# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. 

CONSOLIDATED FINANCIAL STATEMENTS
IN ACCORDANCE WITH
INTERNATIONAL ACCOUNTING STANDARDS
FOR THE SIX MONTH PERIOD ENDED
JUNE 30, 2001

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# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED BALANCE SHEETS <br> AS AT JUNE 30, 2001 AND 2000 (UNAUDITED) AND AS AT DECEMBER 31, 2000 (AUDITED) (in HUF mn) 

|  | June 30, | December 31, | June 30, |
| :--- | ---: | ---: | ---: |
| 2000 |  |  |  |

[^0]| NATIONAL SAVINGS AND CO CONSOLIDATED STATEME FOR THE SIX MONTH JUNE 30, 2001 AND 20 AND FOR THE YEAR ENDED DEC (in HUF | OMMERCIAL <br> ENTS OF OP <br> PERIODS E <br> 00 (UNAUDI <br> CEMBER 31, <br> mn) <br> Six months period ended June 30, 2001 | NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2001 AND 2000 (UNAUDITED) |  |
| :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |
| Loans | 49,315 | 42,930 | 91,597 |
| Placements with Other Banks | 9,443 | 7,431 | 16,153 |
| Due from Banks and Balances with the National Bank of Hungary | 17,005 | 27,727 | 47,702 |
| Held for Trading and Available-for-sale |  |  |  |
| Financial Assets | 9,781 | 5,944 | 14,267 |
| Held-to-maturity Investments | 20,621 | 16,611 | 33,383 |
| Total Interest Income | 106,165 | 100,643 | 203,102 |
| Interest Expense: |  |  |  |
| Due to Banks and Deposits from the National |  |  |  |
| Bank of Hungary and Other Banks | 1,188 | 2,574 | 4,435 |
| Deposits from Customers | 46,202 | 48,735 | 94,961 |
| Liabilities from Issued Securities | 1,592 | 2,307 | 3,686 |
| Subordinated Bonds and Loans | 763 | 782 | 1,591 |
| Other | 26 | 9 | 39 |
| Total Interest Expense | 49,771 | $\underline{54,407}$ | 104,712 |
| NET INTEREST INCOME | 56,394 | 46,236 | 98,390 |
| Provision for Possible Loan Losses (Credit)/Provision for Possible Placement Losses | $\begin{array}{r} 2,535 \\ \quad(15) \\ \hline \end{array}$ | $\begin{array}{r} 2,213 \\ 8 \\ \hline \end{array}$ | $\begin{array}{r} 5,674 \\ (56) \\ \hline \end{array}$ |
| NET INTEREST INCOME AFTER PROVISION <br> FOR POSSIBLE LOAN AND PLACEMENT LOSSES | S 53,874 | 44,015 | 92, |
| Non-Interest Income: |  |  |  |
| Fees and Commissions | 22,548 | 18,864 | 41,161 |
| Foreign Exchange Gains and Losses, Net | 1,602 | 832 | 1,805 |
| Gains and Losses on Securities, Net | 24 | 2,846 | 3,050 |
| Gains and Losses on Real Estate Transactions, Net | 1,355 | 631 | 1,892 |
| Dividend Income | 524 | 424 | 588 |
| Insurance Premiums | 17,019 | 18,373 | 36,163 |
| Other | 1,900 | 1,443 | 3,445 |
| Total Non-Interest Income | $\underline{44,972}$ | 43,413 | 88,104 |
| Non-Interest Expenses: |  |  |  |
| Fees and Commissions | 4,096 | 3,600 | 8,219 |
| Personnel Expenses | 17,980 | 15,868 | 34,643 |
| Depreciation and Amortization | 7,215 | 6,477 | 13,363 |
| Other | 38,431 | 37,670 | 76,907 |
| Total Non-Interest Expense | $\underline{67,722}$ | $\underline{63,615}$ | 133,132 |
| INCOME BEFORE INCOME TAXES | 31,124 | 23,813 | 47,744 |
| Income Taxes | $(5,927)$ | (4,088) | $(8,991)$ |
| NET INCOME | $\underline{\underline{\mathbf{2 5 , 1 9 7}}}$ | 19,725 | 38,753 |
| Consolidated Earnings Per Share (in HUF) | 996 | 757 | $\underline{1,512}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2001 AND 2000 (UNAUDITED) AND FOR THE YEAR ENDED DECEMBER 31, 2000 (AUDITED) (in HUF mn) 



# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. CONSOLIDATED STATEMENTS OF CHANGES IN <br> SHAREHOLDERS' EQUITY <br> FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2001 AND 2000 (UNAUDITED) <br> (in HUF mn) 

|  | hare Capital | Retained Earnings and Reserves | Teasury Shares | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balance as at January 1, 2000 28 | $\underline{\mathbf{2 8 , 0 0 0}}$ | $\underline{89,651}$ | (5,158) | $\underline{112,493}$ |
| Income after Income Taxes | -- | 19,725 | -- | 19,725 |
| Profit on Sale of Treasury Shares | -- | 62 | -- | 62 |
| Change in Carrying Value of Treasury Shares | -- | -- | $(7,400)$ | $(7,400)$ |
| Dividends on Preference Sharses | -- | (69) | -- | (69) |
| Translation Gain | -- | 9 | -- | 9 |
| Balance as at June 30, 2000 28 | $\underline{\mathbf{2 8 , 0 0 0}}$ | 109,378 | $(12,558)$ | 124,820 |
| Balance as at January 1, 2001 28 | $\underline{\mathbf{2 8 , 0 0 0}}$ | $\underline{123,504}$ | $(18,856)$ | $\underline{132,648}$ |
| Income after Income Taxes | -- | 25,197 | -- | 25,197 |
| Profit on Sale of Treasury Shares | -- | 13 | -- | 13 |
| Change in Carrying Value of Treasury Shares | -- | -- | $(9,921)$ | $(9,921)$ |
| Opening Adjustment due to Implementation of IAS No. 39 | 9 | 685 | -- | 685 |
| Dividends Proposed on Preference Shares | -- | (9) | -- | (9) |
| Translation Gain | -- | (88) | -- | (88) |
| Balance as at June 30, 2001 280 | $\underline{\mathbf{2 8 , 0 0 0}}$ | 149,302 | $(28,777)$ | 148,525 |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 1: ORGANIZATION AND BASIS OF CONSOLIDATED FINANCIAL STATEMENTS

### 1.1. General

National Savings and Commercial Bank Ltd. (the "Bank" or "OTP") was established on December 31, 1990, when the predecessor State-owned company was transformed into a limited liability company.

As at December 31, 1994, $79 \%$ of the Bank's shares were held directly or indirectly by the Hungarian Government and the remaining $21 \%$ were held by domestic investors or represented as own shares (less than 3\%). In spring 1995, $20 \%$ of the shares were transferred by the Hungarian Government to the Hungarian Social Security Funds. Subsequent to the successful privatization of the Bank by a public offering in summer 1995, the Bank's shares were introduced to the Budapest and the Luxembourg stock exchanges and were also listed on SEAQ London.

