 | 37,422 |
| Net profit from fees and commissions | $\underline{140,631}$ | $\underline{132,913}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 24: OTHER OPERATING INCOME AND EXPENSE (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Other income from non-financial activities | 20,890 | 66,308 |
| Total | $\underline{\underline{20,890}}$ | 66,308 |
|  | 2010 | 2009 |
| Provision for impairment on other assets | 3,808 | 5,811 |
| Provision for impairment on investments ${ }^{1}$ | 425 | 118 |
| Provision for investment bonds | 170 | - |
| (Release of provision) / Provision for off-balance sheet |  |  |
| Other costs | 7,698 | 6,714 |
| Other expense from non-financial activities | 6,311 | 4,318 |
| Total | $\underline{\underline{14,435}}$ | $\underline{\underline{21,048}}$ |

## NOTE 25: OTHER ADMINISTRATIVE EXPENSES (in HUF mn)

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Wages | 118,569 | 113,266 |
| Taxes related to personnel expenses | 30,995 | 31,832 |
| Other personnel expenses | 11,161 | 10,419 |
| Total personnel expenses | 160,725 | 155,517 |
| Depreciation and amortization | 67,324 | 45,141 |
| Taxes, other than income tax ${ }^{2}$ | 65,252 | 29,623 |
| Administration expenses, including rental fees | 43,884 | 51,361 |
| Services | 35,709 | 33,357 |
| Professional fees | 15,729 | 14,995 |
| Advertising | 10,657 | 11,147 |
| Other administrative expenses | 171,231 | 140,483 |
| Total | $\underline{\underline{399,280}}$ | $\underline{\underline{341,141}}$ |

[^8]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 26: INCOME TAX (in HUF mn)

The Group is presently liable for income tax at rates between $9 \%$ and $28 \%$ of taxable income.
Deferred tax is calculated at the income tax rate of $9 \%$ in Montenegro, $10 \%$ in Bulgaria, Serbia and Cyprus, $16 \%$ in Romania, $19 \%$ in Slovakia, 20\% in Croatia and Russia, $25 \%$ in Ukraine and $28 \%$ in the United Kingdom.
Due to the fact that the Hungarian Government approved a law effected that the income tax rate will be reduced to $10 \%$ from 1 January 2013 the deferred tax is calculated at $10 \%$ for those temporary differences that are expected to be resulted in taxable amounts or amounts deductable from the taxable profit after $2012.19 \%$ was used for the calculation of the deferred tax for the remaining items.
From 1 January 2010 in Hungary the additional banking tax (4\%) was cancelled.
The breakdown of the income tax expense is:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Current tax expense | 20,599 | 31,436 |
| Deferred tax expense/(benefit) | $\underline{1,458}$ | $\underline{(11,160)}$ |
| Total | $\underline{\mathbf{2 2 , 0 5 7}}$ | $\underline{\mathbf{2 0 , 2 7 6}}$ |

A reconciliation of the net deferred tax asset/liability is as follows:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Balance as at 1 January | 2,460 | $(5,352)$ |
| Deferred tax (expense)/benefit | $(1,458)$ | 11,160 |
| Differences arising on consolidation | $(627)$ | - |
| Acquisition of subsidiaries | - | 34 |
| Foreign currency translation difference | 309 | 24 |
| Deferred tax related to items recognized in equity | $\underline{2,533}$ | $\underline{\underline{\mathbf{3 , 2 1 7}}}$ |
| Closing balance |  | $\underline{\underline{2,460}}$ |
| A reconciliation of the income tax expense is as follows: | 2010 | 2009 |
|  |  | 140,183 |
| Profit before income tax | 31,866 | 21,277 |
| Income tax at statutory tax rates | - | 7,299 |


| Income tax adjustments due to permanent differences: |  |  |
| :---: | :---: | :---: |
| Revaluation of investments denominated in foreign currency to historical cost | 3,656 | $(1,880)$ |
| Differences in carrying value of subsidiaries | 981 | $(7,245)$ |
| Reversal of statutory general provision | 114 | 569 |
| Tax effect of amortization of statutory goodwill | (266) | (108) |
| Reclassification of direct charges to reserves | (647) | - |
| Effect of change of income tax rate | (912) | (216) |
| Share-based payment | $(2,246)$ | 1,292 |
| Difference of accounting of equity instrument (ICES) | $(4,234)$ | (199) |
| Provision for impairment on investments in subsidiaries | $(6,547)$ | $(10,039)$ |
| Other | $\underline{292}$ | $\underline{9,526}$ |
| Income tax expense | $\underline{\underline{22,057}}$ | $\underline{\underline{20,276}}$ |

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## Effective tax rate

15.7\%
11.9\%

## NOTE 26: INCOME TAXES (in HUF mn) [continued]

A breakdown of the deferred tax assets and liabilities are as follows:

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Provision for impairment on investments | 8,814 | 13,221 |
| Tax loss carry forward | 4,906 | 4,024 |
| Fair value adjustment of securities held for trading and securities available-for-sale | 317 | - |
| Repurchase agreement and security lending | 1,515 | 2,483 |
| Difference in accounting for leases | 492 | 734 |
| Premium and discount amortization on bonds | 370 | 336 |
| Provision for off-balance sheet commitments and contingent liabilities, derivative financial instruments | 117 | 90 |
| Other | 1,450 | - |
| Deferred tax asset | 17,981 | $\underline{\underline{20,888}}$ |
|  | 2010 | 2009 |
| Fair value adjustment of derivative financial instruments | $(3,849)$ | $(1,126)$ |
| Fair value adjustment of securities held for trading and securities available-for-sale | - | $(2,402)$ |
| Difference in depreciation and amortization | $(3,474)$ | $(4,265)$ |
| Net effect of treasury share transactions | $(2,752)$ | $(4,913)$ |
| Accounting of equity instrument (ICES) | $(2,182)$ | (981) |
| Temporary differences arising on consolidation | $(2,507)$ | (707) |
| Other | = | $(4,034)$ |
| Deferred tax liabilities | $(14,764)$ | $(18,428)$ |
| Net deferred tax asset | 3,217 | $\underline{2,460}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn)

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.
Financial instruments may result in certain risks to the Group. The most significant risks the Group faces include:

### 27.1. Credit risk

The Group takes on exposure to credit risk which is the risk that a counter-party will be unable to pay amounts in full when due. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or banks of borrowers, and to geographical and loan types. Such risks are monitored on a periodical basis and subject to an annual or more frequent review. The exposure to any borrower including banks and brokers is further restricted by sub-limits covering on and off-balance sheet exposures and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and principal repayment obligations and by changing these lending limits when appropriate. Exposure to credit risk is managed by obtaining collateral, corporate and personal guarantees.

## Analysis by loan types and risk classes

An analysis of the gross loan portfolio by loan types and financial risk classes is as follows:
As at 31 December 2010

| Loan type | Performing | To-be monitored | Below average | Doubtful | Bad | Total carrying amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail loans | 3,349,382 | 585,908 | 98,492 | 175,144 | 277,949 | 4,486,875 |
| Corporate loans | 1,471,952 | 452,792 | 139,389 | 117,396 | 416,748 | 2,598,277 |
| Placement with other banks | 497,820 | 7,619 | 6,285 | 400 | 760 | 512,884 |
| Municipal loans | 307,023 | 39,746 | 6,912 | 4,493 | 1,800 | 359,974 |
| Total gross portfolio | 5,626,177 | $\underline{1,086,065}$ | $\underline{\underline{251,078}}$ | $\underline{\underline{297,433}}$ | 697,257 | 7,958,010 |
| Allowance for loans | $(26,569)$ | $(39,517)$ | $(45,713)$ | $(141,775)$ | $(507,698)$ | $(761,272)$ |
| Allowance for placements | - | (97) | (949) | (175) | (760) | $(1,981)$ |
| Total allowance | $(26,569)$ | $(39,614)$ | $(46,662)$ | $(141,950)$ | $(508,458)$ | $(763,253)$ |
| Total net portfolio | $\underline{\underline{5,599,608}}$ | $\underline{\underline{1,046,451}}$ | $\underline{\underline{204,416}}$ | $\underline{\underline{155,483}}$ | $\underline{\underline{188,799}}$ | $\underline{\text { 7,194,757 }}$ |
| Accrued interest for loans for placements |  |  |  |  |  | $\begin{array}{r} 57,205 \\ \underline{341} \\ \hline \end{array}$ |
| Total accrued interest |  |  |  |  |  | 57,546 |
| Total net loans |  |  |  |  |  | 6,741,059 |
| Total net placements |  |  |  |  |  | 511,244 |
| Total net exposures |  |  |  |  |  | 7,252,303 |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

Analysis by loan types and risk classes [continued]

As at 31 December 2009

| Loan type | Performing | To-be monitored | Below average | Doubtful | Bad | Total carrying amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail loans | 3,407,101 | 373,116 | 72,550 | 112,280 | 187,204 | 4,152,251 |
| Corporate loans | 1,765,731 | 345,709 | 107,322 | 89,422 | 158,229 | 2,466,413 |
| Placement with other banks | 431,785 | 4,717 | 6,370 | - | 1,210 | 444,082 |
| Municipal loans | 220,747 | 4,021 | 19 | 360 | 196 | 225,343 |
| Total gross portfolio | 5,825,364 | 727,563 | 186,261 | 202,062 | 346,839 | 7,288,089 |
| Allowance for loans | $(16,917)$ | $(66,704)$ | $(28,988)$ | $(99,620)$ | $(282,149)$ | $(494,378)$ |
| Allowance for placements | (218) | (123) | $(1,787)$ | (1) | $(1,385)$ | $(3,514)$ |
| Total allowance | $(17,135)$ | $(66,827)$ | $(30,775)$ | $(99,621)$ | $(283,534)$ | $(497,892)$ |
| Total net portfolio | $\underline{\text { 5,808,229 }}$ | $\underline{660,736}$ | $\underline{155,486}$ | 102,441 | $\underline{63,305}$ | $\underline{\text { 6,790,197 }}$ |
| Accrued interest for loans for placements |  |  |  |  |  | $\begin{array}{r} 63,087 \\ \underline{282} \\ \hline \end{array}$ |
| Total accrued interest |  |  |  |  |  | 63,369 |
| Total net loans |  |  |  |  |  | 6,412,716 |
| Total net placements |  |  |  |  |  | 440,851 |
| Total net exposures |  |  |  |  |  | $\underline{6,853,567}$ |

The total off-balance sheet liabilities connected to the lending activity by risk classes are as follows:

| Qualification categories | 2010 | 2009 |
| :--- | ---: | ---: |
| Performing | $1,014,076$ | 749,754 |
| To-be monitored | 58,101 | 120,270 |
| Below average | 16,187 | 38,183 |
| Doubtful | 7,595 | 15,632 |
| Bad | $\underline{5,581}$ | $\underline{52,214}$ |
| Total | $\underline{\mathbf{1 , 1 0 1 , 5 4 0}}$ | $\underline{\underline{\mathbf{9 7 6}, \mathbf{0 5 3}}}$ |

The Group's loan portfolio increased by $9.2 \%$ in 2010. Analysing the contribution of loan types to the loan portfolio, the share of the retail and corporate loan type slightly decreased while the share of other loan types either slightly increased. As a consequence of the economic situation, the qualification of the loan portfolio deteriorated, the ratio of the non-performing (doubtful and bad) loans compared to the gross loan portfolio increased from 7.5\% to $12.5 \%$. Among the qualified loan portfolio, the loans classified to the risk class of "bad" expanded at the fastest level.

The Group has a prudent provisioning policy, the coverage of loans by provision for impairment on loans classified as doubtful or bad, the indicator was $65.4 \%$ and $69.8 \%$ as at 31 December 2010 and 31 December 2009 respectively.

The off-balance sheet liabilities connected to the lending activity increased by $12.9 \%$.
The qualified loan portfolio increased by $59.4 \%$ in 2010.

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

## Classification into risk classes

Exposures with small amounts (in corporate and municipality sector) are subject to collective valuation method, which is a simplified assessment. The exposures subject to collective valuation method are classified to five risk classes (performing, to-be monitored, below average, doubtful, bad). Depending on the days of delay, a specific percentage is assigned to each risk class, and the provision for impairment is calculated on all exposures based on previously determined rates.

When applying the individual assessment method, the incurred loss of each item is determined based on the consideration of all of the following criteria:

- the credit rating of the customer or the partner: the financial position, stability and income-generating capacity affected by the financial or investment service and issuer of the security, and any changes thereto;
- compliance with the rules of repayment (delay): delays in the repayment of the loan principal and its interests;
- the country risk relating to the customer (both political and transfer risks) and any changes thereto;
- the value of collaterals, their liquidity and accessibility, and any changes therein;
- the transferability and liquidity of the exposures (the market conditions of supply and demand, the available market prices and participation in the shareholders` equity of the issuer in proportion to the investment);
- the future payment obligation recognized as a loss arising from the exposure.


## Loan portfolio by countries

An analysis of the qualified gross loan portfolio in a country breakdown is as follows:

| Country | Carrying amount of <br> the qualified gross <br> loan portfolio | Allowance | 2010 <br> Carrying amount of <br> the qualified gross <br> loan portfolio | Allowance |
| :--- | ---: | ---: | ---: | ---: |
| Hungary | $1,092,232$ | 286,258 | 534,507 | 194,300 |
| Ukraine | 278,039 | 156,550 | 132,073 | 114,754 |
| Bulgaria | 270,510 | 90,296 | 195,220 | 56,129 |
| Russia | 152,290 | 53,099 | 155,746 | 38,140 |
| Romania | 140,210 | 25,268 | 123,843 | 12,545 |
| Montenegro | 120,412 | 38,767 | 76,906 | 6,985 |
| Serbia | 102,357 | 43,793 | 90,199 | 27,555 |
| Cyprus | 58,955 | 10,765 | 58,852 | 5,022 |
| Slovakia | 58,137 | 16,606 | 48,470 | 12,132 |
| Croatia | 43,110 | 12,704 | 24,094 | 8,654 |
| Kazakhstan | 6,268 | 944 | 5,663 | 1,140 |
| Seychelles | 4,701 | 705 | 4,563 | 411 |
| Byelorussia | 1,006 | 10 | 38 | - |
| The United States | 988 | 1 | 2,340 | 1 |

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| Latvia | 847 | 53 | 9 | - |
| :--- | ---: | ---: | ---: | ---: |
| The United Kingdom | 828 | 632 | 3,379 | 1,755 |
| Egypt | 525 | 58 | 533 | 80 |

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

Loan portfolio by countries [continued]
An analysis of the qualified gross loan portfolio in a country breakdown is as follows [continued]:

| Country | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount of the qualified gross loan portfolio | Allowance | Carrying amount of the qualified gross loan portfolio | Allowance |
| Macedonia | 102 | 50 | 51 | 3 |
| Germany | 93 | 1 | 73 | - |
| Ireland | 85 | 69 | 58 | 35 |
| Other | 138 | 55 | 6,108 | 1,116 |
| Total | $\underline{\underline{2,331,833}}$ | $\underline{\text { 736,684 }}$ | $\underline{1,462,725}$ | $\underline{480,757}$ |

The qualified loan portfolio increased mostly in Ukraine, Hungary and Croatia. Their stock of provision increased in Hungary, Croatia and Ukraine.

An analysis of the non-qualified gross loan portfolio in a country breakdown is as follows:

| Country | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount of the non-qualified gross loan portfolio | Allowance | Carrying amount of the non-qualified gross loan portfolio | Allowance |
| Hungary | 2,630,070 | 107 | 2,503,171 |  |
| Bulgaria | 881,034 | 10,697 | 900,645 | 6,822 |
| Ukraine | 427,691 | - | 560,087 | 219 |
| Russia | 390,154 | 2,201 | 334,415 | 891 |
| Croatia | 329,441 | 3,341 | 330,370 | 1,501 |
| Romania | 242,789 | 221 | 238,012 | 406 |
| Slovakia | 239,410 | 606 | 249,617 | 1,218 |
| The United Kingdom | 131,214 | 25 | 36,809 | 15 |
| Montenegro | 112,794 | 9,327 | 147,059 | 5,978 |
| Serbia | 49,095 | 42 | 56,735 | 77 |
| France | 47,048 | - | 25,073 |  |
| Belgium | 46,599 | - | 50,583 |  |
| Germany | 44,087 | - | 51,300 |  |
| Cyprus | 17,199 | - | 23,539 |  |
| Malta | 10,626 | - | 9,632 |  |
| The United States | 7,310 | - | 14,587 | 1 |
| Switzerland | 5,075 | - | 14,323 | 1 |
| Netherlands | 3,061 | - | 149,395 |  |
| Spain | 2,922 | - | 5,124 |  |
| Poland | 2,116 | - | 4,432 | - |
| Turkey | 1,151 | - | - | - |
| Austria | 1,138 | - | 43,977 | - |
| Norway | 1,121 | - | 445 | - |
| Czech Republic | 771 | - | 8,454 | 5 |
| Byelorussia | 645 | - | 38 | - |
| Azerbaijan | 627 | - | - | - |
| Sweden | 156 | - | 5,578 | - |
| Japan | 120 | - | 142 | - |
| Italy | 116 | - | 1,526 | - |

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| Kazakhstan | 108 | - | 294 | - |
| :--- | ---: | ---: | ---: | ---: |
| Ireland | 107 | 1 | 52,691 | - |
| Denmark | 100 | - | 1,924 | - |
| Other | $\underline{282}$ | $\underline{1}$ | $\underline{5,387}$ | $\underline{1}$ |
| Total | $\underline{\mathbf{5 , 6 2 6 , 1 7 7}}$ | $\underline{\mathbf{2 6 , 5 6 9}}$ | $\underline{\mathbf{5 , 8 2 5 , 3 6 4}}$ | $\underline{\mathbf{1 7 , 1 3 5}}$ |

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

Loan portfolio by countries [continued]

The non-qualified loan portfolio decreased mostly in Netherlands, Cyprus, Ukraine and Montenegro. In some countries the stock of provision increased due to local regulations on the base of which it is compulsory to account fix rate of provision on the non-qualified portfolio.

