NATIONAL SAVINGS AND COMMERCIAL BANK LTD.

UNCONSOLIDATED FINANCIAL STATEMENTS IN ACCORDANCE WITH INTERNATIONAL ACCOUNTING STANDARDS FOR SIX MONTH PERIOD ENDED JUNE 30, 2001

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NATIONAL SAVINGS AND COMMERCIAL BANK LTD. UNCONSOLIDATED BALANCE SHEETS AS AT JUNE 30, 2001 AND 2000 (UNAUDITED) AND AS AT DECEMBER 31, 2000 (AUDITED) (in HUF mn)

| | June 30, 2001 | December 31, 2000 | June 30, 2000 |
|---|------------------|----------------------|------------------|
| Cash, Due from Banks and Balances with the National Bank of Hungary Placements with Other Banks, Net of Allowance for Possible Placement | 462,887 | 492,509 | 550,122 |
| Losses | 255,357 | 223,580 | 213,570 |
| Held for Trading and Available-for-sale Financial Assets Loans, Net of Allowance for Possible | 110,391 | 90,472 | 158,632 |
| Loan Losses | 645,500 | 625,673 | 527,481 |
| Accrued Interest Receivable | 28,785 | 26,882 | 23,605 |
| Equity Investments | 27,493 | 26,638 | 24,184 |
| Held-to-maturity Investments Premises, Equipment and Intangible | 339,460 | 361,554 | 193,196 |
| Assets, Net | 53,928 | 55,673 | 56,079 |
| Other Assets | 30,439 | <u>17,000</u> | <u>47,870</u> |
| TOTAL ASSETS | <u>1,954,240</u> | <u>1,919,981</u> | <u>1,794,739</u> |
| Due to Banks and Deposits from the National Bank of Hungary and Other | | | |
| Banks | 62,623 | 44,415 | 37,128 |
| Deposits from Customers | 1,659,147 | 1,663,932 | 1,523,520 |
| Liabilities from Issued Securities | 741 | 1,033 | 2,856 |
| Accrued Interest Payable | 21,989 | 11,093 | 28,219 |
| Other Liabilities | 56,002 | 55,413 | 70,675 |
| Subordinated Bonds and Loans | <u>17,500</u> | <u>17,760</u> | <u>17,281</u> |
| TOTAL LIABILITIES | <u>1,818,002</u> | 1,793,646 | <u>1,679,679</u> |
| Share Capital | 28,000 | 28,000 | 28,000 |
| Retained Earnings and Reserves | 127,226 | 107,402 | 96,509 |
| Treasury Shares | (18,988) | (9,067) | (9,449) |
| TOTAL SHAREHOLDERS' EQUITY | 136,238 | 126,335 | 115,060 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | <u>1,954,240</u> | <u>1,919,981</u> | <u>1,794,739</u> |

NATIONAL SAVINGS AND COMMERCIAL BANK LTD. UNCONSOLIDATED STATEMENTS OF OPERATIONS FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2001 AND 2000 (UNAUDITED) AND FOR THE YEAR ENDED DECEMBER 31, 2000 (AUDITED) (in HUF mn)

| | six month period ended June 30, 2001 | six month period ended June 30, 2000 | year ended December 31,2000 |
|--|---|---|-----------------------------------|
| Interest Income: | | | |
| Loans | 43,182 | 37,803 | 80,703 |
| Placements with Other Banks | 9,623 | 8,011 | 16,912 |
| Due from Banks and Balances with the National Bank of | | | |
| Hungary Held for Trading and Available-for-sale Financial | 16,910 | 27,594 | 47,374 |
| Assets | 5,752 | 4,027 | 7,332 |
| Held-to-maturity Investments | 20,476 | 15,130 | 33,211 |
| Total Interest Income | 95,943 | 92,565 | 185,532 |
| Interest Expense: | | | |
| Due to Banks and Deposits from the National Bank of | | | |
| Hungary and Other Banks | 900 | 1,714 | 2,975 |
| Deposits from Customers | 45,644 | 48,588 | 94,441 |
| Liabilities from Issued Securities | 57 | 1,280 | 1,107 |
| Subordinated Bonds and Loans | <u>762</u> | <u> 782</u> | 1,591 |
| Total Interest Expense | <u>47,363</u> | <u>52,364</u> | <u>100,114</u> |
| NET INTEREST INCOME | 48,580 | 40,201 | 85,418 |
| Provision for Possible Loan Losses | 2,758 | 2,286 | 5,683 |
| (Credit)/Provision for Possible Placement Losses | <u>(15</u>) | 8 | <u>(56</u>) |
| NET INTEREST INCOME AFTER PROVISION FOR POSSIBLE LOAN AND PLACEMENT LOSSES | 45,837 | 37,907 | 79,791 |
| Non-Interest Income: | | | |
| Fees and Commissions | 21,121 | 17,635 | 38,220 |
| Foreign Exchange Gains and Losses, Net | 863 | 1,343 | 3,052 |
| Gains and Losses on Securities, Net | (114) | 2,282 | 2,176 |
| Gains and Losses on Real Estate Transactions | (36) | (92) | (85) |
| Dividend Income | 25 | 25 | 160 |
| Other | 642 | 912 | _1,437 |
| Total Non-Interest Income | 22,501 | 22,105 | 44,960 |
| Non-Interest Expenses: | | | |
| Fees and Commissions | 2,896 | 2,899 | 6,374 |
| Personnel Expenses | 14,041 | 12,202 | 27,066 |
| Depreciation and Amortization | 6,075 | 5,749 | 11,663 |
| Other | 20,216 | 19,342 | 39,624 |
| Total Non-Interest Expenses | <u>43,228</u> | <u>40,192</u> | <u>84,727</u> |
| INCOME BEFORE INCOME TAXES | 25,110 | 19,820 | 40,024 |
| Income Taxes | 4,802 | 3,500 | 7,636 |
| INCOME AFTER INCOME TAXES | 20,308 | 16,320 | 32,388 |
| Earnings Per Share (in HUF) | <u></u> | 618 | 1,238 |
| | | | |