At an extraordinary General Assembly, on September 3, 1997, the Bank issued a preferential voting share with a nominal value of HUF 1 thousand (the "Special Share") to the State Privatization and Holding Company. The Special Share gives the power to the State Privatization and Holding Company to control the outcome of certain shareholder votes in accordance with the Bank's Articles of Association and the right to delegate one member to the Bank's Board of Directors and one member to the Supervisory Board of the Bank.

By public offerings in fall 1997 and fall 1999, the State Privatization and Holding Company sold the remaining common shares. As at June 30, 2001 approximately $90 \%$ of the Bank's shares were held by domestic and foreign private and institutional inventors. The remaining shares are owned by employees ( $4 \%$ ) and the Bank ( $6 \%$ ).

The Bank has a nationwide network of 450 branches. The Bank and its subsidiaries (together the "Group") provide a full range of commercial banking, insurance, brokerage, real estate and leasing services.

### 1.2. Accounting

The Group maintains its accounting records and prepares its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary.

The Group's functional currency is the Hungarian Forint ("HUF").
Certain of the accounting principles prescribed for statutory purposes are different from those generally recognized in international financial markets. In order to present the consolidated financial position and consolidated results of operations in accordance with International Accounting Standards ("IAS"), certain adjustments have been made to the consolidated Hungarian statutory accounts.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying consolidated financial statements are summarized below:

### 2.1. Basis of Presentation

These consolidated financial statements have been prepared under the historical cost convention with the exception of held for trading and available-for-sale financial assets and financial instruments that are recorded on fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

Effective as of January 1, 2001 the Group adopted the provision of International Accountig Standard 39 "Financial Instruments: Recognition and Measurement", (IAS No 39). The primary effect of the adoption of IAS No 39 was the Group's classification of its securities and investments and related valuation thereof, according to the provisions of IAS No 39 as further discussed below. As a result of the adoption of IAS No 39 the Group has reported a valuation adjustment on its securities and financial investments, after classification under the provision of IAS No 39 of HUF 685 million.

Purchases of financial assets are accounted for at the settlement date.

### 2.2. Foreign Currency Translation

Assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary ("NBH") as of the date of the consolidated financial statements. Income and expenses arising in foreign currencies are converted at the rate of exchange on the transaction date. Resulting foreign exchange gains or losses are recorded in the consolidated Statement of Operations. Net differences resulting from translating foreign currency financial statements of consolidated subsidiaries are presented as an element of retained earnings and reserves in the consolidated Balance Sheet.

### 2.3. Principles of Consolidation

Included in these consolidated financial statements are the accounts of those subsidiaries in which the Bank holds a controlling interest. The list of the major fully consolidated subsidiaries, the percentage of issued capital owned by the Bank and the description of their activities is provided in Note 23. However, certain subsidiaries in which the Bank holds a controlling interest have not been consolidated in accordance with IAS because it is either intended that the shares shall be disposed of in the near future or the effect of consolidating such companies is immaterial to the consolidated financial statements as a whole (see Note 2.7.).

### 2.4. Accounting for Acquisitions

Upon acquisition, subsidiaries are accounted for under the fair value method of accounting. Any goodwill or negative goodwill arising on acquisition is recognized in the consolidated balance sheet and accounted for as indicated below.

Goodwill, which represents the residual cost of the acquisition after recognizing the acquirer's interest in the fair value of the identifiable assets and liabilities acquired, is held as an intangible asset and amortized to the consolidated Statement of Operations, in anticipation of future economic benefits, on a straight-line basis over a period not exceeding five years or until the date of disposal of the acquired company, whichever is shorter. The value of any goodwill held in the consolidated balance sheet is reassessed on an annual basis, determined on the basis of specific identification of the investment. If it is no longer probable that the goodwill will be recovered from future economic benefits, it is recognized immediately as an expense.

Negative goodwill, which represents the residual fair value of the identifiable assets and liabilities acquired over the cost of acquisition, is amortized as deferred income to the consolidated Statement of Operations on a straightline basis over a period not exceeding five years or until the date of disposal of the acquired company, whichever is shorter.

## NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED)

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.5. Held for trading and available-for-sale financial assets

Held for trading and available-for-sale financial assets consist of discounted and interest bearing Treasury bills, Hungarian Government bonds, bonds issued by National Bank of Hungary (NBH) and other securities. Other securities include shares in and bonds issued by commercial companies, shares in investment funds and bonds issued by foreign governments. These securities are included in the consolidated financial statements at fair value.

The fair value of such securities is determined as follows:

- trade securities are valued based on the stock exchange closing price,
- OTC bonds issued by NBH has been determined on estimated market value, unmarketable government bonds are carried at cost,
- shares in investment funds has been valued at net asset value, as of the balance sheet date.

Gains and losses from the remeasurement to fair value of held for trading and available-for-sale financial assets are recorded in the consolidated statement of operations.

Gains and losses on the sale of held for trading and available-for-sale financial assets are determined on the basis of the specific identification of the cost of such assets.

### 2.6. Loans, Placements with Other Banks and Allowance for Possible Loan and Placement Losses

Loans and placements with other banks are stated at the principal amounts outstanding, net of allowance for possible loan or placements losses, respectively. Interest is accrued and credited to income based on the principal amount outstanding. When a borrower is unable to meet payments as they become due or, in the opinion of the management, there is an indication that a borrower may be unable to meet payments as they become due, all unpaid interest is reversed. Loan origination fees and costs are recognized in the consolidated Statement of Operations in full at the time of the loan origination.

The allowances for possible loan and placement losses are maintained at levels adequate to absorb probable future losses. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors.

### 2.7. Equity Investments

Companies where the Bank has a significant interest are accounted for using the equity method. However, certain associated companies in which the Bank holds a significant interest have not been accounted for in accordance with the equity method because it is either intended that the shares shall be disposed of in the near future or the effect of using the equity method to account for such companies is immaterial to the consolidated financial statements as a whole.

Unconsolidated subsidiaries, associated companies that were not accounted for using the equity method and other investments where the Bank does not hold a controlling or significant interest are recorded at the cost of acquisition, less allowance for permanent diminution in value, when appropriate.

Gains and losses on the sale of equity investments are determined on the basis of the specific identification of the cost of each investment.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.8. Held-to-maturity Investments

Held-to-maturity investments include securities that the Group is able and intent to hold to maturity. Such securities comprise mainly securities issued by the Hungarian Government. Held-to-maturity investments are carried at cost, adjusted for the amortization of premiums or discounts over the period from acquisition to maturity on a straight-line basis. Gains and losses on the held-to-maturity investments are determined based on the specific identification of the adjusted cost of each security.