## Collaterals

The values of collaterals held by the Group by types are as follows: (total collaterals). The collaterals cover loans as well as off-balance sheet exposures.

| Types of collaterals | 2010 | 2009 |
| :--- | ---: | ---: |
| Mortgages | $6,797,599$ | $7,795,345$ |
| Guarantees and warranties | 290,364 | 163,700 |
| Guarantees of state or organizations owned by state | 245,971 | 328,366 |
| Assignments (revenue or other receivables) | 131,434 | 97,725 |
| Cash deposits | 75,341 | 95,930 |
| Securities | 67,729 | 54,438 |
| Other | $\underline{926,118}$ | $\underline{\mathbf{2 , 7 4 9}}$ |
| Total | $\underline{\underline{534,556}}$ | $\underline{\underline{11,285,527}}$ |
|  |  |  |

The values of collaterals held by the Group by types are as follows: (to the extent of the exposures). The collaterals cover loans as well as off-balance sheet exposures.

| Types of collaterals | 2010 | 2009 |
| :--- | ---: | ---: |
| Mortgages | $3,698,552$ | $3,420,732$ |
| Guarantees and warranties | 257,096 | 147,763 |
| Assignments (revenue or other receivables) | 277,806 | 211,695 |
| Guarantees of state or organizations owned by state | 103,220 | 201,165 |
| Cash deposits | 63,181 | 77,834 |
| Securities | 50,102 | 23,259 |
| Other | $\underline{\mathbf{6 9 4}, 994}$ | $\underline{\mathbf{8 2 0 , 4 9 3}}$ |
| Total | $\underline{\mathbf{4 , 4 4 , 9 5 1}}$ | $\underline{\mathbf{4 , 9 0 2 , 9 4 1}}$ |

The coverage level of the loan portfolio (total collaterals) decreased by $31.0 \%$, as well as the coverage level to the extent of the exposures decreased by $4.3 \%$ as at 31 December 2010 .

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

Loans, neither past due, nor impaired

The loan portfolio analysis of the gross values of the loans that are neither past due nor impaired is as follows:

| Loan type | 2010 | 2009 |
| :--- | ---: | ---: |
| Retail loans | $2,404,099$ | $2,432,593$ |
| Corporate loans | $1,276,316$ | $1,358,011$ |
| Placement with other banks | 489,713 | 431,567 |
| Municipal loans | $\underline{291,891}$ | $\underline{212,309}$ |
| Total | $\underline{\mathbf{4 , 4 6 2 , 0 1 9}}$ | $\underline{\mathbf{4 , 4 3 4 , 4 8 0}}$ |
| Qualification categories | 2010 | 2009 |
| Performing | $4,414,665$ | $4,378,982$ |
| To-be monitored | 33,851 | 43,140 |
| Below average | 6,114 | 6,455 |
| Doubtful | 1,872 | 2,054 |
| Bad | $\underline{5,517}$ | $\underline{3,849}$ |
| Total | $\underline{\mathbf{4 , 4 6 2 , 0 1 9}}$ | $\underline{4,434, \mathbf{4 8 0}}$ |

Loans neither past due, nor impaired cover only balance sheet items.
The ratio of the gross value of the loans neither past due nor impaired compared to the whole portfolio decreased from $61 \%$ to $56.1 \%$ as at 31 December 2010 compared to the prior year. The ratio of the corporate and retail loans compared to the portfolio of loans neither past due nor impaired decreased during the whole year of 2010 while the ratio of the municipality and placement with other banks increased.

## Renegotiated loans

An analysis of the gross value of the loans that would otherwise be past due or impaired and whose terms have been renegotiated as at 31 December 2010 and 31 December 2009 is as follows:

| Loan type | 2010 | 2009 |
| :--- | ---: | ---: |
| Retail loans | 305,146 | 496,549 |
| Corporate loans | 166,312 | 318,291 |
| Municipal loans | 478 | 6 |
| Placement with other banks | $\underline{\overline{4}}$ | $\underline{\mathbf{4 7 1 , 9 3 6}}$ |
| Total | $\underline{\underline{1,380}}$ |  |

The gross amount of renegotiated loans decreased considerably by 31 December 2010, which is connected mainly to the retail loans. There were no renegotiated loans in 2010 among the Placements with other banks.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

## Past due, but not impaired loans

The aging of gross loans that are past due but not impaired as at 31 December 2010 and 31 December 2009 is as follows:

As at 31 December 2010

| Loan type | Up to $\mathbf{9 0}$ <br> days | $\mathbf{9 1 - 1 8 0}$ days |  | 181-365 days | Above 365 days |
| :--- | :---: | ---: | ---: | ---: | ---: | Total

As at 31 December 2009

| Loan type | $\begin{aligned} & \text { Up to } 90 \\ & \text { days } \end{aligned}$ | 91-180 days | 181-365 days | Above 365 days | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail loans | 386,064 | 26,395 | 13,015 | 13,697 | 439,171 |
| Corporate loans | 48,513 | 28,741 | 26,445 | 10,230 | 113,929 |
| Municipality loans | 383 | $\underline{2}$ | - | $\underline{2}$ | 387 |
| Total | $\underline{434,960}$ | 55,138 | $\underline{\underline{39,460}}$ | $\underline{\underline{23,929}}$ | $\underline{\underline{553,487}}$ |

The loans that are past due but not impaired are concentrated in the retail loan type since in the other loan types the low level of loans past due but not impaired is a consequence of the prudent provisioning policy of the Group.

## The fair value of funds related to past due, but not impaired loans

An analysis of the fair value of funds related to past due, but not impaired loans (total collaterals) as at 31 December 2010 and 31 December 2009 is as follows:

| Fair value of the collaterals (total | 2010 | 2009 |
| :--- | ---: | ---: |
| collaterals) value |  |  |
| Retail loans | 466,307 | 465,027 |
| Corporate loans | 184,753 | 194,338 |
| Municipality loans | $\underline{\underline{\mathbf{6 5 1}, \mathbf{2 4 0}}}$ | $\underline{350}$ |
| Total | $\underline{\mathbf{6 5 9}, 7 \mathbf{7 1 8}}$ |  |

The collaterals above are related to only on-balance sheet exposures.

## Loans individually assessed for provision

An analysis of financial assets that are individually determined to be impaired, the factors taken into consideration at the assessment, the provision for impairment for them and the collaterals considered as at 31 December 2010 and 31 December 2009 is as follows. The individually rated exposures contain both the loans and the off-balance sheet commitments. The rating has been performed based on the factors used at determining the provision for impairment for them.

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

27.1. Credit risk [continued]

Loans individually assessed for provision [continued]

As at 31 December 2010

| Loan type | $\begin{array}{c}\text { Considered } \\ \text { factors }\end{array}$ | $\begin{array}{c}\text { Carryin } \\ \text { g value }\end{array}$ | $\begin{array}{c}\text { Allowance } \\ \text { for } \\ \text { impairment }\end{array}$ | $\begin{array}{c}\text { Collateral } \\ \text { value }\end{array}$ | $\begin{array}{c}\text { Off-balance } \\ \text { sheet } \\ \text { commitments }\end{array}$ | $\begin{array}{c}\text { Provision for } \\ \text { off-balance } \\ \text { sheet }\end{array}$ |
| :--- | :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| commitments |  |  |  |  |  |  |$\}$

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

Loans individually assessed for provision [continued]

As at 31 December 2009

| Loan type | Considered factors | Carryin <br> g value | Allowance for impairmen t | Collateral value | $\begin{gathered} \text { Off-balance } \\ \text { sheet } \\ \text { commitments } \end{gathered}$ | Provision for off-balance sheet commitments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate | Delay of payment | 120,141 | 54,555 | 44,336 | 8,126 | 808 |
|  | Regularity of payment | 407 | 214 | 100 | - | - |
|  | Renegotiation | 22,207 | 1,811 | 848 | 418 | 38 |
|  | Legal proceedings | 23,514 | 16,258 | 8,218 | 131 | 66 |
|  | Decrease of client classification | 19,443 | 2,779 | 18,280 | 4,197 | 158 |
|  | Loan characteristics | 109,185 | 4,319 | 415 | 11,813 | 896 |
|  | Critical industry classification | 99,935 | 10,425 | 1,975 | 16,837 | 1,360 |
|  | Country risk | - | - | - | 63,145 | 39,615 |
|  | Other | 10,510 | 1,003 | 5,056 | 6,565 | 315 |
|  | Cross default | 73,209 | 8,709 | 1,371 | 21,730 | 2,732 |
| Corporate total |  | 478,551 | 100,073 | 80,599 | 132,962 | 45,988 |
|  | Delay of payment | 292 | 110 | 2,728 | 68 |  |
|  | Regularity of payment | 145 | 116 | - | - |  |
|  | Renegotiation | 80 | 1 | - | - |  |
| Municipal | Decrease of client classification | 120 | 8 | - | 22 | 2 |
|  | Other | 2,882 | 350 | 30 | 346 | 18 |
|  | Cross default | 33 | $\underline{26}$ | = | = |  |
| Municipal total |  | 3,552 | 611 | 2,758 | 436 | $\underline{20}$ |
| Placement with other banksTotal |  | 10,916 | 1,697 | - | = |  |
|  |  | $\underline{\underline{493,019}}$ | 102,381 | 83,357 | 133,398 | 46,008 |

By 31 December 2010 the volume of the individually rated portfolio significantly increased in the corporate loan type. Among the rating factors of the corporate loan type, the ratio of the loans determined to be impaired based on the decrease of client classification, legal proceedings, the fact of renegotiation and the regularity of payment increased mostly.

Loan characteristics:
Loans to customers are classified by using this category name if the clients are performing according to the contracts but the risks of the transactions are higher than usual (balloon payment, using loan to finance the monetary expenditures in the phase of investment).

Critical industry classification:

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

Transactions are classified by using this category name, if the client works in the branch which had been grievously accused by the financial crisis (vehicle industry, building industry, real estate services, metal processing, financial services).

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.1. Credit risk [continued]

## Loans individually assessed for provision [continued]

Balance of individually qualified transactions has been significantly increased in the municipal sector due to the serious liquidity problems and the high rate of debt of the municipalities. In many cases standalone supervising and using of customized handling methods were needed.

### 27.2. Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group applies a 'Value-atRisk' methodology to estimate the market risk of positions held and the maximum losses expected, based upon a number of assumptions for various changes in market conditions. The Management Board sets limits on the value of risk that may be accepted, which is monitored on a daily basis.

### 27.2.1. Market Risk sensitivity analysis

The VaR risk measure estimates the potential loss in pre-tax profit over a given holding period for a specified confidence level. The VaR methodology is a statistically defined, probability-based approach that takes into account market volatilities as well as risk diversification by recognizing offsetting positions and correlations between products and markets. Risks can be measured consistently across all markets and products, and risk measures can be aggregated to arrive at a single risk number. The one-day $99 \%$ VaR number used by the Group reflects the $99 \%$ probability that the daily loss will not exceed the reported VaR.

VaR methodologies are employed to calculate daily risk numbers include the historical and variance-covariance approach. In addition to these two methodologies, Monte Carlo simulations are applied to the various portfolios on a monthly basis to determine potential future exposure.

The VaR of the trading portfolio can be summarized as follows:

| Historical VaR <br> (99\%, one-day) by risk type | Average |  |
| :--- | :---: | :---: |
|  | 2010 | 2009 |
| Foreign exchange | 934 | 493 |
| Interest rate | 717 | 261 |
| Equity instruments | 30 | 15 |
| Diversification | $\underline{(297)}$ | $\underline{(189)}$ |
| Total VaR exposure | $\underline{\underline{\mathbf{5 8 3}}}$ | $\underline{\underline{580}}$ |

While VaR captures the Group's daily exposure to currency and interest rate risk, sensitivity analysis evaluates the impact of a reasonably possible change in interest or foreign currency rates over a year. The longer time frame of sensitivity analysis complements VaR and helps the Group to assess its market risk exposures. Details of sensitivity analysis for foreign currency risk are set out in Note 27.2.2., for interest rate risk in Note 27.2.3., and for equity price sensitivity analysis in Note 27.2.4. below.

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.2. Market risk [continued]

### 27.2.2. Foreign currency sensitivity analysis


#### Abstract

The following table details the Group's sensitivity to an increase and decrease in the HUF exchange rate against the EUR, over a 3 months period. Monte Carlo simulation is used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as strategic open positions related to foreign activities. The strategic open position related to the foreign operations was EUR (310) million as of 31 December 2010 and EUR (310) million as of 31 December 2009. High portion of strategic positions is considered as effective hedge of investment of foreign subsidiaries, so FX risk affects the Group capital and not its earnings.


A positive number below indicates an increase in profit where the HUF strengthens against the EUR. For a weakening of the HUF against the EUR, there would be an equal and opposite impact on the profit, and the balances below would be negative.

## Effects to the Consolidated Statement of Recognized <br> Income in 3 months period <br> 2010

In HUF billion
1\%
5\%
(1.9)
$0.9 \longrightarrow(2.2)$
50\%
3.5
$\begin{array}{lll}25 \% & 3.5 & 3.1 \\ 5 \% & 7.2 & 6.6 \\ 1 \% & 9.7 & 9.1\end{array}$
$1 \%$
9.7 9.1

Notes:
(1) The short term loss on the strategic open position is compensated by the long-term exchange rate gain on the foreign operations.
(2) Due to the stabilization of the EUR/HUF volatility the potential risk did not increased.
(3) Monte Carlo simulation is based on the historical exchange rate movements. Although potential losses have not changed on the edge of the distribution, concerning the recent level of EUR/HUF makes appreciation and minor gains more probable.

### 27.2.3. Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. The analysis is prepared assuming the amount of assets and liabilities outstanding at the balance sheet date will be outstanding for the whole year. The analysis was prepared by assuming only adverse interest rate changes. The main assumptions were as follows:

- Floating rate assets and liabilities were repriced to the modelled benchmark yields at the repricing dates assuming the unchanged margin compared to the last repricing.
- Fixed rate assets and liabilities were repriced at the contractual maturity date.
- As for liabilities with discretionary repricing by the Bank were assumed to be repriced with two-weeks delay, assuming no change in the margin compared to the last repricing date.


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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

- Assets and liabilities with an interest rate lower than $0.3 \%$ were assumed to be unchanged for the whole period.


## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.2 Market risk [continued]

### 27.2.3. Interest rate sensitivity analysis [continued]

The simulations were prepared by assuming two scenarios:
(1) $0.50 \%-0.75 \%$ decrease in average HUF yields (probable scenario)
(2) $1 \%-1.50 \%$ decrease in average HUF yields (alternative scenario)

The net interest income in a one year period after 31 December 2010 would be decreased by HUF 2,597 million (probable scenario) and HUF 12,746 million (alternative scenario) as a result of these simulation. The same simulation indicated HUF 1,707 million (probable scenario) and HUF 8,421 million (alternative scenario) decrease in the Net interest income in a one year period after 31 December 2009.
This effect is counterbalanced by capital gains (HUF 6,453 million for probable scenario, HUF 9,411 million for alternative scenario) as at 31 December 2010 and (HUF 4,560 million for probable scenario, HUF 6,900 million for alternative scenario) as at 31 December 2009 on the government bond portfolio held for hedging.