NATIONAL SAVINGS AND COMMERCIAL BANK LTD. UNCONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTH PERIODS ENDED JUNE, 30 2001 AND 2000 (UNAUDITED) AND FOR THE YEAR ENDED DECEMBER 31, 2000 (AUDITED) (in HUF mn)

| | six month period ended June 30, 2001 | six month period ended June 30, 2000 | year ended December 31, 2000 |
|--|---|---|------------------------------------|
| OPERATING ACTIVITIES | | | |
| Income After Income Taxes Adjustments to reconcile income after income taxes to net cash provided by operating activities: | 20,308 | 16,320 | 32,388 |
| Depreciation and Amortization | 6,075 | 5,749 | 11,663 |
| Provision for Possible Loan Losses | 2,758 | 2,286 | 5,683 |
| (Credit)/Provision for Possible Placement Losses Provision for Permanent Diminution in value of Held-to-maturity Investments | (15) | 8 | (56) 50 |
| (Credit)/Provision for Permanent Diminution in | | | 30 |
| Value of Equity Investments | (956) | (514) | 744 |
| Provision for Possible Losses on Other Assets | 536 | 2,218 | 1,498 |
| Provision/(Credit) for Possible Losses on Off- | | | |
| Balance Sheet Commitments, Contingent Liabilities, Net | 959 | - | (344) |
| Fair value adjustment for Held for Trading and Available-for-sale financial assets and | | | |
| derivatives | (505) | _ | _ |
| Effect of Deferred Taxes | 497 | (50) | (97) |
| Changes in operating assets and liabilities: | 127 | (50) | (31) |
| Net Increase in Accrued Interest Receivable | (1,903) | (1,183) | (4,460) |
| Net (Increase)/Decrease in Other Assets, Excluding Advances for Investments and Before | (1,703) | (1,103) | (1,100) |
| Provisions for Possible Losses Net Increase/(Decrease) in Accrued Interest | (12,223) | (30,850) | 797 |
| Payable | 10,896 | 13,115 | (4,011) |
| Net Increase in Other Liabilities | <u>646</u> | <u>25,360</u> | 6,883 |
| Net Cash Provided by Operating Activities | <u>27,073</u> | <u>32,459</u> | <u>50,738</u> |
| INVESTING ACTIVITIES Net (Increase)/Decrease in Placements with Other Banks, Before Provision for Possible Placement Losses | (31,762) | 56,694 | 46,748 |
| | (31,702) | 30,074 | 40,740 |
| Net (Increase)/Decrease in Held for Trading and Available-for-sale Financial Assets | (19,726) | 3,695 | 47,674 |
| Net Decrease/(Increase) in Investments, Before Provision for Permanent Diminuation in Value | 100 | 312 | (3,400) |
| Net Decrease/(Increase) in Held-to-maturity Investments | 22,094 | (40,770) | (184,997) |
| Net Decrease/(Increase) in Advances for Investments Included in Other Assets | 43 | (10) | (20) |
| Net Increase in Loans, Before Provision for Possible Loan Losses | (22,585) | (41,007) | (142,596) |
| Net Additions to Premises, Equipment and Intangible Assets | (4,330) | <u>(6,360</u>) | (11,904) |
| Net Cash Used in Investing Activities | <u>(56,166)</u> | <u>(27,446</u>) | <u>(248,495</u>) |

NATIONAL SAVINGS AND COMMERCIAL BANK LTD. UNCONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTH PERIODS ENDED JUNE, 30 2001 AND 2000 (UNAUDITED) AND FOR YEAR ENDED DECEMBER 31, 2000 (AUDITED) (in HUF mn) [continued]