### 2.9. Premises, Equipment and Intangible Assets

Premises, equipment and intangible assets are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

| Buildings | $1-6 \%$ |
| :--- | ---: |
| Machinery and equipment | $8-33.3 \%$ |
| Vehicles | $14.5-33 \%$ |
| Leased assets | $16.7-33.3 \%$ |
| Goodwill | $20 \%$ |
| Software | $14.5-33 \%$ |
| Property rights | $16.7 \%$ |

The carrying value of each intangible asset is reviewed annually and adjusted for permanent impairment where it is considered necessary. Where the carrying value of premises, equipment and other tangible fixed assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

Depreciation and amortization on premises, equipment and intangible assets commences on the day such assets are placed into service.

### 2.10. Properties Held for Resale

Properties held for resale are accounted for at historical cost less allowance for permanent diminution in value as long-term investments and are included in other assets.

### 2.11. Insurance Reserves

Insurance reserves are accrued for liabilities from life and non-life insurance contracts and are included in other liabilities. The level of such reserves reflects the amount of future liabilities expected as at the date of the consolidated financial statements. The provision for outstanding claims and claim settlement expenses for nonlife policies are based upon estimates of the expected losses for all classes of business. The reserve includes reported claims, claims incurred but not reported and claim adjustment expenses. The method of provisioning for life insurance type policies is described in the policy documentation submitted to the Hungarian Financial Supervisory Authority for each new product. This provision takes into account mortality factors within Hungary and is based upon mortality tables approved by the Hungarian Financial Supervisory Authority.

### 2.12. Treasury shares

Treasury shares are purchased on the stock exchange and the over-the-counter market by the Bank and its subsidiaries and are presented in the Consolidated Balance Sheet as a deduction from consolidated shareholders' equity. Gains and losses on the sale of treasury shares are credited or charged directly to consolidated retained earnings and reserves.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

### 2.13. Income Taxes

The annual taxation charge is based on the tax payable under Hungarian fiscal law, adjusted for deferred taxation.
Deferred taxation is provided on temporary differences in the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that are expected to apply when the asset is realized or the liability is settled, based on tax rates that have been enacted at the date of the Consolidated Balance Sheet.

### 2.14. Off-Balance Sheet Commitments, Contingent Liabilities and Financial Instruments

In the ordinary course of its business, the Group has entered into off-balance sheet commitments such as guarantees, commitments to extend credit, letters of credit and transactions with financial instruments. These commitments are recorded in the consolidated financial statements if and when they become payable.

The allowance for possible losses on commitments and contingent liabilities is maintained at a level adequate to absorb probable future losses. Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

Fair value of off-balance sheet financial instruments, commintments are determined in accordance with IAS 39. These instruments are presented in the balance sheet at fair value among other assets or other liabilities.

The fair value of derivative financial investments is determined as follows:

- futures contracts are based on stock exchange settlement price,
- forward and swap deals are based on exchange rates quoted by NBH as of the balance sheet date and forward rates (OTC) discounted from current market rates.


### 2.15. Consolidated Statement of Cash Flow

For the purposes of reporting consolidated cash flows, cash and cash equivalents include cash, due from banks and balances with the National Bank of Hungary, excluding compulsory reserves established by the National Bank of Hungary.

### 2.16. Segmental Reporting

Condensed financial statements of subsidiaries, representing segments of business, other than banking, are not presented due to their immateriality to the consolidated financial statements as a whole.

### 2.17. Comparative figures

Certain other amounts in the December 31, 2000 consolidated financial statements have been reclassified to conform with current year presentation.

In addition to the comperative figures required under IAS No 34 Interim Financial Reporting a balance sheet as at June 30, 2000 and statements of operations and cash flows for the year ended December 31, 2000 have also been presented for information purposes only. No notes to such balance sheet and statements of operations and cash flows have been presented in these consolidated financial statements.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 3: CASH, DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF mn)

June 30, 2001 December 31, 2000

| Cash on hand: |  |  |
| :--- | ---: | ---: |
| In HUF | 42,270 | 33,205 |
| In foreign currency | $\underline{3,328}$ | $\underline{5,560}$ |
| Due from banks and balances with the National Bank of Hungary: | $\underline{38,765}$ |  |
| Short-term: | 405,994 | 405,641 |
| In HUF | $\underline{13,408}$ | $\underline{48,754}$ |
| In foreign currency | $\underline{419,402}$ | $\underline{454,395}$ |
| Long-term: | $\underline{2,621}$ | $\underline{4,333}$ |
| In foreign currency | $\underline{467,621}$ | $\underline{497,493}$ |

Based on the requirements for compulsory reserve set by the National Bank of Hungary, the balance of compulsory reserves maintained by the Group amounted to HUF 123,656 million and HUF 188,224 million as at June 30, 2001 and December 31, 2000, respectively.

## NOTE 4: PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE

 FOR POSSIBLE PLACEMENT LOSSES (in HUF mn)June 30, 2001 December 31, 2000

| Short-term: |  |  |
| :--- | ---: | ---: |
| In HUF | 87,134 | 71,899 |
| In foreign currency | $\underline{148,357}$ | $\underline{126,757}$ |
| Long-term: | $\underline{235,491}$ | $\underline{198,656}$ |
| In HUF | 8,000 | 8,000 |
| In foreign currency | $\underline{10,658}$ | $\underline{18,658}$ |
|  | $\underline{17,881}$ |  |
| Allowance for possible placement losses | $\underline{254,149}$ | $\underline{216,537}$ |
|  | $\underline{(168)}$ | $\underline{(183)}$ |
|  | $\underline{253,981}$ | $\underline{216,354}$ |

Placements with other banks in foreign currency as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $2.8 \%$ to $10 \%$ and from $3.1 \%$ to $9.4 \%$, respectively.

Placements with other banks in HUF as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $10.3 \%$ to $13.5 \%$ and from $9.8 \%$ to $12.5 \%$, respectively.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 4: <br> PLACEMENTS WITH OTHER BANKS, NET OF ALLOWANCE FOR POSSIBLE PLACEMENT LOSSES (in HUF mn) [continued]

An analysis of the change in the allowance for possible placement losses is as follows:
June 30, 2001 December 31, 2000
Balance as at January 1
Credit for possible placement losses
Balance as at the end of period

NOTE 5: $\quad$| HELD FOR TRADING AND AVAILABLE-FOR-SALE FINANCIAL ASSETS |
| :--- |
| (in HUF mn) |

June 30, 2001 December 31, 2000

| Held for trading financial assets: |  |  |
| :--- | ---: | ---: |
| Hungarian Government discounted Treasury bills | 42,730 | 39,157 |
| Hungarian Government interest bearing Treasury bills | 1,009 | 282 |
| Government bonds | 31,065 | 53,010 |
| Bonds issued by National Bank of Hungary | 6,003 | 6,817 |
| Other securities | $\underline{4,053}$ | $\underline{4,950}$ |
|  | $\underline{84,860}$ | $\underline{104,216}$ |
| Available for sale financial assets: | 95,344 | 49,055 |
| Government bonds | $\underline{17,288}$ | $\underline{11,372}$ |
| Other securities | $\underline{112,632}$ | $\underline{60,427}$ |
|  | $\underline{197,492}$ | $\underline{164,643}$ |

Held for trading and available-for-sale financial assets are primarily denominated in HUF. Interest rates on trading securities are ranged from $2.8 \%$ to $15 \%$ and from $2.8 \%$ to $16 \%$ as at June 30, 2001 and December 31, 2000, respectively.