The effects of the parallel shifts of the yield-curves to the net interest income on a one-year period and to the market value of the hedge government bond portfolio booked against capital can be summarized as follows (HUF million):

| Description | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Effects to the net interest income <br> (1 Year period) | Effects to capital (Price change of AFS government bonds) | Effects to the net interest income (1 Year period) | Effects to capital (Price change of AFS government bonds) |
| HUF (0.1\%) parallel shift | (728) | 1,191 | (551) | 812 |
| EUR (0.1\%) parallel shift | (183) | - | (281) |  |
| USD 0.1\% parallel shift | (80) | - | (147) | - |
| Total | (991) | 1,191 | (979) | $\underline{812}$ |

### 27.2.4. Equity price sensitivity analysis

The following table shows the effect of the equity price sensitivity. The Group uses VaR calculation with 1 day holding period and a $99 \%$ confidence level. The VaR methodology is a statistically defined, probability-based approach that takes into account market volatilities as well as risk diversification by recognizing offsetting positions and correlations between products and markets. The daily loss will not exceed the reported VaR number with $99 \%$ of probability.
The stress test assumes the largest price movement of the last year and calculates with it as the adverse direction. These scenarios show the loss of the portfolio when all prices change with the maximum amount of the last year.

$$
2010
$$

VaR ( $99 \%$, one day, million HUF)
Stress test (million HUF)

30

# OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.2. Market risk [continued]

### 27.2.5. Capital management

## Capital management

The primary objective of the capital management of the Group is to ensure the prudent operation, the entire compliance with the prescriptions of the regulator for a persistent business operation and maximising the shareholder value, accompanied by an optimal financing structure.
The capital management of the Group members includes the management and evaluation of the shareholders` equity available for hedging risks, other types of funds to be recorded in the equity and all material risks to be covered by the capital.
The basis of the capital management of the Group members in the short run is the continuous monitoring of their capital position, in the long run the strategic and the business planning, which includes the monitoring and forecast of the capital position.
The Group members maintain the capital adequacy required by the regulatory bodies and the planned risk taking mainly by means of ensuring and developing their profitability. In case the planned risk level of a Group member exceeded its Core and the previously raised Supplementary capital, it ensures the prudent operation by occasional measures. A further tool in the capital management of the Bank is the dividend policy, and the transactions performed with the treasury shares.

## Capital adequacy

The capital adequacy of the Group is supervised based on the financial statements data prepared in accordance with the Hungarian Accounting Standards („HAS") applying the directives, rulings and indicators defined by the Basel Committee, that has been adopted in Hungary in 2008.
The Group has entirely complied with the regulatory capital requirements.
The Group uses the standard method for determining the regulatory capital requirements of the credit risk and market risk, and parallel to that, the base indicator method and the alternative standard method in case of the operational risk. The consolidated Capital adequacy ratio of the Group was $18.4 \%$ and $18.5 \%$ as at 31 December 2010 and 31 December 2009 respectively. The Regulatory capital was HUF 1,373,610 million and HUF 1,271,173 million, the Total eligible regulatory capital was HUF 596,970 million and HUF 550,853 million as at 31 December 2010 and 31 December 2009 respectively.

Calculation on HAS basis

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Core capital | 1,089,153 | 1,036,191 |
| Supplementary capital | 284,921 | 242,443 |
| Deductions | (464) | $(7,461)$ |
| due to investments | (464) | (428) |
| due to limit breaches | = | $(7,033)$ |
| Regulatory capital | 1,373,610 | 1,271,173 |
| Credit risk capital requirement | 480,663 | 453,048 |
| Market risk capital requirement | 30,807 | 29,490 |
| Operational risk capital requirement | 85,500 | 68,315 |
| Total requirement regulatory capital | [596,970 | 550,853 |
| Surplus capital | 776,640 | 720,320 |
| Tier 1 ratio | 14.6\% | 15.0\% |
| Capital adequacy ratio | $\underline{\underline{18.4 \%}}$ | $\underline{\underline{18.5 \%}}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.2 Market risk [continued]

### 27.2.5. Capital management [continued]

## Capital adequacy [continued]

The positive components of the Core capital are the following: Issued capital, Capital reserve, Tied-up reserve, General reserve, Profit reserve, Changes in the equity, Changes due to consolidation, Non-controlling interest, Profit for the year, General risk reserve, Core loan capital.
The negative components of the Core capital are the following: Treasury shares, Intangible assets.
The positive components of the Supplementary capital are the following: Supplementary loan capital, Subordinated loan capital.
The negative components of the Supplementary capital are the following: Changes due to consolidation of equity. The components of the Deductions: deductions due to investments.

The minimum capital adequacy ratio of the subsidiary banks prescribed by the local regulator, and the compliance with these prescriptions is as follows:

| Subsidiary bank | Country | Minimum <br> prescribed CAR | 2010 | 2009 |
| :--- | :---: | :---: | :---: | ---: |
| OAO OTP Bank | Russia | $11 \%$ | $17.0 \%$ | $13.3 \%$ |
| OTP Bank JSC | Ukraine | $10 \%$ | $22.1 \%$ | $17.8 \%$ |
| DSK Bank EAD | Bulgaria | $12 \%$ | $23.7 \%$ | $21.9 \%$ |
| OTP Bank Romania S.A. | Romania | Serbia | $10 \%$ | $14.0 \%$ |
| OTP banka Srbija a.d. | Croatia | $12 \%$ | $16.4 \%$ | $14.3 \%$ |
| OTP banka Hrvatska d.d. | Slovakia | Montenegro | $8 \%$ | $14.2 \%$ |
| OTP Banka Slovensko a. s. |  | $10 \%$ | $11.1 \%$ | $13.1 \%$ |
| Crnogorska komerčijalna |  |  | $14.1 \%$ | $10.7 \%$ |
| banka a.d. |  |  |  | $13.4 \%$ |

For international comparison purposes, the Group calculates the Regulatory capital in accordance with the Basel II directive based on IFRS data, and the consolidated Capital adequacy ratio based on this. The Capital adequacy ratio of the Group was $17.5 \%$ as at 31 December 2010 and $17.3 \%$ as at 31 December 2009. The Regulatory capital was HUF $1,304,144$ million and HUF $1,194,508$ million, the Total regulatory capital requirement was HUF 596,970 million and HUF 550,853 million as at 31 December 2010 and 31 December 2009 respectively.

## NOTE 27: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]

### 27.2 Market risk [continued]

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## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

### 27.2.5. Capital management [continued]

## Capital adequacy [continued]

## Calculation on IFRS basis

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Core capital | 1,045,977 | 952,416 |
| Positive components | 1,361,633 | 1,272,721 |
| Issued capital | 28,000 | 28,000 |
| Reserves | 1,220,821 | 1,126,443 |
| Other issued capital components | 112,812 | 118,278 |
| Negative components | $(315,656)$ | $(320,305)$ |
| Treasury shares | $(52,597)$ | $(52,678)$ |
| Goodwill and other intangible assets | $(263,059)$ | $(267,627)$ |
| Supplementary capital | 258,632 | 242,521 |
| Fair value corrections | $(12,948)$ | $(34,589)$ |
| Subordinated bonds and loans | 271,580 | 277,110 |
| Deductions | (464) | (428) |
| Regulatory capital | 1,304,144 | 1,194,509 |
| Credit risk capital requirement | 480,663 | 453,048 |
| Market risk capital requirement | 30,807 | 29,490 |
| Operational risk capital requirement | 85,500 | 68,315 |
| Total requirement regulatory capital | 596,970 | 550,853 |
| Surplus capital | $\underline{\underline{707,174}}$ | 643,655 |
| Tier 1 ratio | 14.0\% | 13.8\% |
| Capital adequacy ratio | $\underline{\underline{17.5 \%}}$ | $\underline{\underline{17.3 \%}}$ |

The positive components of the Core capital are the following: Issued capital, Profit reserve, Other reserves, Changes in the equity of subsidiaries, Profit for the year, Changes due to consolidation, Other issued capital components.
The negative components of the Core capital are the following: Treasury shares, Goodwill and other intangible assets, dividend.
The components of the Supplementary capital are the following: Revaluation reserve, Fair value adjustments, Share-based payment, Cash-flow hedge, Hedges of net investments in foreign operations, Other issued capital (in the Supplementary capital), Subordinated loan capital, Supplementary loan capital.
The components of the Deductions: deductions due to investments.

## NOTE 28: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn)

In the normal course of business, the Group becomes a party to various financial transactions that are not reflected on the Consolidated Statement of Financial Position and are referred to as off-balance sheet financial instruments. The following represent notional amounts of these off-balance sheet financial instruments, unless stated otherwise.

## Contingent liabilities

## OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Legal disputes (disputed value) | $9,596,769$ | 32,566 |
| Commitments to extend credit | 819,308 | 730,399 |
| Guarantees arising from banking activities | 282,232 | 245,654 |
| Confirmed letters of credit | 6,458 | 6,579 |
| Other | $\underline{110,653}$ | $\underline{91,916}$ |
| Total | $\underline{\underline{\mathbf{0 , 5 1 5}, \mathbf{8 1 5}}}$ | $\underline{\underline{\mathbf{1 0 7 0 7}, \mathbf{1 1 4}}}$ |

## Legal disputes

At the balance sheet date the Group was involved in various claims and legal proceedings of a nature considered normal to its business. The level of these claims and legal proceedings corresponds to the level of claims and legal proceedings in previous years.

The Victims of Hungarian Holocaust initiated a class action against, amongst others, OTP before the United States District Court Northern District of Illinois. The Bank emphasises that „Országos Takarékpénztár Nemzeti Vállalat" was established on 1 March 1949 with no predecessor. The Bank considers the claim against it entirely unfounded.

The Group believes that the various asserted claims and litigations in which it is involved will not materially affect its financial position, future operating results or cash flows, although no assurance can be given with respect to the ultimate outcome of any such claim or litigation. Provisions due to legal disputes were HUF 3,953 million and HUF 6,084 million as at 31 December 2010 and 31 December 2009, respectively. (See Note 17.)

## Commitments to extend credit, guarantees and letters of credit

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans.

Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards.

Guarantees, irrevocable letters of credit and undrawn loan commitments are subject to similar credit risk monitoring and credit policies as utilised in the extension of loans. The management of the Group believes the market risk associated with guarantees, irrevocable letters of credit and undrawn loan commitments are minimal.

## NOTE 28: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## Guarantees, payment undertakings arising from banking activities

Payment undertaking is a promise by the Group to assume responsibility for the debt obligation of a borrower if that borrower defaults until a determined amount, until a determined date, in case of fulfilling conditions, without checking the undermined transactions. The guarantee's liability is joint and primary with the principal, in case of payment undertaking, while the Group assumes the obligation derived from guarantee independently by the conditions established by the Group.

## OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

A guarantee is most typically required when the ability of the primary obligor or principal to perform its obligations under a contract is in question, or when there is some public or private interest which requires protection from the consequences of the principal's default or delinquency. A contract of guarantee is subject to the statute of frauds (or its equivalent local laws) and is only enforceable if recorded in writing and signed by the surety and the principal. If the surety is required to pay or perform due to the principal's failure to do so, the law will usually give the surety a right of subrogation, allowing the surety to use the surety's contractual rights to recover the cost of making payment or performing on the principal's behalf, even in the absence of an express agreement to that effect between the surety and the principal.

## Derivatives

The Group maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any one time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except for trading with clients, where the Group in most of the cases requires margin deposits.

## Foreign currency contracts

Foreign currency contracts are agreements to exchange specific amounts of currencies at a specified rate of exchange, at a spot date (settlement occurs two days after the trade date) or at a forward date (settlement occurs more than two days after the trade date). The notional amount of these contracts does not represent the actual market or credit risk associated with these contracts.

Foreign currency contracts are used by the Group for risk management and trading purposes. The risk management foreign currency contracts of the Group were used to hedge the exchange rate fluctuations of loans and deposits to credit institutions denominated in foreign currency.

## Foreign exchange swaps and interest rate swaps

The Group enters into foreign exchange swap and interest rate swap transactions. The swap transaction is a complex agreement concerning the swap of certain financial instruments, which usually consists of a prompt and one or more futures contracts.

Interest rate swaps oblige two parties to exchange one or more payments calculated with reference to fixed or periodically reset rates of interest applied to a specific notional principal amount (the base of the interest calculation). Notional principal is the amount upon which interest rates are applied to determine the payment streams under interest rate swaps. Such notional principal amounts often are used to express the volume of these transactions but are not actually exchanged between the counterparties.

The interest rate swaps are used by the Group for risk management and trading purposes.

## NOTE 28: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## Cross-currency interest rate swaps

The Bank enters into cross-currency interest rate swap (CCIRS) transactions which have special attributes, i.e. the parties exchange the notional amount at the beginning and also at the maturity of the transaction. A special type of these deals is the mark-to-market CCIRS agreements. At this kind of deals the parties - in accordance with the foreign exchange prices - revalue the notional amount during lifetime of the transaction.

## Forward rate agreements (FRA)

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

A forward rate agreement is an agreement to settle amounts at a specified future date based on the difference between an interest rate index and an agreed upon fixed rate. Market risk arises from changes in the market value of contractual positions caused by movements in interest rates.

The Group limits its exposure to market risk by entering into generally matching or offsetting positions and by establishing and monitoring limits on unmatched positions. Credit risk is managed through approval procedures that establish specific limits for individual counterparties. The Group's forward rate agreements were transacted for management of interest rate exposures and have been accounted for at mark-to-market fair value.

## NOTE 29: SHARE-BASED PAYMENT

The 2006 Annual General Meeting approved a five year share option program for the years of 2006 to 2010 under which options are granted annually. The grant date of these options is 28 April 2006 and the date of the Annual General Meeting of 2007 (27 April 2007) for the increased amount of share options under the modified program.

The exercise prices of the options relating to the years of 2006 to 2010 are calculated as the average of the market price of OTP shares quoted by the BSE daily during the period between 30 April and 30 May in the actual year and decreased by HUF 1,000. In that case if the average price of the shares exceeds by more than HUF 3,000 the exercise price one day before the date of exercise, the exercise price would be increased by the amount above the HUF 3,000.

The 2007 Annual General Meeting approved a few changes in the program:
The exercise prices of the options relating to the years of 2006 to 2010 is calculated as the average of the market price of OTP shares quoted by the BSE daily during the three month period ended 31 March in the actual year and decreased by HUF 2,000. In that case if the average price of the shares exceeds by more than HUF 4,000 the exercise price one day before the date of exercise, the exercise price would be increased by the amount above the HUF 4,000.

The vesting conditions of the option program are that, two of following conditions should be fulfilled:
-The growth of the net income reaches $10 \%$
-The ROA indicator for the actual year ended 31 December should be at least $2.1 \%$
-The ROE indicator for the actual year ended 31 December should be at least $20 \%$
The exercise period of the options granted for the year of 2005 is two years and for the years of 2006 to 2010 is 19 months. The exercise period of the option program for the years of 2006 to 2010 must be opened at 1 June in the actual year, the period can be prolongated by two years. If the options remain unexercised before the end of the exercise period, the options expire. Additionally, options are forfeited if the employee leaves the Bank before the options vest. The options can only be settled by physical delivery, therefore the option program is accounted as equity-settled share based transaction.

## NOTE 29: SHARE-BASED PAYMENT [continued]

In connection with the equity-settled share-based payment programs HUF 6,802 million has been recognised as an expense in 2009. In 2010 the Bank did not recognise any expense in relation to equity-settled share-based payment programs because the key performance indicators - that were the vesting conditions of the options - were not fulfilled.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

| Options <br> (number of <br> shares) | Weighted <br> average <br> exercise | Options <br> (number of <br> shares) | Weighted <br> average <br> exercise |
| :---: | :---: | :---: | :---: |
|  | price <br> (in HUF) |  | price |
|  |  |  | (in HUF) |


| Outstanding at beginning of period | - | - | $2,534,950$ | 6,484 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Granted during the period | $3,068,800$ | 134 | - | - |
| Forfeited during the period | - | - | $2,534,950$ | 6,484 |
| Repurchased during the period | $2,988,800$ | 134 | - | - |
| Exercised during the period | - | - | - | - |
| Outstanding at the end of the period | 30,000 | 569 | - | - |
| Exercisable at the end of the period | 50,000 | 134 | - |  |

In 2009 there were no share options having been exercised. $3,068,800$ pieces of shares from the total $3,500,000$ had been available for exercise for 2009 were distributed to the management in relation to their accomplishment and due to personal changes.
With the consent of the parties the Board of Directors made a decision on the redemption of the option rights granted for 2009. The redemption price was HUF 3,975 per share.

| Weighted average exercise price of | 134 |
| :--- | ---: |
| the options outstanding | 12 |
| Weighted average remaining contractual life (month) | 50,000 |
| Weighted average number of shares |  |

The inputs to the Valuation model at the grant date were as follows related to the share options vesting for the years ended :

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Weighted average spot share price (HUF) | - | 8,272 |
| Weighted average exercise price (HUF) | - | 8,875 |
| Expected volatility (\%) | - | 32 |
| Expected life (average year) | - | 5.45 |
| Risk free rate (\%) | - | 7.63 |
| Expected dividends (\%) | - | 1.95 |
| Cap for the maximum gain (HUF/option) | - | 4,000 |

## NOTE 30: RELATED PARTY TRANSACTIONS (in HUF mn)

The compensation of key management personnel, such as the members of the Board of Directors, members of the Supervisory Board, key employees of the Bank and its major subsidiaries involved in the decision-making process in accordance with the compensation categories defined in IAS 24 Related party disclosures, is summarised below:

## Compensations

2010
2009

[^10]
## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

| Short-term employee benefits | 12,828 | 9,949 |
| :---: | :---: | :---: |
| Other long-term employee benefits | 197 | 94 |
| Termination benefits | 74 | 31 |
| Redundancy payments | 74 | - |
| Share-based payment | = | 3,139 |
| Total | 13,173 | $\underline{\underline{13,213}}$ |
|  | 2010 | 2009 |
| Loans provided to companies owned by the management (normal course of business) | 36,617 | 31,876 |
| Credit lines of the members of Board of Directors and the Supervisory Board and their close family members (at normal market conditions) | 117 | 218 |
| Commitments to extend credit and guarantees | 9 | 103 |
|  | 2010 | 2009 |
| Loans provided to unconsolidated subsidiaries | 43,275 | 40,027 |

## NOTE 31: MAJOR SUBSIDIARIES

Investments in companies in which the Bank has a controlling interest are detailed below. They are fully consolidated companies and incorporated in Hungary unless otherwise stated. The Bank considers the subsidiaries as cash generating units.