| | six month period ended June 30, 2001 | six month period ended June 30, 2000 | year ended December 31, 2000 |
|--|---|---|------------------------------------|
| FINANCING ACTIVITIES | | | |
| Net Increase/(Decrease) in Due to Banks and | | | |
| Deposits from the National Bank of Hungary | | | |
| and Other Banks | 18,208 | (5,080) | 2,207 |
| Net (Decrease)/Increase in Deposits from Customers | (4.795) | (1.160) | 120 244 |
| Customers | (4,785) | (1,168) | 139,244 |
| Net Decrease in Liabilities from Issued Securities | (292) | (3,992) | (5,815) |
| (Decrease)/Increase in Subordinated Bonds and Loans | (260) | 647 | 1,126 |
| | * * | | • |
| Profit on Sale of Treasury Shares | 13 | 62 | 70 |
| Increase in Treasury Shares | (9,921) | (7,400) | (7,018) |
| Net Decrease/(Increase) in the Compulsory Reserve established by the National Bank of | | | |
| Hungary | 63,962 | (10,927) | (1,247) |
| Dividends Paid | <u>(3,492)</u> | (3,199) | (4,787) |
| Net Cash Provided by Financing Activities | 63,433 | (31,057) | 123,780 |
| Net Increase/(Decrease) in Cash and | | | |
| Cash Equivalents | 34,340 | <u>(26,044</u>) | <u>(73,977)</u> |
| Cash and Cash Equivalents at the Beginning | | | |
| of the Period | <u>309,361</u> | <u>383,338</u> | <u>383,338</u> |
| Cash and Cash Equivalents at the End of | | | |
| the Period | <u>343,701</u> | <u>357,294</u> | <u>309,361</u> |

NATIONAL SAVINGS AND COMMERCIAL BANK LTD. UNCONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2001 AND 2000 (UNAUDITED) (in HUF mn)

| | Share Capital | Retained Earnings and | Treasury Shares | Total |
|---|------------------|--------------------------|--------------------|----------------|
| | - | Reserves | | |
| Balance as at January 1, 2000 | 28,000 | 80,196 | (2,049) | 106,147 |
| Income After Income Taxes | | 16,320 | - | 16,320 |
| Profit on Sale of Treasury Shares | | - 62 | - | 62 |
| Change in Carrying Value of Treasury Shares | | - <u>-</u> | (7,400) | (7,400) |
| Dividends on Preference Shares | | (69) | | (69) |
| Balance as at June 30, 2000 | 28,000 | 96,509 | <u>(9,449</u>) | <u>115,060</u> |
| Balance as at January 1, 2001 | 28,000 | 107,402 | (9,067) | 126,335 |
| Income After Income Taxes | | 20,308 | - | 20,308 |
| Profit on Sale of Treasury Shares | | - 13 | - | 13 |
| Change in Carrying Value of Treasury Shares | | | (9,921) | (9,921) |
| Opening adjustment due to implementation of IAS No 39 | | - (488) | - | (488) |
| Dividends on Preference Shares | | (9) | | <u>(9</u>) |
| Balance as at June 30, 2001 | <u>28,000</u> | 127,226 | <u>(18,988</u>) | <u>136,238</u> |

NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS

1.1. General

National Savings and Commercial Bank Ltd. (the "Bank" or "OTP") was established on December 31, 1990, when the predecessor State-owned company was transformed into a limited liability company.

As at December 31, 1994, 79% of the Bank's shares were held directly or indirectly by the Hungarian Government and the remaining 21% were held by domestic investors or represented as own shares (less than 3%). In Spring 1995, 20% of the Bank's shares were transferred by the Hungarian Government to the Hungarian Social Security Funds. Subsequent to the successful initial public offering in Summer 1995, the Bank's shares were introduced to the Budapest and the Luxembourg stock exchanges and were also listed on SEAQ London.

At an extraordinary General Assembly, on September 3, 1997, the Bank issued a preferential voting share with a nominal value of HUF 1 thousand (the "Special Share") to the State Privatization and Holding Company. The Special Share gives the power to the State Privatization and Holding Company to control the outcome of certain shareholder votes in accordance with the Bank's Articles of Association and the right to delegate one member to the Bank's Board of Directors and one member to the Supervisory Board of the Bank.

By public offerings in fall 1997 and fall 1999, the State Privatization and Holding Company sold the remaining common shares.

As at June 30, 2001 approximately 90% of the Bank's shares were held by domestic and foreign private and institutional inventors. The remaining shares are owned by employees (4%) and the Bank (6%).

The Bank provides a full range of commercial banking services through a nationwide network of more 450 branches in Hungary

1.2. Accounting

The Bank maintains its accounting records and prepares its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary.

The Bank's functional currency is the Hungarian Forint ("HUF").

Certain of the accounting principles prescribed for statutory purposes are different from those generally recognized in international financial markets. In order to present the unconsolidated financial position and results of operations of the Bank in accordance with International Accounting Standards ("IAS"), certain adjustments have been made to the Bank's Hungarian unconsolidated statutory accounts, (see Note 31).

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the preparation of the accompanying unconsolidated financial statements are summarized below:

2.1. Basis of presentation

These unconsolidated financial statements have been prepared under the historical cost convention with the exception of held for trading and available-for-sale financial assets and financial instruments which are recorded on fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

Effective as of January 1, 2001 the Bank adopted the provision of International Accountig Standard 39 – "Financial Instruments: Recognition and Measurement", (IAS No 39). The primary effect of the adoption of IAS No 39 was the Bank's classification of its securities and investments and related valuation thereof, according to the provisions of IAS No 39 as further discussed below. As a result of the adoption of IAS No 39 the Bank has reported a valuation adjustment on its securities and financial instruments, after classification under the provision of IAS No 39 of HUF (488) million.

Purchases of financial assets are accounted for at the settlement date.