Interest conditions and the remaining maturities of held for trading and available-for-sale financial assets can be analyzed as follows:

June 30, 2001 December 31, 2000

| Within five years |  |  |
| :---: | :---: | :---: |
| with variable interest | 93,214 | 55,507 |
| with fixed interest | 74,699 | 98,663 |
|  | 167,913 | 154,170 |
| Over five years |  |  |
| with variable interest | 26,063 | 4,309 |
| with fixed interest | 3,516 | 6,164 |
|  | 29,579 | 10,473 |
|  | $\underline{\underline{197,492}}$ | $\underline{164,643}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

NOTE 6:

Short-term loans and trade bills (within one year)
Long-term loans and trade bills (over one year)

Allowance for possible loan losses

316,744
408,243
724,987
$(50,590)$
$\underline{\underline{674,397}}$

315,805
385,198
701,003
$(50,101)$
650,902

Foreign currency loans represent approximately $17 \%$ and $20 \%$ of the total loan portfolio, before allowance for possible losses, as at June 30, 2001 and December 31, 2000, respectively.

Loans denominated in HUF, with a maturity within one year as at June 30, 2001 and year December 31, 2000, bear interest rates in the range from $12.8 \%$ to $28 \%$ and from $12.9 \%$ to $29 \%$, respectively.

Loans denominated in HUF, with a maturity over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $7 \%$ to $22.8 \%$ and from $7 \%$ to $24.3 \%$, respectively.

Approximately $7 \%$ and $9.8 \%$ of the gross loan portfolio represented loans on which interest is not being accrued as at June 30, 2001 and December 31, 2000, respectively.

An analysis of the loan portfolio by type, before allowance for possible loan losses, is as follows:
June 30, 2001
December 31, 2000

| Commercial loans | 420,821 | $58 \%$ | 426,946 | $61 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Municipality loans | 52,679 | $7 \%$ | 53,790 | $8 \%$ |
| Housing loans | 120,697 | $17 \%$ | 109,727 | $16 \%$ |
| Consumer loans | $\underline{130,790}$ | $\underline{18 \%}$ | $\underline{110,540}$ | $\underline{15 \%}$ |
|  | $\underline{724,987}$ | $\underline{100 \%}$ | $\underline{\underline{101,003}}$ | $\underline{100 \%}$ |

An analysis of the change in the allowance for possible loan losses is as follows:
June 30, 2001 December 31, 2000

| Balance as at January 1 | 50,101 | 45,312 |
| :--- | ---: | ---: |
| Provision for possible loan losses | 2,535 | 5,674 |
| Write-offs | $\underline{(2,046)}$ | $\underline{(885)}$ |
| Balance as at the end of period | $\underline{\underline{50,590}}$ | $\underline{\underline{50,101}}$ |

## NOTE 7: EQUITY INVESTMENTS (in HUF mn)

June 30, 2001
December 31, 2000

| Equity investments: |  |  |
| :---: | :---: | :---: |
| Unconsolidated subsidiaries | 412 | 391 |
| Associated companies | 5,667 | 5,578 |
| Other | 4,720 | 5,869 |
|  | 10,799 | 11,838 |
| Allowance for permanent diminution in value | $(4,486)$ | $(4,425)$ |
|  | 6,313 | $\underline{7,413}$ |
| Total assets of unconsolidated subsidiaries | 5,480 | $\underline{7,190}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 7: EQUITY INVESTMENTS (in HUF mn) [continued]

As at June 30, 2001 and December 31, 2000, except as follows all investments are in companies incorporated in Hungary. As at June 30, 2001 and December 31, 2000 the Bank held an investment in a company with a book value of ATS 450,000, incorporated in the Republic of Austria and a company incorporated in Romania with a book value of USD 164,348.

An analysis of the change in the allowance for permanent diminution in value is as follows:
June 30, 2001 December 31, 2000

| Balance as at January 1 | 4,425 | 3,159 |
| :--- | ---: | ---: |
| Provision for permanent diminution in value | $\underline{61}$ | $\underline{1,266}$ |
| Balance as at the end of period | $\underline{4,486}$ | $\underline{\underline{4,425}}$ |

## NOTE 8: HELD-TO-MATURITY INVESTMENTS (in HUF mn)

June 30, 2001 December 31, 2000

| Government securities | 315,674 | 304,450 |
| :--- | ---: | ---: |
| Hungarian Government discounted Treasury Bills | 8,804 | -- |
| Bonds issued by the National Bank of Hungary | 17,240 | 57,910 |
| Other debt securities | $\underline{650}$ | $\underline{651}$ |
|  | 342,368 | 363,011 |
| Provision for Permanent Diminution in Value | $\underline{(50)}$ | $\underline{(502,318}$ |
|  | $\underline{\underline{362,961}}$ |  |

Interest conditions and the remaining maturities of held-to-maturity investments in debt securities can be analyzed as follows:

June 30, 2001 December 31, 2000

| Within five years |  |  |
| :--- | ---: | ---: |
| with variable interest <br> with fixed interest | $\underline{127,055}$ | $\underline{168,707}$ |
|  | $\underline{256,589}$ | $\underline{119,461}$ |
| Over five years <br> with variable interest <br> with fixed interest | $\underline{288,168}$ |  |
|  | $\underline{\underline{21,136}}$ | $\underline{\underline{85,729}}$ |

Approximately $96 \%$ of the debt securities portfolio was denominated in HUF as at June 30, 2001 and December 31, 2000, respectively. In most cases, interests on variable rate bonds are based on the interest rates of 90-day Hungarian Government Treasury bills and are adjusted semi-annually.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 8: HELD-TO-MATURITY INVESTMENTS (in HUF mn) [continued]

Interest rates on fixed interest securities denominated in HUF are ranged from $7.5 \%$ to $15 \%$ and from $7.5 \%$ to $16 \%$ as at June 30, 2001 and December 31, 2000, respectively. Interest on fixed rate and variable rate securities is, in most cases, paid semi-annually.

