

# Strategy and Finance Division Investor Relations & DCM

Reference number: IR-052/2016

23 March 2016

# Main figures of the Financial Statements of OTP Bank Plc.

OTP Bank Plc.'s Board of Directors publishes hereby the main figures of the consolidated and separate financial statements for fiscal year 2015 and of the reports of the Board of Directors and the Supervisory Board by the Act V of 2013 (on the Civil Code) Section 3:272 paragraph (3) concerned with the announced annual general meeting on 15<sup>th</sup> of April 2016.

The consolidated financial statements by the Act on Accounting C of 2000 Section 10 paragraph (2):

#### **CONSOLIDATED IFRS**

in HUF million

	2015	2014
Cash, amounts due from banks and balances with the National Banks Placements with other banks, net of allowance	1,878,960	2,307,632
for placement losses	300,568	281,006
Financial assets at fair value through profit or loss Securities available-for-sale Loans, net of allowance for loan losses	253,782 1,305,486 5,409,967	289,275 839,152 5,864,241
Associates and other investments Securities held-to-maturity	10,028 926,677	23,381 709,369
Property and equipment Intangible assets Other assets	193,661 155,809 <u>283,910</u>	206,440 158,721 <u>291,835</u>
TOTAL ASSETS	<u>10,718,848</u>	<u>10,971,052</u>
Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks Deposits from customers Liabilities from issued securities Financial liabilities at fair value through profit or loss	533,310 7,984,579 239,376 101,561	708,274 7,673,478 267,084 183,994
Other liabilities Subordinated bonds and loans	391,579 <u>234,784</u>	592,088 <u>281,968</u>
TOTAL LIABILITIES	<u>9,485,189</u>	9,706,886
Share capital Retained earnings and reserves Treasury shares Non-controlling interest	28,000 1,261,029 (58,021) <u>2,651</u>	28,000 1,288,757 (55,940) <u>3,349</u>
TOTAL SHAREHOLDERS' EQUITY	<u>1,233,659</u>	<u>1,264,166</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>10,718,848</u>	<u>10,971,052</u>

	2015	2014
Interest Income:	575.040	700.070
Loans Placements with other banks	575,619 114,025	708,873 94,941
Securities available-for-sale	31,063	41,969
Securities held-to-maturity	46,619	39,934
Amounts due from banks and balances with the	40,010	00,004
National Banks	27,496	16,498
Other	<u>7,606</u>	<u>7,015</u>
Total Interest Income	<u>802,428</u>	<u>909,230</u>
Interest Expense: Amounts due to banks, the Hungarian Government,		
deposits from the National Banks and other banks	116,713	100,615
Deposits from customers	108,023	138,179
Liabilities from issued securities	6,786	13,826
Subordinated bonds and loans Other	13,633 6,843	13,883 <u>6,630</u>
Total Interest Expense	251,998	273,133
NET INTEREST INCOME	550,430	636,097
Provision for impairment on loan and placement losses	318,683	446,830
NET INTEREST INCOME AFTER PROVISION FOR		
IMPAIRMENT ON LOAN AND PLACEMENT LOSSES	231,747	189,267
Income from fees and commissions	257,431	265,392
Expense from fees and commissions	<u>43,559</u>	<u>49,736</u>
Net profit from fees and commissions	213,872	215,656
Foreign exchange gains, net	116,682	156,918
Gains on securities, net	11,616	6,911
Dividend income	3,345	4,824
Provision on securities available-for-sale and held-to-maturity	(4.5)	(007)
•	(15)	(297)
Other operating income Other operating expense	22,973 (74,680)	14,379 (232,609)
Other operating expense	(74,000)	(232,009)
- from this: release of provision/ (provision) on contingen		
liabilities due to regulations related to customer loans	<u>196,574</u>	<u>(194,798)</u>
Net operating gain / (loss)	79,921	(49,874)
Personnel expenses	187,806	206,335
Depreciation and amortization	45,463	43,722
Goodwill impairment Other administrative expenses	- 232,247	22,225 <u>236,410</u>
Other administrative expenses	465,516	508,692
PROFIT / (LOSS) BEFORE INCOME TAX	60,024	(153,643)
Income tax	3,147	51,385
NET PROFIT / (LOSS) FOR THE YEAR	<u>63,171</u>	<u>(102,258)</u>
From this, attributable to:	(412)	(272)
Non-controlling interest Owners of the company	<u>(412)</u> <u>63,583</u>	(273) (101,985)
Consolidated earnings per share (in HUF)  Basic	<u>242</u>	(382)
	· · · · · · · · · · · · · · · · · · ·	
Diluted	<u>242</u>	<u>(382)</u>

	2015	2014
NET PROFIT / (LOSS) FOR THE YEAR	63,171	(102,258)
Fair value adjustment of securities available-for-sale	(880)	16,065
Deferred tax related to securities available-for-sale Derivative financial instruments designated	633	(3,046)
as Cash-flow hedge	-	507
Net investment hedge in foreign operations	431	(4,489)
Foreign currency translation difference Change of actuarial losses related to	(44,301)	(108,057)
employee benefits	<u>(170)</u>	<u>(6)</u>
NET COMPREHENSIVE INCOME	<u>18,884</u>	<u>(201,284)</u>
From this, attributable to:		
Non-controlling interest	<u>(698)</u>	<u>(1,418)</u>
Owners of the company	<u>19,582</u>	<u>(199,866)</u>