2.2. Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary ("NBH") as of the date of the financial statements. Income and expenses arising in foreign currencies are converted at the rate of exchange on the transaction date. Resulting foreign exchange gains or losses are recorded in the Unconsolidated Statement of Operations.

2.3. Consolidated financial statements

These financial statements present the Bank's unconsolidated financial position and results of operations. See Note 2.6 for the description of the method of accounting for investments in subsidiaries and associated companies in these unconsolidated financial statements.

2.4. Held for trading and available-for-sale financial assets

Held for trading and available-for-sale financial assets consist of discounted and interest bearing Treasury bills, Hungarian Government bonds, bonds issued by National Bank of Hungary (NBH) and other securities. Other securities include shares in commercial companies, shares in investment funds and bonds issued by foreign governments. These securities are included in the unconsolidated financial statements at fair value.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.4. Held for trading and available-for-sale financial assets (continued)

The fair value of such securities is determined as follows:

- trade securities are valued based on the stock exchange closing price,
- OTC bonds issued by NBH has been determined on estimated market value, unmarketable government bonds are carried at cost,
- shares in investment funds has been valued at net asset value, as of the balance sheet date.

Gains and losses from the remeasurement to fair value of held for trading and available-forsale financial assets are recorded in the unconsolidated statement of operations.

Gains and losses on the sale of held for trading and available-for-sale financial assets are determined on the basis of the specific identification of the cost of such assets.

2.5. Loans, placements with other banks and allowance for possible loan and placement losses

Loans and placements with other banks are stated at the principal amounts outstanding, net of allowance for possible loan or placement losses, respectively. Interest is accrued and credited to income based on the principal amounts outstanding. When a borrower is unable to meet payments as they come due or, in the opinion of the management, there is an indication that a borrower may be unable to meet payments as they come due, all unpaid interest is reversed. Loan origination fees and costs are recognized in the Unconsolidated Statement of Operations in full at the time of the loan origination.

The allowances for possible loan and placement losses are maintained at levels adequate to absorb probable future losses. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors.

2.6. Equity investments

Investments comprise equity investments and equity securities. Equity investments with a controlling or significant interest include investments in companies in which the Bank holds an equity share of 10% or more and investments made for strategic, regulatory or operational purposes. Equity investments representing a controlling interest comprise those investments where the Bank, through direct and indirect ownership interest, has the power to govern the financial and operating policies of the investee. Equity investments representing a significant interest comprise those investments where the Bank, through direct and indirect ownership interest, has the power to participate in the financial and operating policies of the investee but not to control those activities. Other equity securities comprise shareholdings which do not meet the preceding criteria.

Investments are recorded at the cost of acquisition, less allowance for permanent diminution in value, when appropriate.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.7. Held-to-maturity Investments

Held-to-maturity investments include securities which the Bank is able and intent to hold to maturity. Such securities comprise mainly securities issued by the Hungarian Government. Held-to-maturity investments are carried at cost, adjusted for the amortization of premiums or discounts over the period from acquisition to maturity on a straight-line basis. Gains and losses on the held-to-maturity investments are determined based on the specific identification of the adjusted cost of each security.

2.8. Premises, equipment and intangible assets

Premises, equipment and intangible assets are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

| Buildings | 1-2% |
|-------------------------|------------|
| Machinery and equipment | 8-33.3% |
| Leased assets | 16.7-33.3% |
| Vehicles | 15-20% |
| Software | 20-33.3% |
| Property rights | 16.7% |

The carrying value of each intangible asset is reviewed annually and adjusted for permanent impairment where it is considered necessary. Where the carrying value of premises, equipment and other tangible fixed assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

Depreciation and amortization on premises, equipment and intangible assets commences on the day such assets are placed into service.

2.9. Treasury shares

Treasury shares are purchased on the stock exchange and the over-the-counter market by the Bank and are presented in the Unconsolidated Balance Sheet as a deduction from unconsolidated shareholders' equity. Gains and losses on the sale of treasury shares are credited or charged directly to retained earnings and reserves.

2.10. Income taxes

The annual taxation charge is based on the tax payable under Hungarian fiscal law, adjusted for deferred taxation. Deferred taxation is provided on temporary differences in the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that are expected to apply when the asset is realized or the liability is settled, based on tax rates that have been enacted at the date of the Unconsolidated Balance Sheet.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]

2.11. Off-balance sheet commitments, contingent liabilities and financial instruments

In the ordinary course of its business, the Bank has entered into off-balance sheet commitments such as guarantees, commitments to extend credit, letters of credit and transactions with financial instruments. These commitments are recorded in the unconsolidated financial statements if and when they become payable.

The allowance for possible losses on commitments and contingent liabilities is maintained at a level adequate to absorb probable future losses. Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

Fair value of off-balance sheet financial instruments, commintments are determined in accordance with IAS 39. These instruments are presented in the balance sheet at fair value among other assets or other liabilities.

The fair value of derivative financial instruments is determined as follows:

- futures contracts are based on stock exchange settlement price,
- forward and swap deals are based on exchange rates quoted by NBH as of the balance sheet date and forward rates (OTC) discounted from current market rates.