An analysis of the change in the allowance for debt securities is as follows:
June 30, 2001
December 31, 2000

| Balance as at January 1 | 50 | 79 |
| :--- | :---: | :---: |
| Provision for Permanent Diminution in Value | $\underline{--}$ | $\underline{(29)}$ |
| Balance as at the end of period | $\underline{\underline{50}}$ | $\underline{\underline{50}}$ |

NOTE 9: PREMISES, EQUIPMENT AND INTANGIBLE ASSETS, NET (in HUF mn)

|  | June 30, 2001 | December 31, 2000 |
| :--- | :---: | :---: |
| Land and buildings | 42,320 | 41,966 |
| Machinery and equipment, vehicles, leased assets | 55,825 | 53,517 |
| Construction in progress | 2,636 | 1,841 |
| Goodwill - fully amortized | 1,062 | 1,062 |
| Intangible assets | $\underline{22,385}$ | $\underline{21,055}$ |
| Accumulated depreciation and amortization | $\underline{124,228}$ | $\underline{(56,010})$ |
|  | $\underline{68,218}$ | $\underline{70,097}$ |

## NOTE 10: OTHER ASSETS (in HUF mn)

June 30, 2001 December 31, 2000

| Receivables due from collection of Hungarian Government securities | 132 | 256 |
| :--- | ---: | ---: |
| Property held for sale | 8,678 | 8,415 |
| Due from Hungarian Government for interest subsidies | 2,733 | 510 |
| Trade receivables | 4,141 | 3,842 |
| Advances for securities and investments | 491 | 534 |
| Taxes recoverable | 540 | 1,271 |
| Inventories | 1,201 | 1,306 |
| Credits sold under deferred payment scheme | 3,576 | 3,607 |
| Subsidies paid on behalf of the Government | 1,586 | 804 |
| Receivables from leasing activities | 26,905 | 23,450 |
| Receivables due from KELER | 1,978 | 2,387 |
| Receivables due from insurance bond holders | 1,148 | 576 |
| Margin account balance | 2,457 | 58 |
| Receivables due from pension funds and fund management | 8 | 91 |
| Settlement accounts | 2,820 | 2,007 |
| Prepayments and accrued income | 2,806 | 3,655 |
| Receivables from investments | 1,500 | -- |
| Derivative assets | 2,419 | -- |
| Other | $\underline{12,329}$ | $\underline{67,448}$ |
| Allowance for possible losses on other assets | $\underline{58,954}$ |  |
|  | $\underline{(5,176)}$ | $\underline{(4,141)}$ |
| $\underline{54,813}$ |  |  |

Allowance for possible losses on other assets mainly consists of allowances for property held for sale, credits sold under deferred payment scheme, receivables from leasing activities and reinsurance receivables.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 10: OTHER ASSETS (in HUF mn) [continued]

An analysis of the change in the allowance for possible losses on other assets is as follows:
June 30, 2001 December 31, 2000
Balance as at January 1
Provision for possible losses on other assets
Balance as at the end of period
NOTE 11:
$\underline{y}$
DUE TO BANKS AND DEPOSITS FROM THE NATIONAL BANK OF HUNGARY

| Within one year: | June 30, 2001 | December 31, |
| :--- | ---: | ---: |
| In HUF | 33,923 | 4,257 |
| In foreign currency | $\underline{4,900}$ | $\underline{\underline{37,459}}$ |
| Over one year: | $\underline{31,716}$ |  |
| In HUF | 14,592 | 10,039 |
| In foreign currency | $\underline{18,018}$ | $\underline{10,190}$ |
|  | $\underline{32,610}$ | $\underline{20,229}$ |
|  | $\underline{\underline{71,433}}$ | $\underline{\underline{51,945}}$ |

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $10.6 \%$ to $12.1 \%$ and from $7 \%$ to $11.8 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $3 \%$ to $11 \%$ and from $3 \%$ to $11 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $3.5 \%$ to $5 \%$ and from $2 \%$ to $6.9 \%$, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $3.5 \%$ to $8 \%$ and from $5 \%$ to $8 \%$, respectively.

## NOTE 12: DEPOSITS FROM CUSTOMERS (in HUF mn)

June 30, 2001 December 31, 2000
Within one year:
In HUF
In foreign currency

Over one year:
In HUF
$\underline{64,354} \quad \mathbf{5 5 , 5 7 0}$
$\underline{\underline{1,701,217}}$
$\underline{1,697,966}$

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 12: DEPOSITS FROM CUSTOMERS (in HUF mn) [continued]

Deposits from customers payable in HUF within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $1 \%$ to $9.2 \%$ and from $1 \%$ to $9.7 \%$, respectively.

Deposits from customers payable in HUF over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $3 \%$ to $8.8 \%$ and from $3 \%$ to $9.5 \%$, respectively.

Deposits from customers payable in foreign currency as at June 30, 2001 and December 31, 2000, bear interest rates in the range from $0.1 \%$ to $2.9 \%$ and from $0.1 \%$ to $4 \%$, respectively.

## NOTE 13: LIABILITIES FROM ISSUED SECURITIES (in HUF mn)

June 30, 2001 December 31, 2000

| With original maturity: |  |  |
| :--- | ---: | ---: |
| Within one year | 3,885 | 5,548 |
| Over one year | $\underline{32,396}$ | $\underline{\underline{36,281}}$ |

Liabilities from issued securities are denominated in HUF and as at June 30, 2001 and December 31, 2000, bear interest at rates in the range from $6 \%$ to $9.5 \%$ and from $6 \%$ to $9.8 \%$, respectively.

## NOTE 14: OTHER LIABILITIES (in HUF mn)

| Deferred tax liabilities | 752 | 99 |
| :--- | ---: | ---: |
| Taxes payable | 4,736 | 2,673 |
| Giro clearing accounts | 13,280 | 16,069 |
| Accounts payable | 2,409 | 6,463 |
| Insurance reserves | 44,361 | 39,791 |
| Salaries and social security payable | 4,024 | 3,574 |
| Liability from security trading | 11,394 | 9,134 |
| Allowance for possible losses on off-balance sheet |  |  |
| $\quad$ commitments and contingent liabilities | 2,183 | 3,233 |
| Dividends payable | 2,358 | 5,638 |
| Liabilities from leasing activities | 1,348 | 3,742 |
| Advances received from customers | 4,807 | 2,311 |
| Accrued expenses | 1,909 | 4,581 |
| Settlements of government housing subsidies | 1,349 | 1,509 |
| Loan for collection | 2,321 | 1,237 |
| Suspense and Giro clearing accounts | 2,529 | 3,720 |
| Derivative liabilities | $\underline{9,611}$ | $\underline{--}$ |
| Other | $\underline{113,614}$ | $\underline{108,980}$ |
|  |  |  |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 14: OTHER LIABILITIES (in HUF mn) [continued]

The allowances for possible losses on off-balance sheet commitments, contingent liabilities and financial instruments are detailed as follows:

June 30, 2001
December 31, 2000

| Allowance for litigation | 980 | 995 |
| :--- | ---: | ---: |
| Allowance for possible losses on off-balance sheet commitments <br> $\quad$ and contingent liabilities | 2,561 | 1,610 |
| Allowance for housing warranties | $\underline{642}$ | $\underline{628}$ |
| Balance as at the end of period | $\underline{\underline{4,183}}$ | $\underline{\underline{3,233}}$ |

The allowance for possible losses on off-balance sheet commitments and contingent liabilities primarily relates to commitments stemming from guarantees issued by the Bank and other Group companies.