## Name

Ownership (Direct and Indirect)
2009

DSK Bank EAD (Bulgaria)
OTP Bank JSC (Ukraine)
OAO OTP Bank (Russia)

| $100.00 \%$ | $100.00 \%$ |
| ---: | ---: |
| $100.00 \%$ | $100.00 \%$ |
| $95.87 \%$ | $95.55 \%$ |

20102009
$100.00 \% \quad 100.00 \%$

## Activity

commercial banking services
commercial banking services
commercial banking services

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

CJSC Donskoy Narodny Bank
(Russia)
OTP banka Hrvatska d.d. (Croatia)
OTP Bank Romania S.A. (Romania)
OTP banka Srbija a.d. (Serbia)
OTP Banka Slovensko a. s. (Slovakia)
OTP Factoring Ltd.
OTP Mortgage Bank Ltd.
OTP Real Estate Ltd.
Merkantil Bank Ltd.
Merkantil Car Ltd.
OTP Building Society Ltd.
OTP Fund Management Ltd.
Crnogorska komerčijalna banka a.d.
(Montenegro)
OTP Financing Netherlands B.V.
(Netherlands)
OTP Holding Ltd. (Cyprus)/
OTP Financing Cyprus
Bank Center No. 1. Ltd.
Inga Two Commercial Ltd.
OTP Funds Servicing and
Consulting Ltd.
OTP Real Estate Leasing Ltd.
OTP Life Annuity Ltd.
OTP Factoring Ukraine LLC

| - | $100,00 \%$ | commercial banking services |
| ---: | ---: | :--- |
| $100.00 \%$ | $100.00 \%$ | commercial banking services |
|  |  |  |
| $100.00 \%$ | $100.00 \%$ | commercial banking services <br> $91.43 \%$ |
| $98.43 \%$ | commercial banking services |  |
| $98.82 \%$ | $97.24 \%$ | commercial banking services |
| $100.00 \%$ | $100.00 \%$ | work-out |
| $100.00 \%$ | $100.00 \%$ | mortgage lending |
| $100.00 \%$ | $100.00 \%$ | real estate management and <br>  <br> $100.00 \%$ |
| $100.00 \%$ | $100.00 \%$ | development |
| $100.00 \%$ | $100.00 \%$ | finance lease |
| $100.00 \%$ | $100.00 \%$ | flance lease finance and reconstruction |
|  |  | fund management |
| $100.00 \%$ | $100.00 \%$ | commercial banking services |
| $100.00 \%$ | $100.00 \%$ | refinancing activities |
|  | $100,00 \%$ | refinancing activities |
| $100.00 \%$ | $100.00 \%$ | real estate lease |
| $100.00 \%$ | $100.00 \%$ | property management |
| $100.00 \%$ | 100 |  |
| $100.00 \%$ | $100.00 \%$ | fund services |
| $100.00 \%$ | $100.00 \%$ | real estate leasing |
| $100.00 \%$ | $100.00 \%$ | life annuity services |
| $100.00 \%$ | $100.00 \%$ | work-out |

Major indicators of associates which are not accounted for using the equity method is as follows:
As at 31 December 2010:

|  | Moneta Ltd. | Company for <br> Cash Services <br> Ltd. | Suzuki <br> Pénzügyi <br> Szolgáltató <br> Cjsc. | Agóra- <br> Kapos Ltd. | Total |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Total assets | 694 | 1,936 | 598 | 343 | 3,571 |
| Total liabilities | 485 | 233 | 5 | 326 | 1,049 |
| Shareholders' equity | 209 | 1,703 | 593 | 17 | 2,522 |
| Reserves | $(260)$ | - | 541 | - | 281 |
| Total revenues | 319 | 765 | 46 | 501 | 1,631 |
| Profit before income tax | $(133)$ | 12 | 4 | 20 | $(97)$ |
| Profit after income tax | $(133)$ | 11 | 2 | 17 | $(103)$ |

## NOTE 31: MAJOR SUBSIDIARIES [continued]

As at 31 December 2009:

| Moneta Ltd. | Company for <br> Cash Services <br> Ltd. | Suzuki <br> Pénzügyi <br> Szolgáltató | Total |
| :---: | :---: | :---: | :---: |
|  |  | Cjsc. |  |
|  |  |  |  |


| Total assets | 744 | 1,904 | 598 | 3,246 |
| :--- | :---: | ---: | ---: | ---: |
| Total liabilities | 358 | 260 | 5 | 623 |
| Shareholders' equity | 386 | 1,644 | 593 | 2,623 |
| Reserves | $(253)$ | - | 538 | 285 |
| Total revenues | 273 | 757 | 73 | 1,103 |
| Profit before income tax | 59 | 8 | 5 | 72 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

Profit after income tax
53
7
5 65

## NOTE 32: TRUST ACTIVITIES (in HUF mn)

The Bank acts as a trustee for certain loans granted by companies or employers to their employees, mainly for housing purposes. The ultimate risk for these loans rests with the party advancing the funds. As these loans and related funds are not considered to be assets or liabilities of the Group, they have been excluded from the accompanying Consolidated Statement of Financial Position.

The amount of loans managed by the Group as a trustee

$$
44,300
$$

## NOTE 33: CONCENTRATION OF ASSETS AND LIABILITIES

## In the percentage of the total assets

Receivables from, or securities issued by the Hungarian Government or the NBH 9.8\% $14.2 \%$

There were no other significant concentrations of the assets or liabilities of the Group as at 31 December 2010 or as at 31 December 2009.

The Group continuously provides the supervisory authority with reports on the extent of dependency on large depositors as well as the exposure of the biggest 50 depositors towards the Group.
Further to this obligatory reporting to the authority, the Group pays particular attention on the exposure of its largest partners and cares for maintaining a closer relationship with these partners in order to secure the stability of the level of deposits.

The organisational unit of the Group in charge of partner-risk management analyses the biggest partners on a constant basis and sets limits on the Bank's and the Group's exposure separately partner-by-partner. If necessary, it modifies partner-limits in due course thereby reducing the room for manoeuvring of the Treasury and other business areas.

## NOTE 34: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn)

Liquidity risk is a measure of the extent to which the Group may be required to raise funds to meet its commitments associated with financial instruments. The Group maintains its liquidity profiles in accordance with regulations prescribed by the NBH. The following tables provide an analysis of assets, liabilities and shareholders' equity into relevant maturity groupings based on the remaining period from the period end to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities.

| As at 31 December 2010 | Within <br> 3 months | Within <br> one year and <br> over 3 months | Within 5 years <br> and over <br> one year | Over <br> 5 years | Without <br> maturity | Total |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: |
| Cash, amounts due from banks <br> and balances with the National | 496,240 | 16,176 | 156 | 466 | - | 513,038 |

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

| Banks |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Placements with other banks, net of allowance for placements |  |  |  |  |  |  |
| Financial assets at fair value |  |  |  |  |  |  |
| through profit or loss | 30,988 | 36,531 | 35,642 | 22,917 | 107,589 | 233,667 |
| Securities available-for-sale | 390,478 | 137,581 | 283,241 | 180,497 | 16,300 | 1,008,097 |
| Loans, net of allowance for loan |  |  |  |  |  |  |
| Associates and other investments | - | - | - | - | 11,554 | 11,554 |
| Securities held-to-maturity | 29,727 | 40,070 | 77,873 | 24,632 | - | 172,302 |
| Property and equipment, |  |  |  |  |  |  |
| Other assets | 42,977 | 26,276 | 30,263 | 9,641 | - | 109,157 |
| TOTAL ASSETS | $\underline{\underline{2}, 140,755}$ | $\underline{1,353,599}$ | $\underline{\underline{2,187,407}}$ | $\underline{\text { 3,482,914 }}$ | 616,271 | $\underline{\underline{9,780,946}}$ |
| Amounts due to banks, the Hungarian Government, deposits from the National |  |  |  |  |  |  |
| Banks and other banks | 352,235 | 9,413 | 181,752 | 138,549 | - | 681,949 |
| Deposits from customers | 4,273,546 | 1,334,423 | 183,901 | 29,619 | - | 5,821,489 |
| Liabilities from issued securities | 144,738 | 589,935 | 237,784 | 62,696 | - | 1,035,153 |
| Financial liabilities at fair value |  |  |  |  |  |  |
| Other liabilities | 244,924 | 120,692 | 12,215 | 7,913 | - | 385,744 |
| Subordinated bonds and loans | 3,473 | 15 | 54,160 | 134,070 | 98,912 | 290,630 |
| TOTAL LIABILITIES | 5,100,696 | 2,129,359 | 764,188 | 378,862 | $\underline{\mathbf{9 8 , 9 1 2}}$ | 8,472,017 |
| Share capital | - | - | - | - | 28,000 | 28,000 |
| Retained earnings and reserves | - | - | - | - | 1,327,638 | 1,327,638 |
| Treasury shares | - | - | - | - | $(52,597)$ | $(52,597)$ |
| Non-controlling interest | = | - | - | = | 5,888 | 5,888 |
| TOTAL SHAREHOLDERS' EQUITY | $=$ | $=$ | $=$ | $=$ | 1,308,929 | 1,308,929 |
| TOTAL LIABILITIES AND SHAREHOLDERS' |  |  |  |  |  |  |
| EQUITY | 5,100,696 | $\underline{\text { 2,129,359 }}$ | $\underline{\mathbf{7 6 4 , 1 8 8}}$ | 378,862 | $\underline{1,407,841}$ | $\underline{\underline{9,780,946}}$ |
| LIQUIDITY <br> (DEFICIENCY)/EXCESS | (2,959,941) | $(775,760)$ | 1,423,219 | 3,104,052 | $(791,570)$ | = |

## NOTE 34: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn) [continued]

| As at 31 December 2009 | Within <br> 3 months | Within <br> one year and <br> over 3 months | Within 5 years <br> and over <br> one year | Over <br> 5 years | Without <br> maturity | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash, amounts due from banks <br> and balances with the National | 505,649 | - | - | - | - | 505,649 |
| Banks |  |  |  |  |  |  |
| Placements with other banks, net <br> of allowance for placements <br> losses | 360,506 | 68,757 | 11,241 | 347 | - | 440,851 |
| Financial assets at fair value <br> through profit or loss | 71,134 | 29,638 | 52,357 | 102,971 | - | 256,100 |
| Securities available-for-sale | 751,750 | 88,110 | 274,764 | 239,661 | - | $1,354,285$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

| Loans, net of allowance for loan losses | 617,956 | 966,976 | 1,747,451 | 3,080,333 | - | 6,412,716 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Associates and other investments | - | - | - | - | 18,834 | 18,834 |
| Securities held-to-maturity | 20,676 | 36,367 | 104,480 | 27,330 | - | 188,853 |
| Property and equipment, Intangible assets | - | - | - | - | 476,358 | 476,358 |
| Other assets | 36,511 | 44,317 | 18,736 | 1,922 | = | 101,486 |
| TOTAL ASSETS | $\underline{\underline{2,364,182}}$ | 1,234,165 | $\underline{\underline{\mathbf{2 , 2 0 9}, 029}}$ | $\underline{\underline{3,452,564}}$ | 495,192 | $\underline{\underline{9,755,132}}$ |
| Amounts due to banks, the Hungarian Government, deposits from the National |  |  |  |  |  |  |
| Banks and other banks | 148,219 | 235,502 | 106,018 | 313,010 | - | 802,749 |
| Deposits from customers | 4,404,224 | 1,079,141 | 181,280 | 24,242 | - | 5,688,887 |
| Liabilities from issued securities | 762,102 | 31,108 | 394,544 | 222,594 | - | 1,410,348 |
| Financial liabilities at fair value through profit or loss | 36,416 | 16,203 | 59,659 | 6,190 | - | 118,468 |
| Other liabilities | 211,916 | 8,399 | 34,429 | 7,496 | - | 262,240 |
| Subordinated bonds and loans | 465 | $\underline{252}$ | 4,035 | 276,082 | = | 280,834 |
| TOTAL LIABILITIES | 5,563,342 | 1,370,605 | 779,965 | 849,614 | = | 8,563,526 |
| Share capital | - | - | - | - | 28,000 | 28,000 |
| Retained earnings and reserves | - | - | - | - | 1,265,600 | 1,265,600 |
| Treasury shares | - | - | - | - | $(108,146)$ | $(108,146)$ |
| Non-controlling interest | - | = | = | = | 6,152 | 6,152 |
| TOTAL SHAREHOLDERS' EQUITY | - | = | $=$ | = | 1,191,606 | 1,191,606 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 5,563,342 | $\underline{\underline{1,370,605}}$ | $\underline{\underline{779,965}}$ | $\underline{\underline{849,614}}$ | $\underline{1,191,606}$ | $\underline{\underline{9,755,132}}$ |
| LIQUIDITY <br> (DEFICIENCY)/EXCESS | $(3,199,160)$ | $(136,440)$ | $\underline{1,429,064}$ | 2,602,950 | $(696,414)$ | 三 |

## NOTE 35: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK (in HUF mn)

As at 31 December 2010

|  | USD | EUR | CHF | Others | Total |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Assets | 691,852 | $2,373,293$ | $1,529,159$ | $2,276,029$ | $6,870,333$ |
| Liabilities | $(207,776)$ | $(2,644,529)$ | $(120,992)$ | $(1,315,876)$ | $(4,289,173)$ |
| Off-balance sheet assets and | $\underline{(354,571)}$ | $\underline{218,998}$ | $\underline{(1,484,742)}$ | $\underline{(40,709)}$ | $\underline{(1,661,024)}$ |
| $\quad$ liabilities, net | $\underline{\mathbf{1 2 9 , 5 0 5}}$ | $\underline{(52,238)}$ | $\underline{(76,575)}$ | $\underline{\underline{919,444}}$ | $\underline{\underline{\mathbf{9 2 0 , 1 3 6}}}$ |

As at 31 December 2009

|  | USD | EUR | CHF | Others | Total |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Assets | 766,152 | $2,472,194$ | $1,435,992$ | 995,489 | $5,669,827$ |
| Liabilities | $(412,554)$ | $(3,190,517)$ | $(103,419)$ | $(1,136,012)$ | $(4,842,502)$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

Off-balance sheet assets and liabilities, net
Net position

| $(358,347)$ |  |  |
| ---: | :--- | ---: |
| $\underline{(4,749)}$ | $\underline{\underline{\mathbf{5 1}, 599}}$ | $\underline{(1,428,065)}$ |
| $\underline{(95,492)}$ |  |  |

$(181,304)$
(1,197,844)
$(370,519)$

The table above provides an analysis of the main foreign currency exposures of the Group. The remaining foreign currencies are shown within 'Others'. 'Others' category contains mainly foreign currencies in RON, UAH, RUB and BGN. Whilst the Group monitors its foreign exchange position for compliance with the regulatory requirements of the National Banks and own limit system established in respect of limits on open positions. The measurement of the open foreign currency position of the Group involves monitoring the 'Value-at-Risk' ("VaR") limit on the foreign exchange exposure of the Group.

## NOTE 36: INTEREST RATE RISK MANAGEMENT (in HUF mn)

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument, therefore, indicates to what extent it is exposed to interest rate risk.