2.12. Unconsolidated statement of cash flows

For the purposes of reporting cash flows, cash and cash equivalents include cash, due from banks and balances with the National Bank of Hungary, excluding compulsory reserve established by the National Bank of Hungary. Cash flows from hedging activities are classified in the same category as the item being hedged.

2.13. Comparative figures

Certain amounts in the 2000 unconsolidated financial statements have been reclassified to conform with current period presentation.

In addition to the comperative figures required under IAS No 34 Interim Financial Reporting a balance sheet as at June 30, 2000 and statements of operations and cash flows for the year ended December 31, 2000 have also been presented for information purposes only. No notes to such balance sheet and statements of operations and cash flows have been presented in these financial statements.

NOTE 3: CASH, DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---------------------------------------|----------------|-------------------|
| Cash on hand: | | |
| In HUF | 42,088 | 32,986 |
| In foreign currency | 3,328 | 5,559 |
| | <u>45,416</u> | <u>38,545</u> |
| Due from banks and balances with NBH: | | |
| Short-term: | | |
| In HUF | 401,458 | 400,904 |
| In foreign currency | 13,392 | 48,727 |
| | 414,850 | 449,631 |
| Long-term: | | |
| In foreign currency | 2,621 | 4,333 |
| Total | <u>462,887</u> | <u>492,509</u> |

Based on the requirements for compulsory reserves set by the National Bank of Hungary, the balance of compulsory reserves amounted to approximately HUF 119,186 million and HUF 183,148 million as at June 30, 2001 and December 31, 2000, respectively.

NOTE 4: PLACEMENTS WITH OTHER BANKS AND ALLOWANCE FOR POSSIBLE PLACEMENT LOSSES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|----------------|-------------------|
| Short-term: | | |
| In HUF | 88,210 | 78,825 |
| In foreign currency | 148,357 | 126,757 |
| | <u>236,567</u> | 205,582 |
| Long-term: | | |
| In HUF | 8,300 | 8,300 |
| In foreign currency | 10,658 | 9,881 |
| | <u> 18,958</u> | <u>18,181</u> |
| Total | <u>255,525</u> | 223,763 |
| Allowance for possible placement losses | <u>(168</u>) | (183) |
| | <u>255,357</u> | <u>223,580</u> |

Placements with other banks in foreign currency as at June 30, 2001 and December 31, 2000 bear interest rates in the range from 2.8% to 10% and from 3.1% to 9.4%, respectively.

NOTE 4: PLACEMENTS WITH OTHER BANKS AND ALLOWANCE FOR POSSIBLE PLACEMENT LOSSES (in HUF mn) [continued]

Placements with other banks in HUF as at June 30, 2001 and December 31, 2000 bear interest rates in the range from 10.3% to 13.5% and from 9.8% to 12.5%, respectively.

An analysis of the change in the allowance for possible placement losses is as follows:

| | June 30, 2001 | December 31, 2000 |
|--------------------------------------|---------------|----------------------|
| Balance as at January 1 | 183 | 239 |
| Credit for possible placement losses | (15) | <u>(56)</u> |
| Closing balance | <u>168</u> | <u>183</u> |

NOTE 5: HELD FOR TRADING AND AVAILABLE-FOR-SALE FINANCIAL ASSETS (in HUF mn)

| ASSETS (III ITCT IIII) | T 20 2001 | D 1 21 |
|--|----------------|-------------------|
| | June 30, 2001 | December 31, 2000 |
| Held for trading financial assets | | |
| Hungarian Government discounted Treasury bills | 11,594 | 17,648 |
| Hungarian Government interest bearing Treasury bills | 1,005 | 278 |
| Government bonds | 7,402 | 33,314 |
| Bonds issued by National Bank of Hungary | 2,679 | 3,659 |
| Other securities | 1,053 | 2,587 |
| | <u>23,733</u> | <u>57,486</u> |
| Available-for-sale financial assets | | |
| Government bonds | 69,564 | 22,291 |
| Other securities | <u>17,094</u> | 10,695 |
| | 86,658 | <u>32,986</u> |
| Total | <u>110,391</u> | <u>90,472</u> |

Held for trading and available-for-sale financial assets are primarily denominated in HUF. Interest rates on securities ranged from 2.8% to 15% and from 2.8% to 16% as at June 30, 2001 and December 31, 2000, respectively.

NOTE 5: HELD FOR TRADING AND AVAILABLE-FOR-SALE FINANCIAL ASSETS (in HUF mn) [continued]

Interest conditions and the remaining maturities of held for trading and available-for-sale financial assets can be analysed as follows:

| | June 30, 2001 | December 31, 2000 |
|--------------------------------------|---------------|----------------------|
| Within five years, variable interest | 74,552 | 37,721 |
| Within five years, fixed interest | <u>10,973</u> | <u>50,952</u> |
| | <u>85,525</u> | 88,673 |
| Over five years, variable interest | 24,447 | 1,750 |
| Over five years, fixed interest | 419 | <u>49</u> |
| | 24,866 | <u>1,799</u> |
| Total | 110,391 | <u>90,472</u> |

NOTE 6: LOANS AND ALLOWANCE FOR POSSIBLE LOAN LOSSES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|-------------------------------|-------------------------------|
| Short-term loans and trade bills (within one year) Long-term loans and trade bills (over one year) | 321,918 345,633 667,551 | 308,374 337,115 645,489 |
| Allowance for possible loan losses | (22,051) 645,500 | (19,816) 625,673 |

Foreign currency loans represent approximately 22% and 25% of the loan portfolio, before allowance for possible losses, as at June 30, 2001 and December 31, 2000, respectively.