In the Consolidated Financial Statement of 2000 an additional provision was set for possible loss of a tax audit at OTP Securities in 2000.

As part of its operations, until 1991, the Bank financed and constructed residential accommodation for resale on which it was required to provide a ten-year-guarantee against defective workmanship. The Bank has recourse against the constructors for any claims. The recovery of such claims is, however, dependent upon the financial status of the constructors, which is impaired in certain cases. An allowance has been recorded to account for the estimated possible future losses on housing warranties.

Movements in the allowance for off-balance sheet commitments and contingent liabilities can be summarized as follows:

June 30, 2001
December 31, 2000

## Balance as at January 1 <br> Provision for possible off-balance sheet commitments and contingent liabilities <br> Write-off of allowance for future redundancies and housing warranties <br> Balance as at the end of period

Movements in insurance reserves can be summarized as follows:

June 30, 2001
December 31, 2000

3,233

1,001 460
(51) (350)

4,183 3,233

Balance as at January 1
Net increase in insurance reserves
Balance as at the end of period

| 39,791 | 23,702 |
| ---: | :--- |
| 4,570 | $\underline{16,089}$ |
| $\underline{44,361}$ | $\underline{39,791}$ |

## NOTE 15: SUBORDINATED BONDS AND LOANS

In 1993, the Bank issued HUF 5 billion in bonds, which are subordinated to the other liabilities of the Bank and subscribed by the Hungarian Ministry of Finance. Interest on subordinated bonds and the frequency of payment of interests are based on condition of interest of 2013/C credit consolidated government bonds, which is a variablerate bond, the interest payable and the rate of interest are fixed twice a year. The semiannual interest payable was $5.53 \%$ as at June 20, 2001 and $5.57 \%$ as at December 20, 2001. The original maturity was 20 years. The proceeds of the subordinated bonds were invested in Hungarian Government bonds with similar interest conditions and maturity.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 15: SUBORDINATED BONDS AND LOANS [continued]

In December 1996, the Bank obtained a USD 30 million and DEM 31.14 million subordinated loan from the European Bank for Reconstruction and Development. The loan has a ten-year maturity, with interest payable at sixmonth LIBOR + 1.4\% from December 27, 1996 until December 29, 1997, at six-month LIBOR $+1.0 \%$ from December 29, 1997 until June 28, 1999, at six-month LIBOR + 1.7\% from June 28, 1999 until December 27, 2004 and at six-month LIBOR + 2.5\% from December 27, 2004 until December 27, 2006.

## NOTE 16: SHARE CAPITAL (in HUF mn)

Authorized, issued and fully paid:
Common shares of HUF one thousand each

| 26,850 | 26,850 |
| ---: | ---: |
| 1,150 | $\underline{1,150}$ |
| $\underline{28,000}$ |  |

From September 3, 1997, the Bank has one preferential voting share (the "Special Share") outstanding with a nominal value of HUF 1 thousand (see Note 1.1.).

Preference shares are non-voting and entitle bearers to a minimum $12 \%$ dividend and rights for such dividends are cumulative. In the event insufficient dividend is paid to the preferred shareholders for two consecutive years, the preference shares will automatically receive voting rights until the accumulated dividends are paid.

The Annual General Meeting on April 25, 2001 approved resolutions No. 6/2/2001 and 6/2/2001 concerning the conversion of 1,150 thousand pieces of registered preference shares issued by Bank to registered common shares.

## NOTE 17: RETAINED EARNINGS AND RESERVES (in HUF mn)

June 30, 2001 December 31, 2000

| Balance as at January 1 | 123,504 | 89,651 |
| :--- | ---: | ---: |
| Income after income taxes | 25,197 | 38,753 |
| Profit on sale of treasury shares | 13 | 70 |
| Opening adjustment due to implementation of IAS No 39 | 685 | -- |
| Dividends | $(9)$ | $(5,044)$ |
| Translation gain | $\underline{(88)}$ | $\underline{74}$ |
| Balance as at the end of period | $\underline{149,302}$ | $\underline{123,504}$ |

The Bank's unconsolidated reserves under Hungarian Accounting Standards were HUF 113,672 million and HUF 99,501 million at June 30, 2001 and December 31, 2000, respectively. Of these amounts, legal reserves represent HUF 27,387 million and HUF 25,610 million, respectively. The legal reserves are not available for distribution.

Dividends for the year ended December 31, 2000 represent the dividends declared by the Bank's shareholders for both preference and common shares at the Annual General Meeting in 2000.

Dividends for the six months period ended June 30, 2001 represent the pro-rata portion of the $12 \%$ dividend for preference shares.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 18: TREASURY SHARES (in HUF mn)

June 30, 2001 December 31, 2000

Nominal value
Carrying value
$\xlongequal{2,562}$
1.568

NOTE 19: OTHER EXPENSES (in HUF mn)
June 30, $2001 \quad$ June 30, 2000

| Provision for Permanent Diminution in value of |  |  |
| :--- | ---: | ---: |
| $\quad$ Held-to-maturity Investments | -- | $(79)$ |
| Provision/(credit) for permanent diminution in value of investments | 61 | $(51)$ |
| Provision for possible losses on other assets | 1,035 | 2,219 |
| Provision for off-balance sheet commitments |  |  |
| $\quad$ and contingent liabilities | 1,001 | 298 |
| Administration expenses, including rent | 9,006 | 8,541 |
| Advertising | 1,353 | 1,003 |
| Taxes, other than income taxes | 3,350 | 3,159 |
| Services | 6,831 | 5,584 |
| Insurance claims paid | 8,839 | 5,455 |
| Net increase in insurance reserves | 4,570 | 9,325 |
| Professional fees | 1,080 | 1,001 |
| Other | $\underline{1,305}$ | $\underline{1,215}$ |
|  | $\underline{38,431}$ | $\underline{37,670}$ |

## NOTE 20: INCOME TAXES (in HUF mn)

The Group is presently liable for income tax at rates from $18 \%$ to $30 \%$ of taxable income. The $18 \%$ rate relates to the Bank and its subsidiaries incorporated in Hungary. The $30 \%$ rate relates to the Bank's United Kingdom subsidiary.