## **SEPARATED HAS**

## **BALANCE SHEET**

in HUF million

	31 December 2014	31 December 2015
Assets		
1. Liquid assets	1,897,146	1,324,505
2. Treasury bills and similar securities	1,028,682	1,577,974
3. Loans and advances to credit institutions	738,467	663,431
4. Loans and advances to customers	1,922,912	1,693,195
<ol><li>Debt securities, including fixed-income securities</li></ol>	804,952	674,896
6. Shares and other variable-yield securities	121,241	129,853
7. Shares and participations in corporations held as financial fixed assets	588	584
8. Shares and participating interests in affiliated companies	488,226	490,984
9. Intangible assets	63,945	65,365
10. Tangible assets	68,114	65,734
11. Own shares	7,073	9,168
12. Other assets	37,851	79,616
13. Prepayments and accrued income	140,482	108,521
Total assets	7,319,679	6,883,826
Showing separately::		
- Current assets	4,006,943	3,462,117
- Fixed assets	3,172,254	3,313,188

in HUF million

	31 December 2014	31 December 2015
Liabilities		
Amounts owed to credit institutions	1,153,744	837,020
2. Amounts owed to customers	4,277,541	4,366,507
Debts evidenced by certificates	199,822	187,569
4. Other liabilities	78,536	101,049
5. Accruals and deferred income	185,053	81,146
Provisions for liabilities and charges	111,841	88,465
7. Subordinated liabilities	344,316	313,120
8. Subscribed capital	28,000	28,000
9. Subscribed capital called but unpaid (-)	-	-
10. Capital reserve	52	52
11. General reserve	112,217	14,123
12. Profit reserve (±)	819,999	856,990
13. Tied-up reserves	8,558	9,785
14. Revaluation reserve	-	-
15. Profit or loss for the financial year (±)	-	-
Total liabilities	7,319,679	6,883,826
Showing separately:		
- Short-term liabilities	5,398,475	4,999,166
- Long-term liabilities	655,484	806,099
- Equity capital (8-9+10+11 <sup>±</sup> 12+13+14 <sup>±</sup> 15)	968,826	908,950

in HUF million

	2014	2015
Interest received and similar income	436,638	372,403
2. Interest paid and similar charges	213,230	198,153
BALANCE (1-2)	223,408	174,250
3. Income from securities	43,095	58,597
4. Commissions and fees received or due	169,874	187,617
5. Commissions and fees paid or payable	26,401	27,527
6. Net profit or net loss on financial operations (6.a-6.b+6.c-6.d)	(60,686)	(12,308)
7. Other operating income	82,911	422,469
General administrative expenses	132,303	135,018
9. Depreciation	16,692	16,413
10. Other operating charges	294,483	526,752
11. Value adjustments in respect of loans and advances and risk provisions for contingent liabilities and for (future) commitments	28,377	52,827
12. Value readjustments in respect of loans and advances and risk provisions for contingent liabilities and for (future) commitments	37,508	25,891
12/A Difference between formation and utilization of general risk provisions	-	-
13. Value adjustments in respect of transferable debt securities held as financial fixed assets, shares and participations in affiliated companies and in other companies linked by virtue of participating interests	25,439	39,373
14. Value readjustments in respect of transferable debt securities held as financial fixed assets, shares and participations in affiliated companies and in other companies linked by virtue of participating interests	724	81
15. Profit or loss on ordinary activities	(26,861)	58,687
Showing separately: PROFIT OR LOSS ON FINANCIAL AND INVESTMENT SERVICES (1-2+3+4-5+6+7.b-8-9-10.b-11+12-13+14)	(31,857)	54,418
PROFIT OR LOSS ON OPERATIONS OTHER THAN FINANCIAL AND INVESTMENT SERVICES (7.a-10.a)	4,996	4,269
16. Extraordinary income	6,483	712
17. Extraordinary charges	19,973	156,622
18. Extraordinary profit or loss (16-17)	(13,490)	(155,910)
19. Profit or loss before tax (+15+18)	(40,351)	(97,223)
20. Taxes on income	1,367	871
21. Profit or loss after tax (+19-20)	(41,718)	(98,094)
22. General reserve (±)	41,718	98,094
23. Profit reserves used for dividends and profit-sharing	40,600	46,200
24. Dividend and profit-sharing payable	40,600	46,200
25. Profit or loss for the financial year (+21-/+22+23-24)	-	-

The Board of Directors of the Bank proposes to the General Meeting HUF 165 dividend per share (165% of the face value of the shares) for the fiscal year 2015. The exact amount of dividend payable to the shareholders will be calculated and paid in pursuance of the Articles of Association of the Bank, the Company will distribute the amount of dividend calculated on treasury shares to shareholders entitled to receive dividend.

Dividend payment will start on 6 June 2016 in pursuance of the procedure defined in the Company's Articles of Association.

The written documents of the General Meeting shall be available for inspection by the shareholders from 24<sup>th</sup> of March 2016 at the Budapest Branch Office of OTP Bank (H-1051 Budapest V. Deák Ferenc u. 7-9.), and on the website of the Budapest Stock Exchange (<a href="https://www.bet.hu">www.bet.hu</a>), on the website operated by the National Bank of Hungary (<a href="https://www.kozzetetelek.hu">www.kozzetetelek.hu</a>) and of the Bank (<a href="https://www.otpbank.hu">www.otpbank.hu</a>).

**Board of Directors of OTP Bank Plc.**