Loans denominated in HUF, with a maturity within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 16% to 28% and from 17% to 29%, respectively.

Loans denominated in HUF, with a maturity over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 13.9% to 22.8% and from 13.4% to 24.3%, respectively.

NOTE 6: LOANS AND ALLOWANCE FOR POSSIBLE LOAN LOSSES (in HUF mn) [continued]

Approximately 3.4% and 6% of the gross loan portfolio represented loans on which interest is not being accrued as at June 30, 2001 and December 31, 2000, respectively.

An analysis of the loan portfolio by type, before allowances for possible loan losses, is as follows:

| | June 30, 20 | 01 | December 2000 | 31, |
|--------------------|----------------|-------------|------------------|-------------|
| Commercial loans | 404,867 | 61% | 406,011 | 63% |
| Municipality loans | 52,615 | 8% | 53,727 | 8% |
| Housing loans | 114,306 | 17% | 103,293 | 16% |
| Consumer loans | 95,763 | 14% | 82,458 | 13% |
| | <u>667,551</u> | <u>100%</u> | <u>645,489</u> | <u>100%</u> |

An analysis of the change in the allowance for possible loan losses is as follows:

| | June 30, 2001 | December 31, 2000 |
|------------------------------------|---------------|----------------------|
| Balance as at January 1 | 19,816 | 22,444 |
| Provision for possible loan losses | 2,758 | 5,683 |
| Write-offs | (523) | <u>(8,311</u>) |
| Closing balance | <u>22,051</u> | <u>19,816</u> |

NOTE 7: EQUITY INVESTMENTS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|-----------------|-------------------|
| Equity investments: | | |
| Controlling interest | 30,301 | 30,361 |
| Significant interest | 4,458 | 4,458 |
| Other | 833 | <u>874</u> |
| | 35,592 | <u>35,693</u> |
| Allowance for permanent diminution in value | <u>(8,099</u>) | <u>(9,055</u>) |
| | <u>27,493</u> | <u>26,638</u> |

As at June 30, 2001 and December 31, 2000, except as follows, all investments were in companies incorporated in Hungary. As at June 30, 2001 and December 31, 2000, the Bank held an investment in a company incorporated in the United Kingdom, the carrying value of which is HUF 1,132 million and HUF 1,192 million, respectively.

NOTE 7: EQUITY INVESTMENTS (in HUF mn) [continued]

Equity investments in companies in which the Bank has a controlling interest are detailed as follows:

| | June 30, 2001 | | December 3 | 31, 2000 | |
|-----------------------------|------------------------------|---------------|------------------------------|---------------|--|
| | % Held (direct and indirect) | Cost | % Held (direct and indirect) | Cost | |
| OTP Garancia Insurance Ltd. | 100% | 5,972 | 100% | 5,972 | |
| OTP Real Estate Ltd. | 100% | 1,175 | 100% | 1,175 | |
| OTP Securities Ltd. | 100% | 750 | 100% | 750 | |
| Merkantil Bank Ltd. | 100% | 1,600 | 100% | 1,600 | |
| OTP Building Society Ltd. | 100% | 1,950 | 100% | 1,950 | |
| HIF Ltd. | 100% | 1,132 | 100% | 1,192 | |
| Bank Center No. 1. Ltd. | 100% | 9,364 | 100% | 9,364 | |
| OTP Factoring Ltd. | 100% | 150 | 100% | 150 | |
| INGA One Ltd. | 100% | 407 | 100% | 407 | |
| INGA Two Ltd. | 100% | 5,892 | 100% | 5,892 | |
| OTP Funds Servicing and | | | | | |
| Consulting Ltd. | 100% | 242 | 100% | 242 | |
| OTP Fund Management Ltd. | 100% | 1,653 | 100% | 1,653 | |
| Other | 100% | 14 | 100% | 14 | |
| | | <u>30,301</u> | | <u>30,361</u> | |

An analysis of the change in the allowance for permanent diminution in value is as follows:

| | June 30, 2001 | December 31, 2000 |
|--|---------------|-------------------|
| Balance as at January 1 | 9,055 | 8,311 |
| (Credit)/Provision for permanent diminution in value | (956) | <u>744</u> |
| Closing balance | 8,099 | <u>9,055</u> |

NOTE 8: HELD-TO-MATURITY INVESTMENTS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|--|----------------|----------------------|
| Government securities | 313,030 | 303,043 |
| Hungarian Government discounted Treasury bills | 8,804 | - |
| Bonds issued by the National Bank of Hungary | 17,026 | 57,910 |
| Other debt securities | 650 | 651 |
| | 339,510 | <u>361,604</u> |
| Provision for permanent diminution in value of | | |
| held-to-maturity investments | (50) | (50) |
| | <u>339,460</u> | <u>361,554</u> |

Interest conditions and the remaining maturities of investments in debt securities can be analysed as follows:

| · | June 30, 2001 | December 31, 2000 |
|--------------------------------------|----------------|----------------------|
| Within five years, variable interest | 127,050 | 168,702 |
| Within five years, fixed interest | 129,584 | <u>119,461</u> |
| | <u>256,634</u> | <u>288,163</u> |
| Over five years, variable interest | 61,740 | 53,630 |
| Over five years, fixed interest | <u>21,136</u> | <u>19,811</u> |
| | <u>82,876</u> | 73,441 |
| Total | <u>339,510</u> | <u>361,604</u> |

Approximately 96% of the debt securities portfolio was denominated in HUF as at June 30, 2001 and December 31, 2000, respectively. In most cases, interest on variable rate securities is based on the interest rates of 90 day Hungarian Government Treasury bills and is adjusted semi-annually.