The majority of the interest bearing assets and liabilities of the Group are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Group to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

The following table presents the interest repricing dates of the Group. Variable yield assets and liabilities have been reported in accordance with their next repricing date. Fixed income assets and liabilities have been reported in accordance with their maturity.

## NOTE 36:

INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]
As at 31 December 2010

|  | Within 1 month |  | Over 1 month and Within 3 months |  | Over 3 months and Within 12 months |  | Over 1 year and Within 2 years |  | Over 2 years |  | Non-interest-bearing |  | Total |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | HuF | Currency | HuF | Ourrency | HUF | Currency | HuF | Currency | HUF | Currency | HUF | Currency | HUF | Currency |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash, amounts due frombanks and balances with the National Banks | 100759 | 61768 | - | 4007 |  | 6978 | - | 85 | - | 503 | 58650 | 280288 | 159409 | 353629 | 513038 |
| fixed rate | 100307 | 9054 | - | 36 | - | 240 | - | 3 | - | - | - | - | 100307 | 9333 | 109640 |
| variable rate | 452 | 52714 | - | 3971 | - | 6738 | - | 82 | - | 503 | - | - | 452 | 64008 | 64460 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 58650 | 280288 | 58650 | 280288 | 338938 |
| Placements with other banks, net of allowance for placements losses | 19687 | 358348 | 9 | 71692 | - | 39297 | - | 947 | - | 4428 | 43 | 16793 | 19739 | 491505 | 511244 |
| fixed rate | 19687 | 306146 | - | 27764 | - | 3282 | - | 414 | - | 4247 | - | - | 19687 | 341853 | 361540 |
| variable rate | - | 52202 | 9 | 43928 | - | 36015 | - | 533 | - | 181 | - | - | 9 | 132859 | 132868 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 43 | 16793 | 43 | 16793 | 16836 |
| Securities held for trading | 20000 | 1118 | 222 | 283 | 3680 | 726 | 2483 | 2427 | 8338 | 11561 | 105943 | 2466 | 140666 | 18581 | 159247 |
| fixed rate | 20000 | 81 | 204 | 283 | 3680 | 717 | 2483 | 2427 | 8338 | 11561 | - | - | 34705 | 15069 | 49774 |
| variable rate | - | 1037 | 18 | - | - | 9 | - | - | - | - | - | - | 18 | 1046 | 1064 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 105943 | 2466 | 105943 | 2466 | 108409 |
| Securities available for-sale | 312007 | 21260 | 501 | 39797 | 71040 | 80194 | 48423 | 4958 | 301939 | 73942 | 38079 | 15957 | 771989 | 236108 | 1008097 |
| fixed rate | 312007 | 19196 | 501 | 39081 | 71040 | 80194 | 48423 | 4958 | 300243 | 73942 | - | - | 732214 | 217371 | 949585 |
| variable rate | - | 2064 | - | 716 | - | - | - | - | 1696 | - | - | - | 1696 | 2780 | 4476 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 38079 | 15957 | 38079 | 15957 | 54036 |
| Loars, net of allowance for loan losses | 817694 | 3266004 | 45661 | 264573 | 250115 | 987395 | 92261 | 129003 | 336202 | 323816 | 85365 | 142970 | 1627298 | 5113761 | 6741059 |
| fixed rate | 9314 | 79887 | 1933 | 82600 | 2205 | 263182 | 2134 | 120333 | 8295 | 308272 | - | - | 23881 | 854274 | 878155 |
| variable rate | 808380 | 3186117 | 43728 | 181973 | 247910 | 724213 | 90127 | 8670 | 327907 | 15544 | - | - | 1518052 | 4116517 | 5634569 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 85365 | 142970 | 85365 | 142970 | 228335 |
| Securities held-to-maturity | 20017 | 5977 | 21996 | 7309 | 26596 | 19781 | 365 | 6742 | 20702 | 38812 | 2163 | 1842 | 91839 | 80463 | 172302 |
| fixed rate | - | 1003 | 14051 | 6846 | 15731 | 19736 | 365 | 6742 | 20702 | 38812 | - | - | 50849 | 73139 | 123988 |
| variable rate | 20017 | 4974 | 7945 | 463 | 10865 | 45 | - | - | - | - | - | - | 38827 | 5482 | 44309 |
| non-interest-bearing | - | - | - | - | - | - | - | - | - | - | 2163 | 1842 | 2163 | 1842 | 4005 |
| Derivative financial instruments | 811957 | 1130879 | 818718 | 553692 | 394740 | 86539 | 3479 | 3029 | 26202 | 2087 | - | - | 2055096 | 1776226 | 3831322 |
| fixed rate | 459293 | 817193 | 41739 | 100136 | 321630 | 86386 | 3479 | 3029 | 26202 | 2087 | - | - | 852343 | 1008831 | 1861174 |
| variable rate | 352664 | 313686 | 776979 | 453556 | 73110 | 153 | - | - | - | - | - | - | 1202753 | 767395 | 1970148 |

## NOTE 36:

INTEREST RATE RISK MANAGEMENT (in HUF mn) [continued]
As at 31 December 2010


## NOTE 36：

 INTEREST RATE RISK MANAGEMENT（in HUF mn）［continued］As at 31 December 2009

| － |  | $\begin{aligned} & \text { gi } \\ & \text { B } \\ & \text { U } \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { Nָ } \end{aligned}$ | $\underset{\text { I }}{\substack{~}}$ | $\begin{aligned} & \text { en } \\ & \text { Nू } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { II } \\ & \text { ob } \end{aligned}$ | $\begin{aligned} & \text { Ñ } \\ & \text { U } \end{aligned}$ | $\begin{aligned} & \text { on } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \underset{\sim}{\sim} \\ & \sim \end{aligned}$ | $\begin{aligned} & \text { Q } \\ & \text { O్ర } \end{aligned}$ | $\begin{aligned} & \text { B } \\ & \text { N } \end{aligned}$ | \％ | $\begin{aligned} & \mathbb{\infty} \\ & \infty \\ & \infty \end{aligned}$ |  | $\begin{aligned} & 0 \\ & 0 \\ & \stackrel{0}{\infty} \\ & \end{aligned}$ | $\begin{aligned} & \text { E } \\ & \underset{Z}{2} \end{aligned}$ | $\begin{aligned} & \text { L8} \\ & 10 \\ & 0 \end{aligned}$ | $\stackrel{2}{N}$ N N | $\begin{aligned} & \text { O్ర } \\ & \text { O్ర } \end{aligned}$ | $\begin{aligned} & \text { ©̈ } \\ & \stackrel{y}{0} \end{aligned}$ | $\begin{aligned} & \underset{\sim}{ন} \\ & \underset{\sim}{N} \end{aligned}$ | $\begin{aligned} & \text { M్ } \\ & \text { an } \\ & \text { en } \end{aligned}$ |  | $\begin{aligned} & \mathfrak{N} \\ & \underset{\sim}{2} \\ & \underset{\sim}{2} \end{aligned}$ | ¢ | $\hat{\circ}$ $\underset{\infty}{\infty}$ $\infty$ | $\begin{aligned} & \overline{0} \\ & \text { İ } \\ & \text { on } \end{aligned}$ | \％ ले N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \text { \% } \\ & \text { ion } \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { Ñ } \end{aligned}$ | $\begin{aligned} & 0 \\ & \sim \\ & \sim \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{0} \\ & 0 \\ & \text { Ñ } \end{aligned}$ | $\begin{aligned} & 8 \\ & \underset{y}{4} \\ & \underset{y}{2} \end{aligned}$ | $\begin{aligned} & \text { \& } \\ & \text { O } \\ & \text { W్ల } \end{aligned}$ | $\begin{aligned} & \text { in } \\ & \text { on } \\ & i \end{aligned}$ | $\underset{\sim}{\underset{\sim}{\circ}}$ | $\begin{aligned} & \stackrel{i}{0} \\ & 0 \end{aligned}$ | $\begin{aligned} & \overline{0} \\ & m \end{aligned}$ | あ | $\begin{aligned} & \stackrel{u}{0} \\ & \stackrel{0}{2} \end{aligned}$ | $\begin{aligned} & \underset{F}{\mathcal{F}} \\ & \text { ⿷匚ָ } \end{aligned}$ | $\begin{aligned} & \hat{y} \\ & \stackrel{y}{7} \end{aligned}$ | $\begin{aligned} & \stackrel{0}{\infty} \\ & \infty \\ & \text { § } \end{aligned}$ | $\underset{\hat{N}}{\hat{n}}$ |  | $\begin{aligned} & \text { हू } \\ & \text { ल్ర } \end{aligned}$ | $\begin{aligned} & \hat{0} \\ & \text { م } \\ & \stackrel{\infty}{\sigma} \end{aligned}$ | $\begin{aligned} & \text { N} \\ & \underset{\Omega}{2} \end{aligned}$ | $\stackrel{\hat{y}}{\hat{N}}$ | $\begin{aligned} & \text { Q } \\ & \text { む. } \\ & 0 \end{aligned}$ | $\begin{aligned} & \infty \\ & \stackrel{\text { I }}{8} \end{aligned}$ | $\stackrel{\mathscr{B}}{0}$ | $\begin{aligned} & \text { Va } \\ & \text { in } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \stackrel{\text { Q }}{N} \\ & \text { N} \end{aligned}$ | 录 |
| $\stackrel{\square}{0}$ | 丐 | $\begin{aligned} & 9 \\ & 6 \\ & 0 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hat{A} \\ & \text { ion } \end{aligned}$ | 婴 | $\begin{gathered} \text { M } \\ \text { in } \\ \text { in } \end{gathered}$ | $\begin{aligned} & \text { Li } \\ & \underset{\sim}{0} \end{aligned}$ | $\begin{aligned} & \text { O} \\ & \end{aligned}$ | $\cdots$ | $\stackrel{\square}{\sim}$ | $\begin{aligned} & \stackrel{4}{8} \\ & \stackrel{0}{0} \end{aligned}$ | $\begin{aligned} & \text { ò } \\ & \stackrel{+}{8} \end{aligned}$ | $\stackrel{\sim}{\sim}$ | $\stackrel{\infty}{\underset{\infty}{\infty}}$ | $\begin{aligned} & \text { U } \\ & \stackrel{N}{N} \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \mathscr{A} \\ & \text { or } \\ & \stackrel{0}{0} \end{aligned}$ | "্ল゙ | $\begin{aligned} & \mathscr{\%} \\ & \underset{\infty}{\infty} \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \text { - } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { Q } \\ & \tilde{\sim} \\ & \underset{\sim}{7} \end{aligned}$ | $\begin{aligned} & \text { N} \\ & \text { N/n } \end{aligned}$ | $\begin{aligned} & \stackrel{9}{\Xi} \\ & \underset{Z}{2} \end{aligned}$ | $\begin{aligned} & \text { Ī } \\ & \text { 人े } \end{aligned}$ | $\begin{gathered} \hat{\#} \\ \text { چै } \end{gathered}$ | $\stackrel{\infty}{\sim}$ | $\circ$ $\stackrel{\circ}{0}$ $\stackrel{\circ}{\circ}$ $\vdots$ | $\begin{aligned} & \text { Q } \\ & \underset{子}{G} \end{aligned}$ | 8 \％ － |
|  |  | $\begin{aligned} & \text { O} \\ & \dot{0} \\ & \text { O} \end{aligned}$ | ＇ |  |  | $\begin{aligned} & \underset{\sim}{0} \\ & \underset{\sim}{2} \end{aligned}$ | ＇ | ＇ | $\begin{aligned} & \underset{\sim}{7} \\ & \underset{\sim}{2} \end{aligned}$ | $\stackrel{\text { 鹏 }}{7}$ | ＇ |  | $\begin{aligned} & \text { 告 } \\ & \sim \end{aligned}$ | $\stackrel{\hat{m}}{\hat{N}}$ | ＇ | ＇ | $\stackrel{\hat{N}}{\hat{N}}$ | $\begin{aligned} & \text { N } \\ & \text { 玉 } \end{aligned}$ | ， |  | $\begin{aligned} & \text { N } \\ & \text { д } \end{aligned}$ | $\stackrel{\%}{8}$ | ＇ | ＇ | $\stackrel{®}{\sim}$ |  | ＇ | ＇ |
| $\begin{aligned} & \text { y } \\ & \frac{y}{4} \\ & \frac{1}{2} \end{aligned}$ | E | $\begin{aligned} & \hat{ल} \\ & \text { in } \\ & \text { in } \end{aligned}$ | ＇ |  | $\begin{aligned} & \hat{\sim} \\ & \text { in } \end{aligned}$ | － | ， | ＇ | $\stackrel{\text { ¢ }}{\sim}$ | $\stackrel{\infty}{\stackrel{\infty}{\infty}}$ | ＇ |  | $\begin{gathered} \infty \\ \underset{\infty}{\infty} \end{gathered}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\infty} \\ & \hline \infty \end{aligned}$ | ＇ | 1 | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\infty} \\ & \infty \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { in } \end{aligned}$ | ＇ |  | $\begin{aligned} & \text { N} \\ & \text { N} \end{aligned}$ | $\stackrel{\infty}{\stackrel{\circ}{N}}$ |  | ＋ | $\stackrel{\infty}{\stackrel{\infty}{\sim}}$ |  | ， |  |
|  |  | ＇ | ＇ |  |  | \％ | $\stackrel{1}{7}$ | 10 |  | ్ָ ָ̄ | 亏ัં |  |  |  | $\begin{aligned} & \text { K } \\ & \text { م } \\ & \text { in } \end{aligned}$ | \％ | ＇ | $\begin{aligned} & \text { 然 } \\ & \text { ¢ల户⿵ } \end{aligned}$ | $\begin{aligned} & \stackrel{8}{7} \\ & \underset{\text { B }}{7} \end{aligned}$ | $\begin{aligned} & \ddot{\circ} \\ & \stackrel{2}{\infty} \\ & \underset{\sim}{2} \end{aligned}$ | ＇ | $\stackrel{N}{\sim}$ | $\underset{\sim}{\mathbb{N}}$ | ＇ | ＇ | た్స్ | N0． |  |
| ठ | E | ， | ＇ |  |  | ＇ | ＇ | ＇ |  | $\begin{aligned} & \infty \\ & \stackrel{\infty}{M} \\ & \hline \end{aligned}$ | $\begin{aligned} & \infty \\ & \underset{\sim}{M} \end{aligned}$ |  |  |  | $\begin{aligned} & 8 \\ & \stackrel{8}{7} \end{aligned}$ | $\stackrel{\infty}{\underset{\sim}{1}}$ | ＇ |  | $\begin{gathered} \infty \\ \\ \hline \end{gathered}$ |  | ＇ | $\begin{aligned} & \text { す } \\ & \text { Nे } \end{aligned}$ | $\begin{aligned} & \text { す } \\ & \text { N } \\ & \text { N} \end{aligned}$ | 1 | ， | $\begin{aligned} & \text { O. } \\ & \text { Z } \end{aligned}$ | $\begin{aligned} & \ddot{\circ} \\ & \underset{\sim}{\tau} \end{aligned}$ |  |
|  | $\begin{aligned} & 8 \\ & 0 \\ & 0 \end{aligned}$ |  | ＇ |  |  | 通 | \％ | กิ |  | g | $\stackrel{\text { ® }}{ }$ |  |  | $\stackrel{\otimes}{\underset{\sim}{\sim}}$ | $\begin{aligned} & \stackrel{8}{8} \\ & \stackrel{2}{7} \end{aligned}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{N} \\ & \xlongequal{2} \end{aligned}$ | ＇ | $$ | $\frac{\ddots 2}{7}$ | $\frac{\stackrel{O}{\lambda}}{\underset{\sim}{2}}$ | ＇ | $\stackrel{\otimes 0}{\stackrel{\infty}{\infty}}$ | $\stackrel{\infty}{\infty}$ | ＇ | ＇ |  | $\begin{aligned} & \text { Ǔ } \\ & 0 \\ & \text { on } \end{aligned}$ |  |
| 䨖 |  | ＇ | ＇ | ＇ | ＇ | ＇ | ＇ | ＇ |  | $\stackrel{\text { ®̈ }}{\sim}$ | $\stackrel{\text { ® }}{\sim}$ |  |  | $\begin{gathered} \mathbb{N} \\ \underset{\sim}{n} \end{gathered}$ | N্N | ＇ | ＇ | $\begin{aligned} & \text { は్N } \\ & \text { H3 } \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{亏} \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \ddot{\circ} \\ & \tilde{\sim} \end{aligned}$ | ＇ | $\begin{aligned} & \text { N} \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { N̈ } \\ & \text { ®̈ } \end{aligned}$ | ＋ | ＇ | $\begin{aligned} & 8 \\ & \stackrel{20}{7} \end{aligned}$ | $\begin{aligned} & 0 \\ & i n \\ & \stackrel{2}{2} \end{aligned}$ | ＇ |
|  | $\begin{aligned} & \text { B } \\ & 0 \end{aligned}$ | 1 | ＇ | ， | ， | $\stackrel{J}{g}$ | \％ | $\underset{\infty}{\text { な. }}$ | ＇ | \％ | 7 | in | ＇ |  | $\begin{aligned} & \text { n } \\ & \text { O } \\ & \% \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { N } \end{aligned}$ | ＇ | $\begin{aligned} & \stackrel{\circ}{\circ} \\ & \text { (X) } \end{aligned}$ | $\begin{aligned} & \text { さ్ } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \mathcal{N} \\ & \infty \\ & \underset{\sim}{\infty} \end{aligned}$ | ＇ | $\begin{aligned} & \stackrel{\ddot{z}}{4} \\ & \underline{0} \end{aligned}$ | $\begin{aligned} & \stackrel{\circ}{2} \\ & 0 \\ & \hline \end{aligned}$ | 1 | ＇ |  | $\begin{aligned} & \text { lu } \\ & \text { on } \\ & \text { 子 } \end{aligned}$ | $\stackrel{\infty}{\sim}$ |
| $\begin{aligned} & 1 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | S |  | ＇ | ＇ | ＇ |  |  |  |  | $\stackrel{\circ}{\mathrm{m}}$ | $\stackrel{\unrhd}{\square}$ |  |  | $\begin{aligned} & \hat{N} \\ & \text { N} \end{aligned}$ |  |  | ＇ | $\begin{aligned} & \text { H} \\ & \text { İ } \end{aligned}$ | $\underset{\sim}{\mathbb{N}}$ | $\begin{aligned} & \tilde{0} \\ & \text { on } \\ & \text { O} \end{aligned}$ |  | $\stackrel{i}{\hat{N}}$ |  | $\begin{aligned} & \text { 4 } \\ & 0 \\ & 0 \end{aligned}$ |  | $\begin{aligned} & \text { ®. } \\ & \text { సì } \end{aligned}$ | $\begin{aligned} & \pm \\ & \underset{\sim}{I} \end{aligned}$ | lol |
| 霛 | $\begin{aligned} & \text { B } \\ & 0 \\ & 0 \end{aligned}$ |  | ＇ | ， | ＇ | N | $\begin{aligned} & \underset{\sim}{\sim} \\ & \text { N } \end{aligned}$ | $\stackrel{\text { IT }}{\substack{0}}$ | ， | ， | ， |  | ＇ | $\begin{aligned} & \text { オ } \\ & \text { J } \end{aligned}$ | $\begin{aligned} & \stackrel{\overleftarrow{6}}{6} \\ & \end{aligned}$ |  | ＇ | $\frac{\stackrel{m}{m}}{\vec{\sim}}$ | $\begin{aligned} & \underset{\sim}{7} \\ & \underset{\sim}{n} \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { on } \end{aligned}$ | 1 | $\begin{aligned} & \text { ¥ } \\ & \text { O. } \end{aligned}$ | $\begin{aligned} & \text { U } \\ & \substack{\infty \\ \infty} \end{aligned}$ | $\stackrel{\imath}{\exists}$ | ， | $\begin{aligned} & 0 \\ & \stackrel{0}{0} \\ & \overrightarrow{\mathbb{O}} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\square} \\ & \text { む̀ } \end{aligned}$ | 8 <br>  <br> 8 <br> 8 |
| 坒 |  | $\stackrel{1}{1}$ | ＇ | $\xlongequal{9}$ |  |  |  |  |  | $\stackrel{1}{1}$ | N | $\stackrel{\infty}{\sim}$ |  | $\begin{aligned} & \text { oi } \\ & \stackrel{0}{0} \end{aligned}$ | $\begin{aligned} & \circ \\ & \stackrel{\circ}{\circ} \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & \hline \end{aligned}$ | ＇ | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\stackrel{N}{\stackrel{N}{n}}$ | $\begin{aligned} & \text { O} \\ & \stackrel{\circ}{\circ} \end{aligned}$ | ， | Nু |  | $\stackrel{N}{N}$ | ， | $\begin{aligned} & \text { N} \\ & \text { O. } \\ & \text { W } \\ & \text { W } \end{aligned}$ | $\begin{gathered} \underset{\sim}{\underset{~}{2}} \\ \underset{\sim}{2} \end{gathered}$ | a <br> 0 <br> 8 <br> 8 |
| E |  | $\begin{aligned} & \overrightarrow{0} \\ & \text { ल्ך } \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { à } \end{aligned}$ | ஜ | ＇ | $\begin{aligned} & \text { N } \\ & \text { ® } \\ & \text { Nen } \end{aligned}$ |  |  | ， | $\mathscr{\infty}$ | ＇ | ஜ్ه | ＇ | Nু | $\stackrel{\otimes}{\infty}$ | $\stackrel{\hat{N}}{\stackrel{\rightharpoonup}{n}}$ | ＇ | $\begin{aligned} & \text { ஹે } \\ & \underset{\sim}{7} \\ & \hline \end{aligned}$ | $\begin{aligned} & \tilde{Z} \\ & \text { m } \end{aligned}$ | $\begin{aligned} & \text { q } \\ & \text { N } \\ & \text { N } \end{aligned}$ | 1 | $\begin{aligned} & \text { N} \\ & \text { N } \end{aligned}$ |  | $\underset{\sim}{\text { N̈ }}$ | ＇ | $\begin{aligned} & \text { N } \\ & \text { O } \\ & \stackrel{J}{6} \end{aligned}$ | $\begin{aligned} & \text { O} \\ & \text { प్రీ } \end{aligned}$ | N |
| 灵 | 岂 | $\begin{aligned} & \text { N } \\ & \text { \% } \end{aligned}$ | $\begin{aligned} & \text { A } \\ & \text { ion } \end{aligned}$ | ！ |  | $\begin{aligned} & \stackrel{g}{\mathrm{~m}} \end{aligned}$ | $\begin{aligned} & \text { O} \\ & \underset{\sim}{n} \end{aligned}$ | $\cdots$ | ， | $\begin{aligned} & \text { N } \\ & \text { g } \end{aligned}$ | $\begin{aligned} & \mathbb{N} \\ & \hat{\sim} \end{aligned}$ |  |  | $\begin{aligned} & \text { प्ర } \\ & \text { an } \end{aligned}$ | $\begin{aligned} & \text { T్ర } \\ & \text { D } \end{aligned}$ | 1 | ， | $\begin{aligned} & \text { O/ } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { No } \\ & \end{aligned}$ | $\begin{aligned} & \text { M } \\ & \text { Q } \\ & \text { Q } \end{aligned}$ | 1 | $\begin{aligned} & \stackrel{\rightharpoonup}{*} \\ & \text { ஸ̀ } \end{aligned}$ | ， | $\begin{aligned} & \stackrel{\rightharpoonup}{\sim} \\ & \text { Nָ } \end{aligned}$ | ， | $\begin{aligned} & \text { g } \\ & \text { 万in } \end{aligned}$ |  |  |