A reconciliation of the income tax charges is as follows:

|  | June 30, 2001 | June 30, 2000 |
| :--- | :---: | :---: |
| Current tax | 5,274 | 4,255 |
| Deferred tax | $\underline{653}$ | $\underline{(167)}$ |
| $\underline{5,927}$ | $\underline{4080}$ |  |

A reconciliation of the deferred tax liability is as follows:
June 30, 2001
June 30, 2000

## Balance as at January 1

(99)
(247)

Deferred tax (charge)/credit
(653)

167
Balance as at the end of period
(752)
(80)

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 20: INCOME TAXES (in HUF mn) [continued]

A reconciliation of the income tax charge is as follows:
June 30, 2001
June 30, 2000

| Income before income taxes | 31,124 | 23,813 |
| :--- | :---: | :---: |
| Permanent timing differences | $\underline{1,711}$ | $\underline{(1,183})$ |
| Adjusted income before income taxes | $\underline{32,835}$ | $\underline{22,630}$ |
| Income taxes | $\underline{5,927}$ | $\underline{4,088}$ |

## NOTE 21: OFF-BALANCE SHEET COMMITMENTS AND CONTINGENT LIABILITIES (in HUF mn)

June 30, 2001 December 31, 2000

| Commitments: |  |  |
| :--- | ---: | ---: |
| Forward purchase commitments, foreign exchange | 119,287 | 55,428 |
| Forward purchase commitments, securities | -- | 114 |
| Repurchase agreements | 5 | 15 |
| Forward purchase commitments, BUX-index | $\underline{119,299}$ | $\underline{14}$ |
|  |  |  |
| Contingent liabilities: | 176,719 | 147,834 |
| Commitments to extend credit | 21,112 | 15,477 |
| Guarantees arising from banking activities | 8,184 | 988 |
| Confirmed letters of credit | 16,196 | 14,064 |
| Options | $\underline{542}$ | $\underline{542}$ |
| Local tax contingency | $\underline{22,753}$ | $\underline{178,905}$ |
|  | $\underline{342,052}$ | $\underline{234,476}$ |

The Bank has a legal case against the Municipality of Budapest in connection with local tax paid in previous years. The Bank paid the total amount of local tax due, but the Municipality of Budapest has challenged the allocation of the tax between the various Hungarian municipalities. The total amount of local tax being claimed by the Municipality of Budapest is HUF 542 million. Management believes this claim by the Municipality of Budapest to be groundless and is vigorously defending the Bank against this claim. No provision for possible loss has been recorded by the Bank.

For an analysis of the allowance for possible losses on off-balance sheet commitments and contingent liabilities, see Note 14.

## NOTE 22: CASH AND CASH EQUIVALENTS (in HUF mn)

June 30, 2001
December 31, 2000

| Cash, due from banks and balances with |  |  |
| :--- | :---: | :---: |
| the National Bank of Hungary | 467,621 | 497,493 |
| Compulsory reserve established by the National Bank of Hungary | $\underline{(123,656})$ | $\underline{(188,224)}$ |
|  | $\underline{\underline{343,965}}$ | $\underline{\underline{309}, 269}$ |

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 23: MAJOR SUBSIDIARIES

Name<br>Ownership (Direct and Indirect)<br>Activity

June 30, 2001 December 31, 2000

| OTP-Garancia Biztosító | $100 \%$ | $100 \%$ | insurance |
| :--- | :--- | :--- | :--- |
| OTP Real Estate | $100 \%$ | $100 \%$ | real estate management and development |
| OTP Securities | $100 \%$ | $100 \%$ | brokerage |
| HIF Ltd. | $100 \%$ | $100 \%$ | forfeiting |
| Merkantil Bank | $100 \%$ | $100 \%$ | financing car purchases |
| Merkantil Car | $100 \%$ | $100 \%$ | financing car purchases, leasing |
| OTP LTP | $100 \%$ | $100 \%$ | financing flat purchase and reconstruction |
| Bank Center No. 1. | $100 \%$ | $100 \%$ | letting real estates |
| OTP Faktoring | $100 \%$ | $100 \%$ | work-out |
| Inga Companies | $100 \%$ | $100 \%$ | property management |
| OTP Fund Management | $100 \%$ | $100 \%$ | fund management |

Except for HIF Ltd., all consolidated subsidiaries, including those listed above, as at June 30, 2001 and December 31, 2000 are incorporated in Hungary. HIF Ltd. is a company incorporated in the United Kingdom.

## NOTE 24: TRUST ACTIVITIES

The Bank acts as a trustee for certain loans granted by companies or employers to their employees, mainly for housing purposes. The ultimate risk for these loans rests with the party advancing the funds. As these loans and related funds are not considered to be assets or liabilities of the Bank, they have been excluded from the accompanying consolidated Balance Sheet. The total amount of such loans managed by the Bank as a trustee amount to HUF 43,820 million and HUF 42,955 million as at June 30, 2001 and December 31, 2000, respectively.

## NOTE 25: CONCENTRATION OF ASSETS AND LIABILITIES

Approximately 45\% and 47\% of the Group's total assets consisted of receivables from, or securities issued by, the Hungarian Government or the National Bank of Hungary as at June 30, 2001 and December 31, 2000, respectively. There were no other significant concentrations of the Group's assets or liabilities as at June 30, 2001 and December 31, 2000.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 26: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK

 (in HUF mn)As at June 30, 2001

|  | USD | EUR | Others | Total |
| :---: | :---: | :---: | :---: | :---: |
| Assets | 164,720 | 143,159 | 38,117 | 345,996 |
| Liabilities | $(174,580)$ | $(154,022)$ | $(41,770)$ | $(370,372)$ |
| Off-balance sheet assets and liabilities, net | 9,364 | $(4,397)$ | 930 | 5,897 |
| Net position | (496) | $(15,260)$ | (2,723) | $(18,479)$ |

As at December 31, 2000

|  | $\underline{\text { USD }}$ | $\underline{\text { EUR }}$ | $\underline{\text { Others }}$ | $\underline{\text { Total }}$ |
| :--- | :---: | ---: | ---: | ---: |
| Assets | 155,527 | 179,168 | 46,710 | 381,405 |
| Liabilities | $(167,392)$ | $(186,790)$ | $(47,695)$ | $(401,877)$ |
| Off-balance sheet assets and <br> $\quad 12 a b i l i t i e s, ~ n e t ~$$\underline{12,821}$ | $\underline{(2,821)}$ | $\underline{2,066}$ | $\underline{12,066}$ |  |
| Net position | $\underline{\mathbf{9 5 6}}$ | $\underline{(\mathbf{1 0 , 4 4 3})}$ | $\underline{\mathbf{1 , 0 8 1}}$ | $\underline{(\mathbf{8 , 4 0 6})}$ |

EUR includes items denominated in EURO, DEM and ATS.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES (in HUF mn)