Interest rates on fixed interest securities denominated in HUF ranged from 7.5% to 15% and from 7.5% to 16% as at June 30, 2001 and December 31, 2000, respectively. Interest on fixed rate and variable rate securities is, in most cases, paid semi-annually.

An analysis of change in the allowance for permanent diminution in value is as follows:

| | June 30, 2001 | December 31, 2000 |
|---|---------------|-------------------|
| Balance as at January 1 | 50 | - |
| Provision for permanent diminution in value | <u>-</u> | <u>50</u> |
| Closing balance | <u>50</u> | <u>50</u> |

NOTE 9: PREMISES, EQUIPMENT AND INTANGIBLE ASSETS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|---------------|-------------------|
| Land and buildings | 32,773 | 32,494 |
| Machinery and equipment | 46,557 | 45,047 |
| Construction in progress | 2,390 | 1,640 |
| Intangible assets | 22,560 | 21,147 |
| | 104,280 | 100,328 |
| Accumulated depreciation and amortization | (50,352) | (44,655) |
| | 53,928 | <u>55,673</u> |

NOTE 10: OTHER ASSETS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|-----------------|-------------------|
| Receivables due to collection of Hungarian | | |
| Government securities | 132 | 256 |
| Property held for sale | 1,153 | 1,189 |
| Due from Government for interest subsidies | 2,733 | 510 |
| Trade receivables | 1,249 | 2,183 |
| Advances for securities and investments | 491 | 534 |
| Deferred tax asset | - | 332 |
| Taxes recoverable | 38 | 96 |
| Inventories | 1,032 | 1,137 |
| Other advances | 437 | 503 |
| Credits sold under deferred payment scheme | 5,296 | 5,668 |
| Subsidies paid on behalf of the Government | 1,586 | 804 |
| Margin account balance | 2,457 | 58 |
| Accounts with Investment and Pension Funds | 8 | 91 |
| Prepayments and accrued incomes | 2,231 | 1,620 |
| Receivables from investments | 1,500 | - |
| Settlement accounts | 2,820 | 2,007 |
| Derivative assets | 2,292 | - |
| Other | 8,428 | 2,920 |
| | <u>33,883</u> | <u>19,908</u> |
| Allowance for possible losses on other assets | <u>(3,444</u>) | <u>(2,908)</u> |
| | <u>30,439</u> | <u>17,000</u> |

Allowance for possible losses on other assets mainly consists of allowances for property held for sale and credits sold under deferred payment scheme.

NOTE 10: OTHER ASSETS (in HUF mn) [continued]

An analysis of the change in the allowance for possible losses on other assets is as follows:

| | June 30, 2001 | December 31, 2000 |
|---|---------------|----------------------|
| Balance as at January 1 | 2,908 | 1,410 |
| Provision for possible losses on other assets | <u>536</u> | <u>1,498</u> |
| Closing balance | <u>3,444</u> | <u>2,908</u> |

NOTE 11: DUE TO BANKS AND DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---------------------|---------------|----------------------|
| Within one year: | | |
| In HUF | 33,923 | 4,714 |
| In foreign currency | <u>1,819</u> | <u>22,215</u> |
| | <u>35,742</u> | <u> 26,929</u> |
| Over one year: | | |
| In HUF | 14,581 | 10,033 |
| In foreign currency | <u>12,300</u> | 7,453 |
| | <u>26,881</u> | <u>17,486</u> |
| Total | <u>62,623</u> | <u>44,415</u> |

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 10.6% to 11.7% and from 10.8% to 11.8%, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in HUF over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 3% to 11%, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 3.5% and 4.9% and from 2% and 6.9%, respectively.

Due to banks and deposits from the National Bank of Hungary and other banks payable in foreign currency over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range form 3.5% and 8% and from 5% to 8%, respectively.

NOTE 12: DEPOSITS FROM CUSTOMERS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---------------------|------------------|-------------------|
| Within one year: | | |
| In HUF | 1,302,658 | 1,289,578 |
| In foreign currency | 332,652 | 349,454 |
| | <u>1,635,310</u> | 1,639,032 |
| Over one year: | | |
| In HUF | 23,837 | 24,900 |
| Total | <u>1,659,147</u> | <u>1,663,932</u> |

Deposits from customers payable in HUF within one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 1% and 8.3% and from 1% to 8.5%, respectively.

Deposits from customers payable in HUF over one year as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 6.5% and 8.8% and from 6.5% to 9.5%, respectively.