ASSETS
Cash，amounts due frombanks and balances with the
National Banks

Placements with other banks，net of allowance for placements losses
fixed rate

Securities held for trading Securities held for trading
fixed rate variable rate
non－interest－bearing Securities available－for－sale fixed rate non－interest－bearing
Loans，net of allowance for loan losses
 fixed rate
variable rate
non－interest－bearing
Securities held－to－maturity
fixed rate
variable rate
non－interest－bearing
Derivative financial instruments
fixed rate fixed rate
variable rate


## OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 37:

Consolidated Earnings per share attributable to the ordinary shares of the Group are determined by dividing consolidated Net profit for the year attributable to ordinary shareholders, after the deduction of declared preference dividends, by the weighted average number of ordinary shares outstanding during the year.

|  | 2010 | 2009 |
| :---: | :---: | :---: |
| Net profit for the year attributable to ordinary shareholders (in HUF mn) | 117,930 | 151,045 |
| Weighted average number of ordinary shares outstanding during the year for calculating basic EPS (number of share) | $\underline{266,485,429}$ | 261,608,279 |
| Basic Earnings per share (in HUF) | $\underline{443}$ | $\underline{\underline{577}}$ |
| Consolidated net profit for the year attributable to ordinary shareholders (in HUF mn) | 117,930 | 151,045 |
| Modified weighted average number of ordinary shares outstanding during the year for calculating diluted EPS (number of share) | 269,617,607 | 263,929,565 |
| Diluted Earnings per share (in HUF) | $\underline{437}$ | $\underline{572}$ |
|  | Number of shares |  |
| Weighted average number of ordinary shares | 280,000,010 | 280,000,010 |
| Average number of Treasury shares | 13,514,581 | 18,391,731 |
| Weighted average number of ordinary shares outstanding during the year for calculating basic EPS | 266,485,429 | 261,608,279 |
| Dilutive effects of options issued in accordance with Management Option Program and convertible into ordinary shares | 3,132,178 | 2,321,286 |
| The modified weighted average number of ordinary shares outstanding during the year for calculating diluted EPS | 269,617,607 | 263,929,565 |

OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

 FOR THE YEAR ENDED 31 DECEMBER 2010
## NOTE 38:

NET GAIN OR LOSS REALIZED ON FINANCIAL INSTRUMENTS (in HUF mn)

As at 31 December 2010

| As | Net interest gain and loss | Net noninterest gain and loss | Provision | Other comprehensive income |
| :---: | :---: | :---: | :---: | :---: |
| Cash, amounts due from banks and balances with the National Banks | 5,052 | - | - | - |
| Placements with other banks, net of allowance for placements losses | 6,728 | - | 1,418 | - |
| Securities held for trading | 2,091 | 415 | - | - |
| Securities available-for-sale | 73,247 | 4,397 | 5,369 | $(13,298)$ |
| Loans, net of allowance for loan losses | 728,282 | 11,915 | $(274,442)$ | - |
| From this: Consumer loans | 279,503 |  |  |  |
| Housing loans | 197,274 |  |  |  |
| Corporate loans | 166,706 |  |  |  |
| Mortgage backed loans | 68,952 |  |  |  |
| Municipality loans | 15,847 |  |  |  |
| Securities held-to-maturity | 11,991 | $(3,356)$ | 4,385 | - |
| Derivative financial instruments | 94,148 | $(9,917)$ | - | - |
| Amounts due to banks, the Hungarian Government, deposits from the National |  |  |  |  |
| Banks and other banks | $(15,897)$ | - | - | - |
| Deposits from customers | $(214,729)$ | 105,617 | - | - |
| Liabilities from issued securities | $(61,877)$ | - | - | - |
| Subordinated bonds and loans | $\begin{aligned} & (12,611) \\ & \underline{616,425} \end{aligned}$ | $\underline{\underline{109,071}}$ | $\begin{gathered} \overline{\bar{\prime}} \\ (\underline{263,270}) \end{gathered}$ | $\begin{gathered} \overline{\bar{x}} \\ (13,298) \end{gathered}$ |
| As at 31 December 2009 |  |  |  |  |
|  | Net interest gain and loss | Net noninterest gain and loss | Provision | Other comprehensive income |
| Cash, amounts due from banks and balances with the National Banks | 7,515 | - | - | - |
| Placements with other banks, net of allowance for placements losses | 10,311 | - | $(4,819)$ | - |
| Securities held for trading | 5,556 | 395 | - | - |
| Securities available-for-sale | 31,373 | (501) | - | 12,273 |
| Loans, net of allowance for loan losses | 766,747 | 8,188 | $(244,460)$ | - |
| From this: Consumer loans | 257,875 |  |  |  |
| Housing loans | 208,598 |  |  |  |
| Corporate loans | 213,461 |  |  |  |
| Mortgage backed loans | 69,204 |  |  |  |
| Municipality loans | 17,609 |  |  |  |
| Securities held-to-maturity | 45,803 | $(2,896)$ | - | - |
| Derivative financial instruments | 131,739 | $(15,836)$ | - | - |
| Amounts due to banks, the Hungarian |  |  |  |  |
| Government, deposits from the National |  |  |  |  |
| Banks and other banks | $(36,535)$ | - | - | - |
| Deposits from customers | $(276,619)$ | 102,541 | - | - |
| Liabilities from issued securities | $(79,770)$ | - | - | - |
| Subordinated bonds and loans | $(16,340)$ | - | - | - |
|  | 589,780 | $\underline{\underline{91,891}}$ | $(\underline{249,279})$ | $\underline{12,273}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn)

In determining the fair value of a financial asset or liability the Group in the case of instruments that are quoted on an active market uses the market price. In most cases market price is not available so the Group has to make assumptions or use valuation techniques to determine the fair value of a financial instrument. See Note 39. e) for more information about fair value classes applied for financial assets and liabilities measured at fair value in these financial statements.
To provide a reliable estimate of the fair value of those financial instrument that are originally measured at amortized cost, the Group used the discounted cash-flow analyses (loans, placements with other banks, amounts due to banks, deposits from customers). The fair value of issued securities and subordinated bonds is based on quoted prices (e.g. Reuters). Cash and amounts due from banks and balances with the National Banks represent amounts available immediately thus the fair value equals to the cost.
The assumptions used when calculating the fair value of financial assets and liabilities when using valuation technique are the following:

- the discount rates are the risk free rates related to the denomination currency adjusted by the appropriate risk premium as of the end of the reporting period,
- the contractual cash-flows are considered for the performing loans and for the non-performing loans, the amortized cost less impairment is considered as fair value,
- the future cash-flows for floating interest rate instruments are estimated from the yield curves as of the end of the reporting period,
- the fair value of the deposit which can be due in demand cannot be lower than the amount payable on demand.
a) Fair value of financial assets and liabilities

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Fair value | Carrying amount | Fair value |
| Cash, amounts due from banks and balances with the National Banks | 513,038 | 513,038 | 505,649 | 505,844 |
| Placements with other banks, net of allowance for placements losses | 511,244 | 512,195 | 440,851 | 455,802 |
| Financial assets at fair value through profit or |  |  |  |  |
| loss | 233,667 | 233,667 | 256,100 | 256,100 |
| Securities held for trading | 159,247 | 159,247 | 178,556 | 178,556 |
| FVA of derivative financial instruments designated as held for trading | 74,420 | 74,420 | 77,544 | 77,544 |
| Securities available-for-sale | 1,008,097 | 1,008,097 | 1,354,285 | 1,354,285 |
| Loans, net of allowance for loan losses | 6,741,059 | 7,787,442 | 6,412,716 | 6,679,949 |
| Securities held-to-maturity | 172,302 | 167,130 | 188,853 | 184,895 |
| FVA of derivative financial instruments designated as fair value hedge | 8,489 | 8,489 | 14,181 | 14,181 |
| Financial assets total | $\underline{\underline{9,187,896}}$ | $\underline{10,230,058}$ | $\underline{\mathbf{9 , 1 7 2 , 6 3 5}}$ | $\underline{\mathbf{9 , 4 5 1 , 0 5 6}}$ |
| Amounts due to banks, the Hungarian |  |  |  |  |
| Government, deposits from the National |  |  |  |  |
| Banks and other banks | 681,949 | 621,968 | 802,749 | 832,101 |
| Deposits from customers | 5,821,489 | 5,802,637 | 5,688,887 | 5,668,845 |
| Liabilities from issued securities | 1,035,153 | 947,864 | 1,410,348 | 1,399,933 |
| FVA of derivative financial instruments designated as fair value hedge | 115,159 | 115,159 | 22,249 | 22,249 |
| FVA of derivative financial instruments designated as held for trading | 257,052 | 257,052 | 118,468 | 118,468 |
| Subordinated bonds and loans | 290,630 | 219,966 | 280,834 | 210,075 |
| Financial liabilities total | $\underline{\underline{8,201,432}}$ | $\underline{\text { 7,964,646 }}$ | 8,323,535 | $\underline{\underline{8,251,671}}$ |

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010
$\begin{array}{ll}\text { NOTE 39: } & \text { FAIR VALUE OF FINANCIAL INSTRUMENTS } \\ \text { (in HUF mn) [continued] }\end{array}$
b) Fair value of derivative instruments

|  | Fair value |  | Notional value, net |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Interest rate swaps designated as held for trading |  |  |  |  |
| Positive fair value of interest rate swaps designated as held for trading | 34,413 | 53,721 | 44,613 | 56,695 |
| Negative fair value of interest rate swaps designated as held for trading | $(40,064)$ | $(47,043)$ | $(59,736)$ | $(45,962)$ |
| Foreign exchange swaps designated as held for trading |  |  |  |  |
| Positive fair value of foreign exchange swaps designated as held for trading | 15,442 | 5,947 | 20,958 | 6,360 |
| Negative fair value of foreign exchange swaps designated as held for trading | $(4,611)$ | $(5,182)$ | $(4,306)$ | $(4,133)$ |
| Interest rate swaps designated as fair value hedge |  |  |  |  |
| Positive fair value of interest rate swaps designated as fair value hedge | 8,477 | 14,147 | 13,412 | 10,507 |
| Negative fair value of interest rate swaps designated as fair value hedge | $(7,143)$ | $(3,569)$ | $(11,479)$ | $(3,740)$ |
| CCIRS designated as held for trading |  |  |  |  |
| Positive fair value of CCIRS designated as held for trading | 11,539 | 11,421 | $(4,437)$ | 3,552 |
| Negative fair value of CCIRS designated as held for trading | $(197,440)$ | $(54,169)$ | $(177,976)$ | $(4,734)$ |
| Mark-to-market CCIRS designated as held for trading |  |  |  |  |
| Positive fair value of mark-to-market CCIRS designated as held for trading | 7,399 | 5,133 | 40,124 | 40,776 |
| Negative fair value of mark-to-market CCIRS designated as held for trading | $(9,437)$ | $(7,348)$ | 1,852 | 40,803 |
| CCIRS designated as fair value hedge |  |  |  |  |
| Positive fair value of CCIRS designated as fair value hedge | - | - | - | - |
| Negative fair value of CCIRS designated as fair value hedge | $(108,012)$ | $(18,615)$ | $(113,266)$ | $(40,518)$ |
| Other derivative contracts designated as fair value hedge |  |  |  |  |
| Positive fair value of other derivative contracts designated as fair value hedge | 12 | 33 | - | 26 |
| Negative fair value of other derivative contracts designated as fair value hedge | (4) | (65) | (4) | (65) |
| Other derivative contracts designated as held for trading |  |  |  |  |
| Positive fair value of other derivative contracts designated as held for trading | 5,627 | 1,323 | 2,709 | 773 |
| Negative fair value of other derivative contracts designated as held for trading | $(5,500)$ | $(4,726)$ | $(2,248)$ | $(12,189)$ |
| Derivative financial assets total | 82,909 | $\underline{\mathbf{9 1 , 7 2 5}}$ | 117,379 | 118,689 |
| Derivative financial liabilities total | $(372,211)$ | $(140,717)$ | $(367,163)$ | $(70,538)$ |
| Derivative financial instruments total | $(289,302)$ | $(48,992)$ | $(249,784)$ | $\underline{48,151}$ |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## c) Hedge accounting

The Group regularly enters into hedging transactions in order to decrease its financial risks. However some economically hedging transaction do not meet the criteria to account for hedge accounting, therefore these transactions were accounted as derivatives held for trading.