June 30, 2001

|  | Short-term (within one year) | Long-term (over one year) | Total |
| :---: | :---: | :---: | :---: |
| Cash, Due from Banks and Balances with the National Bank of Hungary | 465,000 | 2,621 | 467,621 |
| Placements with Other Banks, Net of Allowance for Possible Placement Losses | 235,323 | 18,658 | 253,981 |
| Held for Trading and Available-for-sale Financial Assets | 58,918 | 138,574 | 197,492 |
| Loans, Net of Allowance for Possible Loan Losses | 279,356 | 395,041 | 674,397 |
| Accrued Interest Receivable | 31,331 | -- | 31,331 |
| Equity Investments | -- | 6,313 | 6,313 |
| Held-to-maturity Investments | 53,090 | 289,228 | 342,318 |
| Premises, Equipment and Intangible Assets, Net | -- | 68,218 | 68,218 |
| Other Assets | 72,272 | -- | 72,272 |
| TOTAL ASSETS | $\underline{\text { 1,195,290 }}$ | $\underline{\underline{918,653}}$ | $\underline{\text { 2,113,943 }}$ |
| Due to Banks and Deposits from the National |  |  |  |
| Bank of Hungary and Other Banks | 38,823 | 32,610 | 71,433 |
| Deposits from Customers | 1,636,863 | 64,354 | 1,701,217 |
| Liabilities from Issued Securities | 3,885 | 32,396 | 36,281 |
| Accrued Interest Payable | 25,373 | -- | 25,373 |
| Other Liabilities | 113,614 | -- | 113,614 |
| Subordinated Bonds and Loans | -- | 17,500 | 17,500 |
| TOTAL LIABILITIES | $\underline{1,818,558}$ | 146,860 | $\underline{1,965,418}$ |
| Share Capital | -- | 28,000 | 28,000 |
| Retained Earnings and Reserves | -- | 149,302 | 149,302 |
| Treasury Shares | $(28,777)$ | --- | $(28,777)$ |
| TOTAL SHAREHOLDERS' EQUITY | $(28,777)$ | 177,302 | 148,525 |
| TOTAL LIABILITIES AND |  |  |  |
| SHAREHOLDERS' EQUITY | $\underline{\text { 1,789,781 }}$ | $\underline{\underline{324,162}}$ | $\underline{\underline{\mathbf{2 , 1 1 3 , 9 4 3}}}$ |
| LIQUIDITY (DEFICIENCY)/EXCESS | (594,491) | 594.491 | $\cdots$ |

Deposits from Customers represent $86.6 \%$ of Total Liabilities.

# NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED) 

## NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES (in HUF mn) [continued]

## December 31, 2000

|  | Short-term (within one year) | Long-term (over one year) | Total |
| :---: | :---: | :---: | :---: |
| Cash, Due from Banks and Balances with the National Bank of Hungary | 493,160 | 4,333 | 497,493 |
| Placements with Other Banks, Net of Allowance for Possible Placement Losses | 198,473 | 17,881 | 216,354 |
| Held for Trading and Available-for-sale Financial Assets | 80,395 | 84,248 | 164,643 |
| Loans, Net of Allowance for Possible Loan Losses | 278,113 | 372,789 | 650,902 |
| Accrued Interest Receivable | 28,480 | -- | 28,480 |
| Equity Investments | -- | 7,413 | 7,413 |
| Held-to-maturity Investments | 84,907 | 278,054 | 362,961 |
| Premises, Equipment and Intangible Assets, Net | -- | 70,097 | 70,097 |
| Other Assets | 54,813 | -- | 54,813 |
| TOTAL ASSETS | $\underline{1,218,341}$ | $\underline{\mathbf{8 3 4 , 8 1 5}}$ | $\underline{\underline{2,053,156}}$ |
| Due to Banks and Deposits from the National |  |  |  |
| Bank of Hungary and Other Banks | 31,716 | 20,229 | 51,945 |
| Deposits from Customers | 1,642,396 | 55,570 | 1,697,966 |
| Liabilities from Issued Securities | 5,548 | 24,897 | 30,445 |
| Accrued Interest Payable | 13,638 | -- | 13,638 |
| Other Liabilities | 108,754 | -- | 108,754 |
| Subordinated Bonds and Loans | -- | 17,760 | 17,760 |
| TOTAL LIABILITIES | 1,802,052 | 118,456 | $\underline{1,920,508}$ |
| Share Capital | -- | 28,000 | 28,000 |
| Retained Earnings and Reserves | -- | 123,504 | 123,504 |
| Treasury Shares | $(18,856)$ | --- | $(18,856)$ |
| TOTAL SHAREHOLDERS' EQUITY | $(18,856)$ | 151,504 | 132,648 |
| TOTAL LIABILITIES AND |  |  |  |
| SHAREHOLDERS' EQUITY | $\underline{1,783,196}$ | $\underline{\mathbf{2 6 9 , 9 6 0}}$ | $\underline{\mathbf{2 , 0 5 3 , 1 5 6}}$ |
| LIQUIDITY (DEFICIENCY)/EXCESS | (564,855) | 564,855 | $\cdots$ |

Deposits from Customers represent $88.4 \%$ of Total Liabilities.

## NATIONAL SAVINGS AND COMMERCIAL BANK LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2001 (UNAUDITED)

## NOTE 28: INTEREST RATE RISK MANAGEMENT

The majority of the Group's interest bearing assets and liabilities are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with reprising opportunities within one year, or longterm assets and corresponding liabilities where reprising is performed simultaneously. Interest rate risk mismatch is limited to a very-short term portion of the Group's consolidated balance sheet.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Group to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

## NOTE 29: EARNINGS PER SHARE

Earnings per share attributable to the Bank's common shares are determined based on dividing income after income taxes for the year attributable to common shareholders, after the deduction of declared preference dividends, by the weighted average number of common shares outstanding during the year.

June 30, 2001
June 30, 2000

| Consolidated net income (in HUF mn) | 25,197 | 19,725 |
| :---: | :---: | :---: |
| Preference dividends (in HUF mn) | (9) | (69) |
| Consolidated net income for the year attributable to common shareholders (in HUF mn) | 25,188 | 19,656 |
| Weighted average number of common shares outstanding during the year (piece) | 25,285,969 | $\underline{25,967,196}$ |
| Consolidated earnings per share (in HUF) | 996 | 757 |

## NOTE 30: POST BALANCE SHEET EVENTS

Subsequent to the date of the financial statements, in September 2001 the Bank, through a subsidiary, acquired $99.99 \%$ of CD Hungary Real Estate and Service Company Ltd for HUF 18.2 billion.

As discussed in Note 16, the Bank's 2001 Annual General Meeting passed a resolution to convert preference shares to common shares. Subsequent to the date of the financial statements, such conversion has occurred.


[^0]:    The accompanying notes to consolidated financial statements on pages 6 to 26 form an integral part of