The summary of the hedging transactions of the Group are as follows:
As at 31 December 2010
Types of the hedges

1) Cash flow hedges
2) Fair value hedges
3) Net investment hedge in foreign operations

As at 31 December 2009

## Types of the hedges

1) Cash flow hedges
2) Fair value hedges
3) Net investment hedge in foreign operations
Description of the
hedging instrument

- 

IRS
Options
CCIRS
CCIRS
Description of the
hedging instrument

IRS
Options
CCIRS
CCIRS

| Fair value of the |
| :---: |
| hedging instrument |
| - |

HUF 1,334 million
HUF 0 million
HUF $(108,012)$ million
HUF $(2,521)$ million

Fair value of the
hedging instrument HUF 10,578 million HUF 1 million

HUF $(18,615)$ million
HUF $(2,118)$ million

The nature of the risk being hedged

Interest rate
Foreign exchange Foreign exchange and interest rate

Foreign exchange

## The nature of the

 risk being hedgedInterest rate
Foreign exchange Foreign exchange and interest rate

Foreign exchange

## d) Fair value hedges

## 1. Deposits from customers

The interest payment cash-flows of some structured deposits of the Group denominated in HUF are exposed to the change of equity prices, equity indices or the change of EUR/HUF exchange rate. In order to hedge the interest rate risk of the interest payments the Group entered into interest rate swap transactions, where the risk of the cash-flow's from the structured deposits were swapped to payments linked to 3 or 6 months BUBOR, resulting in a decrease in the fair value exposure of the deposits from customers.

## 2. Securities available-for-sale

The Group holds fixed interest rate securities denominated in currencies within the available-for-sale portfolio. These fixed interest rate securities are exposed to the fair value risk driven by the changes in the risk-free interest rates.

# OTP BANK PLC. <br> NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## d) Fair value hedges [continued]

## 2. Securities available-for-sale [continued]

In order to hedge the interest rate risk of the cash-flows the Bank entered into pay fixed-receive floater interest rate swap transactions, where the risk from the cash-flows of the securities are swapped to payments linked to 3 or 6 month LIBOR, resulting in a decrease in the fair value exposure of the securities available-for-sale.

| Fair value of the hedging instruments | 2010 | 2009 |
| :--- | :---: | ---: |

## 3. Loans to customers

### 3.1 Hedges of foreign exchange rate risk

The Group has some loans to customers denominated in foreign exchange, where the Group ensures during a part of the loan term, that the FX rate applied to the customer will not exceed a pre-defined cap limit. In order to hedge the foreign exchange risk of the translation of the cash-flows from the loan at a pre-determined rate the Group entered into FX options providing the right to the Group to purchase the foreign exchange on a pre-determined exercise price.

Fair value of the hedging instruments 2

### 3.2 Hedges of interest rate risk

The Group has fixed interest rate loans denominated in various currencies. These fixed interest rate loans are exposed to fair value risk of changes of risk-free interest rates. In order to hedge the interest rate risk of the cashflows the Group entered into pay-fixed, receive-floater interest rate swap transactions, where the risk of the payments from the loans are swapped to payments linked to 3 or 6 month LIBOR or BUBOR resulting in a decrease in the interest-rate fair value exposure of the loans to customers.

|  | 2010 | 2009 |
| :--- | :---: | :---: |
| Fair value of the hedging instruments | $(1,238)$ | $(1,335)$ |

## 4. Issued securities

The cash-flows of the fixed rate securities issued by the Bank are exposed to the change in the EUR/CHF and EUR/JPY foreign exchange rate and the risk of change in the risk-free interest rates of EUR, CHF and JPY. The interest rate risk and foreign exchange risk related to these securities are hedged with EUR-CHF and EUR-JPY CCIRS transactions, where the fixed EUR cash-flows were swapped to payments linked to 3 or 6 month CHF or JPY LIBOR, resulting a decrease in the interest rate and foreign exchange exposure of issued securities.

2010
2009
Fair value of the hedging instruments
$(105,251)$
$(10,511)$

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS

 (in HUF mn) [continued]d) Fair value hedges [continued]

As at 31 December 2010

| Types of hedged items | Types of hedging <br> instruments | Fair value of the <br> hedged items |
| :--- | :--- | :--- |
| Securities available-for-sale | IRS | HUF 23,002 million |
| Loans to customers | IRS | HUF 47,470 million |
| Deposits from customers | IRS | HUF 20,436 million |
| Liabilities from issued securities | IRS | HUF 206,489 million |
| EUR mortgage bonds | CCIRS | HUF 209,063 million |
| EUR mortgage bonds | CCIRS | HUF 320,563 million |
| EUR mortgage bonds | CCIRS | HUF 55,750 million |

## Fair value of the

 hedging instrumentsHUF (128) million HUF $(1,238)$ million HUF (61) million HUF 2,761 million HUF $(45,125)$ million HUF $(54,799)$ million HUF $(8,088)$ million

## Gains/ Losses

## on the hedged items

HUF 483 million
HUF (160) million HUF 3,522 million HUF 5,343 million HUF 4,761 million HUF 2,912 million HUF 517 million
on hedging instruments
HUF (483) million
HUF 160 million
HUF $(3,522)$ million
HUF $(5,343)$ million
HUF $(4,761)$ million
HUF $(2,912)$ million
HUF (517) million

As at 31 December 2009

## Types of hedged items

| Securities available-for-sale | IRS |
| :--- | :--- |
| Loans to customers | IRS |
| Loans to customers | Options |
| Deposits from customers | IRS |
| Liabilities from issued securities | IRS |
| EUR mortgage bonds | CCIRS |
| EUR mortgage bonds | CCIRS |
| EUR mortgage bonds | CCIRS |

## Fair value of the hedged items

HUF 15,557 million HUF 43,292 million HUF 3.6 million HUF 29,685 million HUF 154,164 million HUF 216,672 million HUF 203,130 million HUF 54,168 million

## Fair value of the

 hedging instrumentsHUF 348 million HUF $(1,335)$ million HUF 1 million HUF 3,461 million HUF 8,104 million HUF $(11,229)$ million HUF 1,049 million HUF $(8,435)$ million

## Gains/ Losses

## on the hedged items <br> on hedging instruments

HUF 197 million HUF (197) million

HUF 792 million HUF (52) million HUF 4,036 million HUF 429 million HUF 23 million HUF $(2,495)$ million HUF $(2,361)$ million

HUF (197) million
HUF (790) million
HUF 52 million
HUF $(4,036)$ million
HUF (429) million
HUF (23) million
HUF 2,495 million
HUF 2,361 million

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

## e) Fair value classes

Methods and significant assumptions used to determine fair value of the different classes of financial instruments:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly;
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

As at 31 December 2010
Financial assets at fair value through profit or
loss
from this: securities held for trading
from this: positive FVA of derivative financial
instruments designated as held for

trading $\quad$| Securities available-for-sale |
| :--- |
| Positive FVA of derivative financial instruments |
| designated as fair value hedge |
| Financial assets measured at fair value total |
| Negative FVA of derivative financial instruments |
| designated as held for trading |

| Total | Level 1 | Level 2 | Level 3 |
| ---: | ---: | ---: | ---: |
|  |  |  | 1 |
| 233,263 | 158,685 | 74,577 | 1 |
| 158,843 | 158,551 | 291 | - |
| 74,420 | 134 | 74,286 | - |
| 989,196 | 964,535 | 24,635 | 26 |
| $\underline{8,489}$ | $\underline{9}$ | $\underline{8,480}$ | $=$ |
| $\underline{\mathbf{1 , 2 3 0 , 9 4 8}}$ | $\underline{\mathbf{1 , 1 2 3 , 2 2 9}}$ | $\underline{\underline{\mathbf{1 0 7 , 6 9 2}}}$ | $\underline{\underline{27}}$ |
| 257,052 | 596 | 256,456 | - |
| $\underline{115,159}$ | $\underline{4}$ | $\underline{115,155}$ | $=$ |
| $\underline{\underline{\mathbf{3 7 2 , 2 1 1}}}$ | $\underline{\underline{\mathbf{6 0 0}}}$ | $\underline{\underline{\mathbf{3 7 1 , 6 1 1}}}$ | $=$ |

As at 31 December 2009

|  | Total | Level 1 | Level 2 | Level 3 |
| :---: | :---: | :---: | :---: | :---: |
| Financial assets at fair value through profit or loss | 254,934 | 174,827 | 80,107 | - |
| from this: securities held for trading from this: positive FVA of derivative financial instruments designated as held for trading | 177,390 77,544 | 174,655 172 | 2,735 77,372 | - - |
| Securities available-for-sale | 1,338,371 | 1,159,740 | 75,790 | 102,841 |
| Positive FVA of derivative financial instruments designated as fair value hedge | 14,181 | = | 14,181 | = |
| Financial assets measured at fair value total | $\underline{1,607,486}$ | 1,334,567 | $\underline{\underline{170,078}}$ | 102,841 |
| Negative FVA of derivative financial instruments designated as held for trading | 118,468 | 76 | 118,392 | - |
| Negative FVA of derivative financial instruments designated as fair value hedge | $\underline{22,249}$ | = | $\underline{22,249}$ | $=$ |
| Financial liabilities measured at fair value total | $\underline{\underline{140,717}}$ | $\underline{76}$ | $\underline{140,641}$ | 三 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 39: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF mn) [continued]

e) Fair value classes [continued]

Movements in Level 3 financial instruments measured at fair value

The following table shows a reconciliation of the opening and closing amount of Level 3 financial assets and liabilities which are recorded at fair value:

| As at 31 December 2010 | Opening balance / Balance as at 1 January 2010 | Transfer | Closing balance | Total profit or loss as at 31 December 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale ${ }^{1}$ | 102,841 | $(102,815)$ | $\underline{26}$ | $\underline{26}$ |
| Financial assets measured at fair value total | $\underline{\text { 102,841 }}$ | $(102,815)$ | $\underline{\underline{26}}$ | $\underline{\underline{26}}$ |
| As at 31 December 2009 | Opening balance / Balance as at 1 January 2009 | Additions | Closing balance | Total profit or loss as at 31 December 2009 |
| Securities available-for-sale | 99,658 | 3,183 | 102,841 | 3,183 |
| Financial assets measured at fair value total | $\underline{\underline{99,658}}$ | $\underline{\underline{3,183}}$ | $\underline{\underline{102,841}}$ | $\underline{\underline{3,183}}$ |

## NOTE 40: SEGMENT REPORTING BY GEOGRAPHICAL SEGMENTS (in HUF mn)

The Group operates in 9 principal geographical areas, the reportable segments are geographical segments. The reportable geographical segments of the Group are those components where:

- separated incomes and expenses, assets and liabilities can be identified and assignable to the segments
- transactions between the different segments were eliminated
- the main decisive board of the Group regularly controls the operating results
- separated financial information is available

Information regarding the Group's reportable segments is presented below.

[^11]
## OTP BANK PLC.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 40: SEGMENT REPORTING BY GEOGRAPHICAL SEGMENTS (in HUF mn) [continued]

As at 31 December 2010

|  | Hungary | Slovakia | Montenegro | Bulgaria | Romania | Croatia | Serbia | Russia | Ukraine | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |
| External | 753340 | 15826 | 14514 | 105561 | 17738 | 28157 | 5690 | 114850 | 79672 |  | 1135348 |
| Intersegment | 65302 | 1116 | 509 | 716 | 6816 | 115 | - | 7535 | - | $(82$ 109) | - |
| Total | 818642 | 16942 | 15023 | 106277 | 24554 | 28272 | 5690 | 122385 | 79672 | $(82$ 109) | 1135348 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |
| External | 148713 | 4051 | 4177 | 19262 | 5473 | 12748 | 6190 | 19212 | 17368 |  | 237194 |
| Intersegment | 22953 | - | 415 | 303 | 2121 | - | - | - | - | (25 792) | - |
| Total | 171666 | 4051 | 4592 | 19565 | 7594 | 12748 | 6190 | 19212 | 17368 | (25 792) | 237194 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |
| External | 418987 | 5052 | 7499 | 31338 | 4317 | 12968 | 1406 | 25795 | 11561 |  | 518923 |
| Intersegment | 42854 | 414 | 393 | 3629 | 7102 | 760 | 2095 | 7599 | 17363 | (82 209) | - |
| Total | 461841 | 5466 | 7892 | 34967 | 11419 | 13728 | 3501 | 33394 | 28924 | (82 209) | 518923 |
| Non-interest expense |  |  |  |  |  |  |  |  |  |  |  |
| External | 262700 | 11277 | 8129 | 33560 | 15533 | 19374 | 7226 | 56540 | 26073 |  | 440412 |
| Intersegment | 7694 | - | 105 | - | - | 190 | - | 235 | 405 | (8629) | - |
| Total | 270394 | 11277 | 8234 | 33560 | 15533 | 19564 | 7226 | 56775 | 26478 | (8629) | 440412 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 40: SEGMENT REPORTING BY GEOGRAPHICAL SEGMENTS (in HUF mn) [continued]

As at 31 December 2010

|  | Hugary | Slovakia | Montenegro | Bulgaria | Romania | Croatia | Serbia | Russia | Usaine | Eliminations | Consolichted |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for impairment onloan andplacement losses | 136061 | 4848 | 20333 | 38360 | 8278 | 3185 | 7376 | 24438 | 29443 | 702 | 273024 |
| Higlightedlines |  |  |  |  |  |  |  |  |  |  |  |
| Capital expendiures | 10201 | 847 | - | 5739 | 2329 | 1357 | 171 | 32 | 244 | - | 20920 |
| Depreciationand amortization | 26519 | 1699 | 705 | 4907 | 1386 | 4677 | 778 | 5188 | 2946 | 18519 | 67324 |
| Segment profit before income tax | 122012 | (598) | (16844) | 18955 | (3082) | 4543 | (6223) | 26990 | 12195 | (17765) | 140183 |
| Income tax | 15927 | 119 | - | 1928 | 192 | 730 | (13) | 6383 | (3209) | - | 22057 |
| Net profit for the year | 106085 | (717) | (16844) | 17027 | (327) | 3813 | (6210) | 20607 | 15404 | (17765) | 118126 |
| Segmentassets | 7180872 | 349370 | 192514 | 1265892 | 281227 | 550531 | 119985 | 718482 | 848885 | (1726812) | 9780946 |
| Segment liabilities | 6829454 | 324674 | 195681 | 1021589 | 246968 | 454978 | 96842 | 566625 | 606298 | (1871 092) | 8472017 |

## OTP BANK PLC.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 40: SEGMENT REPORTING BY GEOGRAPHICAL SEGMENTS (in HUF mn) [continued]

As at 31 December 2009

|  | Hungary | Slovakia | Montenegro | Bulgaria | Romania | Croatia | Serbia | Russia | Ukraine | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |
| External | 827614 | 18294 | 21312 | 108011 | 22177 | 28678 | 7863 | 86542 | 100659 |  | 1221150 |
| Intersegment | 89606 | 983 | 121 | 488 | 7343 | 95 | - | 3172 | 317 | (102 125) | - |
| Total | 917220 | 19277 | 21433 | 108499 | 29520 | 28773 | 7863 | 89714 | 100976 | (102 125) | 1221150 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |
| External | 159116 | 3836 | 5475 | 18516 | 5739 | 13892 | 4632 | 12654 | 13758 |  | 237618 |
| Intersegment | 15282 | 842 | - | 344 | 3436 | - | - | - | $\cdot$ | (19904) | - |
| Total | 174398 | 4678 | 5475 | 18860 | 9175 | 13892 | 4632 | 12654 | 13758 | (19 904) | 237618 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |
| External | 522407 | 7683 | 9108 | 32453 | 8988 | 13901 | 1616 | 21074 | 14140 |  | 631370 |
| Intersegment | 47191 | 775 | 2189 | 6734 | 10195 | 1233 | 2196 | 8353 | 23999 | (102 865) | - |
| Total | 569598 | 8458 | 11297 | 39187 | 19183 | 15134 | 3812 | 29427 | 38139 | (102 865) | 631370 |
| Non-interest expense |  |  |  |  |  |  |  |  |  |  |  |
| External | 235562 | 13049 | 8106 | 33224 | 14907 | 19632 | 10982 | 46647 | 25529 |  | 407638 |
| Intersegment | 5524 | $\cdot$ | $\cdot$ | - | 155 | 11 | - | 555 | 334 | (6579) | $\cdot$ |
| Total | 241086 | 13049 | 8106 | 33224 | 15062 | 19643 | 10982 | 47202 | 25863 | (6579) | 407638 |

OTP BANK PLC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

NOTE 40: SEGMENT REPORTING BY GEOGRAPHICAL SEGMENTS (in HUF mn) [continued]

As at 31 December 2009

|  | Hungary | Slovaka | Montenegro | Bulgaria | Romania | Croatia | Serbia | Russia | Uraine | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provisionfor impairment on loan and placement losses | 73402 | 9350 | 7075 | 26701 | 6884 | 3559 | 6583 | 21338 | 95376 | (990) | 249278 |
| Highlighted lines |  |  |  |  |  |  |  |  |  |  |  |
| Capital expendiures | 1568 | 2852 | - | 6568 | 1615 | 1220 | 388 | - | 68 | - | 14279 |
| Depreciationand amortization | 24447 | 1668 | 684 | 4717 | 1541 | 4242 | 1064 | 4520 | 2258 | - | 45141 |
| Segment profit before income tax | 207532 | (6902) | 430 | 28247 | (2434) | 4329 | (8882) | 4401 | (44644) | (11595) | 170482 |
| Income tax | 16103 | (204) | 2 | 2962 | 112 | 1017 | (34) | 1314 | (996) | - | 20276 |
| Net profit for the year | 191429 | (6698) | 428 | 25285 | (2546) | 3312 | (8848) | 3087 | (43648) | (11595) | 150206 |
| Segmentassets | 7492880 | 374889 | 235307 | 1260189 | 244535 | 533223 | 132182 | 625689 | 831656 | (1975418) | 9755132 |
| Segment liabilities | 7188208 | 350124 | 211755 | 1039257 | 216278 | 435431 | 99335 | 500414 | 620214 | (2097490) | 8563526 |

## OTP BANK PLC.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## NOTE 41: SIGNIFICANT EVENTS DURING THE YEAR ENDED 31 DECEMBER 2010

## 1) Hungarian Government loan facility

See details in Note 13.

## 2) Legal action against the Bank

See details in Note 28.

## 3) Term Loan Facility

See details in Note 13.

## 4) Special Tax On Financial Institutions

On 22 July 2010 based on the amendment of the act on the special tax of financial institutions approved by the Parliament of the Republic of Hungary, the following members of the Group are obliged to pay the special financial institution tax:

Credit institutions:

Financial enterprises:

Fund managers:

OTP Bank Plc., OTP Mortgage Bank Ltd., OTP Building Society Ltd., Merkantil Bank Ltd.

OTP Real Estate Leasing Ltd., OTP Factoring Ltd., Merkantil Car Ltd., Merkantil Real Estate Leasing Ltd.

OTP Fund Management Ltd., OTP Real Estate Fund Management Ltd.

From the second half of 2010 the special tax shall consist of two parts:

- The approved amendment does not have any impact on the already existing special banking tax, which came into effect by 1 January 2007. This special tax amount for the full year of 2010 was HUF 5 billion and was to be paid by OTP and OTP Mortgage Bank Ltd.
A new special financial institution tax is to be introduced and paid by the above mentioned members of the Group. Accordingly, the total special tax amount was paid by the Group for the full year of 2010 was at HUF 36 billion (See details in Note 25).

The total tax amount payable for the year 2010 was HUF 41 billion.

## NOTE 42: POST BALANCE SHEET EVENTS

No significant event happened.

## NOTE 43: THE EFFECT OF FINANCIAL AND ECONOMIC CRISIS ON THE GROUP

National economies of the region where the Group operates left behind the worst period of the last two years of the financial crisis. The severe contraction that followed the financial and economic crisis reached its bottom in 2009 and in most of the countries real GDP growth was already in the positive territory in 2010.

# OTP BANK PLC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 43: THE EFFECT OF FINANCIAL AND ECONOMIC CRISIS ON THE GROUP [continued]

Similarly to 2009, in 2010 the Group focused its activity on the stable operation, including the robust capital position and liquidity, and in line with the deteriorating loan portfolio, on prudent risk management and monitoring. At the same time, some Group members could already benefit from the business opportunities arising from the improving operating environment.

- One of the direct consequences of the crisis was the weak loan demand in most of our markets, but the Russian consumer lending business. After adjusting for technical effects (i.e. FX-movements and reclassification of municipality bonds in 2010 from securities to loans), consolidated loan book kept decreasing from 2009 to $2010(-0.3 \%)$, however in the second half of 2010 - for the first time since the onset of the crisis - it started growing again (in the third quarter: $+1.1 \%$, in the fourth quarter $+0.4 \%$ from quarter to quarter).

It was only the Russian market enjoying a significant volume growth: the FX-adjusted portfolio of OAO OTP Bank (Russia) expanded by $24 \%$, within that the retail book increased by $46 \%$ from 2009 to 2010. The flagship products of OAO OTP Bank demonstrated a spectacular expansion: POS-, credit card- and personal loan volumes grew by $58 \%, 72 \%$ and $111 \%$ from 2009 to 2010 respectively.

In Hungary, the Group made huge efforts to revitalise its lending activity: OTP Core's loans to large enterprises grew by $1 \%$ and the SME segment - though being fairly small - expanded by $7 \%$ the last year with the simultaneous $7 \%$ decline of the Hungarian corporate lending market. As for Hungarian mortgage lending, in 2010 new volumes at OTP increased by $60 \%$ from 2009 to 2010, as a result the Bank's market share in new origination jumped from $15 \%$ to $29 \%$. However these efforts only slowed down the gradual erosion in the outstanding mortgage loan volumes.

Hungarian retail FX lending was stopped during the year, as a reaction to a legal change according to which no mortgage is allowed to be established to secure FX-denominated retail mortgage loans for private individuals from July 2010.

- After the strong deposit growth in 2009, due to the generally weak loan demand the Group put less emphasis on deposit collection in 2010. Instead of further improving its liquidity indicators, the Group focused rather on the improvement of deposit margins. Fx adjusted deposit volumes remained stable during the last year, a favourable tendency though that retail deposits kept growing in 2010 too ( $+2 \%$ from 2009 to 2010).

The Group has accumulated a sizable amount of liquidity reserves since the beginning of the crisis: the total liquidity buffer amounted to EUR 5.0 billion as of 31 January 2011. This level of the reserves is significantly higher than what would be sufficient to provide coverage for the redemptions in wholesale funding within one year and for potential liquidity shocks. The source of this buffer is two-fold: the ongoing growth of consolidated deposits since the beginning of the crisis and the internal FX liquidity generation of the loan types, related to the fact that retail FX lending had been stopped both in Hungary and Ukraine, therefore the continuous repayments of the clients are increasing the Group's FX liquidity. Internal FX liquidity generation enabled the Group to repay its redemptions throughout 20092010 without issuing new instruments in the market on a significant scale. Repayments reached EUR 1.5 billion and EUR 2.3 billion equivalent in 2009 and 2010 respectively (in the form of maturing senior notes, mortgage bonds and syndicated or bilateral loans), whereas new issuances amounted to a only EUR 420 million in 2010.

As for the new issuances, by leveraging on the improving market sentiment the Group completed three smaller scale debt market transactions in 2010: in February OTP Bank issued CHF 100 million plain vanilla bonds with 2 year tenor, in April OTP Mortgage Bank tapped the market with a 2 year, EUR 300 million mortgage bond transaction (of which approximately EUR 90 million was sold to investors outside the Group), whereas in July the Bank organized a EUR 250 million syndicated loan facility with similar maturity.

# OTP BANK PLC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 

## NOTE 43: THE EFFECT OF FINANCIAL AND ECONOMIC CRISIS ON THE GROUP [continued]

- Another side effect of the crisis was the significant deterioration in the financial position of the clients, which led to worsening portfolio quality and materially increasing risk costs compared to pre-crisis levels. In 2010, the ratio of loans past due over 90 days ('DPD90+ ratio') on Group level have increased further to $13.7 \%$ from $9.8 \%$. The pace of deterioration, however, moderated. While in 2009 the ratio grew by $5.3 \%$-points, in 2010 it increased only by $3.9 \%$-points from 2009 to 2010 . At the same time, the Group increased the provision coverage of the DPD $90+$ loans by $1 \%$-point from $73.6 \%$ to $74.4 \%$ (in 2009 the ratio dropped by 12\%-points from 2009 to 2010), which resulted in HUF 273 billion total risk costs for the full year of 2010 . The $0.8 \%$-point increase in the consolidated coverage ratio is equivalent with HUF 8 billion additional risk costs, therefore if the management has not had increased the coverage ratio during 2010, the risk cost would have remained at its 2009 level (2009: HUF 266 billion).

Debtor protection programs launched in previous years in Ukraine, Hungary, Bulgaria and Romania continued in 2010 as well. The Group made special efforts to assist distressed borrowers in managing their temporary financial difficulties. However, if re-defaulted clients are excluded from the rescheduled portfolio, the share of rescheduled retailed loans already stopped growing in 2010 (at end of 2010: 6.2\%). The reason behind is the material slow down in the rescheduling activity in Hungary and in the Ukraine.

In Hungary, on top of the prevailing debtor protection programme and as a reaction to the depreciation of the local currency starting from the second quarter, the Bank lowered the CHF and JPY mortgage rates by 75 bps and 50 bps respectively in June 2010, in order to ease the increasing burden of retail FX-debtors through a temporary measure.

- The further enhancement of the stable capital adequacy still remained a top priority for the Group in 2010. Due to the profitable operation and the weak lending activity amid the crisis, the capital adequacy ratio of the Group rose to $17.5 \%$, which is significantly higher than the ratios at its regional competitors.
- During 2009, as a reaction to the lower level of business activity, cost-cutting programs were implemented at each subsidiary, in many cases staff level was reduced and some branches were closed. In 2010, strict cost control was maintained, however further material staff reduction and branch closures were implemented only in the Ukraine. Consolidated operating expenses from 2009 to 2010 increased by mare $1 \%$ in 2010 . This slight increase reflects fairly successful cost management, especially taking into consideration that in many markets underlying consumer price inflation approached or exceeded 5\% (i.e. in Hungary, Russia, Ukraine Romania and Serbia), and also that HUF weakened significantly during year 2010. Assuming an unchanged cost structure, those two factors (inflation and currency depreciation) would have implied a nominal increase of HUF 19 billion from 2009 to 2010 in the consolidated operating expenses, of which the Group realized only HUF 5 billion increase as a result of ongoing cost rationalization initiatives (i.e. renegotiating rental- and supplier contracts, optimization of energy consumption, reengineering business processes).
- In Hungary from 2010, to reduce the deficit of the general government, new special tax was imposed on financial institutions. The total tax amount paid by Hungarian OTP Group members for the year of 2010 was at HUF 36 billion and this amount was deductible from the corporate tax base. Therefore the total negative impact on the Group's 2010 after-tax profit was at HUF 29.5 billion.


[^0]:    The accompanying notes to consolidated financial statements on pages 8 to 92 form an integral part of these

[^1]:    The accompanying notes to consolidated financial statements on pages 8 to 92 form an integral part of these consolidated financial statements.

[^2]:    ${ }^{1}$ Not yet endorsed by the EU.

[^3]:    ${ }^{1}$ CCIRS: Cross currency interest rate swaps

[^4]:    ${ }^{1}$ Provision for impairment on other assets mainly consists of provision for impairment on trade receivables and inventories.

[^5]:    ${ }^{1}$ The Hungarian State through the Government Debt Management Agency has rendered EUR 1.4 billion loan to the Bank in the framework of a loan agreement signed on 26 March 2009. The source of the facility is the IMF Loan Programme. The first disbursement was effected on 1 April 2009, the second on 30 June 2009. The original maturity of the loan was 11 November 2012.

    The loan facility had market conditions; the coupon paid by the Bank exceeded the relevant benchmark rates by 245-250 bps.
    The loan agreement aimed to provide liquidity for Hungarian corporations, as well as to mitigate the negative effect of the current financial situation and stabilizing the local financial sector.
    In order to contribute to the stimulation of the economy in Hungary, the Bank got these funds with the aim of re-channelling it to local corporate clients.
    On 5 November 2009 the Bank has paid back an equivalent of EUR 700 million, and on 19 March 2010, the Bank paid back the remaining EUR 700 million to the Hungarian State.
    ${ }^{2}$ On 2 July 2010, the Bank signed an EUR 250,000,000 Term Loan Facility. The originally planned amount was EUR 200 million, but the transaction was very well received, altogether 16 banks took part in the deal. The facility has a 2 years tenore, carries a margin of $1.30 \%$ above Euribor and the proceeds will be used for general funding purposes.

[^6]:    ${ }^{1}$ On 16 April 2009 OTP Bank Plc. and MOL Hungarian Oil and Gas Plc. entered into a 3 years share swap transaction. MOL obtained 24 million pieces of Bank's ordinary shares ( $8.57 \%$ of the ordinary shares) and OTP obtained approximately 5 million pieces of MOL shares. Both parties were granted by an American style call and put option to initiate the gross physical settlement of shares back to the issuer until 11 July 2012. There is no compulsory settlement of shares at the maturity of the swap agreement. The agreement contains additional settlement provisions in case of certain movement of relative share prices of the parties subject to net cash or net share settlement. Due to the lost of control over the Treasury shares, the Treasury shares were derecognized and MOL shares were recognized as held for trading securities. The written put option over OTP ordinary shares were accounted as a deduction from equity and a recognition of a corresponding liability. As at 31 December 2010 and 2009 105,766 and HUF 86,912 million liability was presented in other liabilities. The measurement is based on the fair value of MOL shares to be delivered at the potential exercise of the call and put options adjusted with the expected present value of the net cash or net share settlement due to certain movement of relative share prices.

[^7]:    ${ }^{1}$ European Medium Term Note Program

[^8]:    ${ }^{1}$ See details in Note 9.
    ${ }^{2}$ Based on the amendment of the act on the special tax of financial institutions approved on 22 July 2010, a new special financial institution tax was paid by the Group. The total tax amount for the year 2010 was HUF 36 billion recognized as an expense thus decreased the corporate tax base. Based on the approved regulations, financial institutions are obliged to pay this special tax until the end of 2012.

[^9]:    ${ }^{1}$ In 2010 the minimum prescribed CAR has changed.

[^10]:    ${ }^{1}$ Exercise price is determined by the AGM after the vesting period, therefore the exercise price was estimated by using the forward share price as of the grant date. Expected volatility was determined by calculating the historical volatility of the Bank's share price three months prior to the grant date. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

[^11]:    ${ }^{1}$ Certain bonds mainly issued by local governments in Hungary were reclassified to loans during the year ended 31 December 2010. These securities were not quoted on an active market and were met the definition of loans and receivables as defined in IAS 39.