Deposits from customers payable in foreign currency as at June 30, 2001 and December 31, 2000, bear interest rates in the range from 0.1% to 2.9% and from 0.1% to 4%, respectively.

NOTE 13: LIABILITIES FROM ISSUED SECURITIES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|-------------------------|---------------|-------------------|
| With original maturity: | | |
| Within one year | 675 | 883 |
| Over one year | <u>66</u> | <u> 150</u> |
| | <u>741</u> | <u>1,033</u> |

Liabilities from issued securities are denominated in HUF at interest rates in the range from 6% to 8.5% and from 6% to 8.8% as at June 30, 2001 and December 31, 2000, respectively.

NOTE 14: OTHER LIABILITIES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|---|---------------|-------------------|
| Taxes payable | 3,587 | 2,227 |
| Deferred tax liabilities | 165 | - |
| Giro clearing accounts | 13,036 | 15,977 |
| Accounts payable | 264 | 3,903 |
| Salaries and social security payable | 3,340 | 3,380 |
| Liabilities from security trading | 11,394 | 9,134 |
| Allowances for possible losses on off-balance | | |
| sheet commitments, contingent liabilities | 3,253 | 2,345 |
| Dividends payable | 2,306 | 5,789 |
| Accrued expenses | 3,525 | 2,854 |
| Suspense accounts | 2,321 | 3,720 |
| Settlements of government housing subsidies | 1,909 | 1,509 |
| Loan for collection | 1,349 | 1,237 |
| Derivative liabilities | 2,467 | - |
| Other | 7,086 | 3,338 |
| | <u>56,002</u> | <u>55,413</u> |

The allowances for possible losses on off-balance sheet commitments, contingent liabilities and financial instruments are detailed as follows:

| | June 30, 2001 | December 31, 2000 |
|---|---------------|----------------------|
| Allowance for litigation Allowance for other off-balance sheet commitments, | 980 | 995 |
| contingent liabilities | 1,874 | 900 |
| Allowance for housing warranties | 399 3,253 | $\frac{450}{2,345}$ |

The allowance for possible losses on other off-balance sheet commitments, contingent liabilities and primarily relates to commitments stemming from guarantees issued by the Bank.

NOTE 14: OTHER LIABILITIES (in HUF mn) [continued]

As part of its operations, until 1991, the Bank financed and constructed residential accommodations for resale on which it was required to provide a ten year guarantee against defective workmanship. The Bank has recourse against the constructors for any claims. The recovery of such claims is, however, dependent upon the financial status of the constructors, which is impaired in certain cases. An allowance has been recorded to account for the estimated possible future losses due to housing warranties.

Movements in the allowance for possible losses on commitments, contingent liabilities and financial instruments can be summarized as follows:

| | June 30, 2001 | December 31, 2000 |
|---|---------------|----------------------|
| Balance as at January 1 | 2,345 | 3,039 |
| Provision/(credit) for off-balance sheet commitments, | | |
| contingent liabilities, net | 959 | (344) |
| Write-off of allowance for housing waranties | <u>(51</u>) | <u>(350</u>) |
| Closing balance | <u>3,253</u> | <u>2,345</u> |

NOTE 15: SUBORDINATED BONDS AND LOANS

In 1993, the Bank issued HUF 5 billion in bonds, which are subordinated to the other liabilities of the Bank and subscribed by the Hungarian Ministry of Finance. Interest on subordinated bonds and the frequency of payment of interests are based on condition of interest of 2013/C credit consolidated government bonds, which is a variable-rate bond, the interest payable and the rate of interest are fixed twice a year. The semiannual interest payable was 5.53% as at June 20, 2001 and 5.57% as at December 20, 2001. The original maturity was 20 years. The proceeds of the subordinated bonds were invested in Hungarian Government bonds with similar interest conditions and maturity.

In December 1996, the Bank obtained a USD 30 million and DEM 31.14 million subordinated loan from the European Bank for Reconstruction and Development. The loan has a ten-year maturity, with interest payable at six-month LIBOR + 1.4% from December 27, 1996 until December 29, 1997, at six-month LIBOR + 1.0% from December 29, 1997 until June 28, 1999, at six-month LIBOR + 1.7% from June 28, 1999 until December 27, 2004 and at six-month LIBOR + 2.5% from December 27, 2004 until December 27, 2006.

NOTE 16: SHARE CAPITAL (in HUF mn)

| , , | June 30, 2001 | December 31, 2000 |
|--|---------------|-------------------|
| Authorized, issued and fully paid: | | |
| Common shares of HUF one thousand each | 26,850 | 26,850 |
| Preference shares of HUF one thousand each | 1,150 | _1,150 |
| | <u>28,000</u> | <u>28,000</u> |

From September 3, 1997, the Bank has one preferential voting share (the "Special Share") outstanding with a nominal value of HUF 1 thousand (see Note 1.1).

Preference shares are non-voting, entitle bearers to a minimum 12% dividend and rights for such dividends are cumulative. In the event insufficient dividends are paid to the preferred shareholders for two consecutive years, the preference shares will automatically receive voting rights until the accumulated dividends are paid.

The Annual General Meeting on April 25, 2001 approved resolutions No. 6/1/2001 and 6/2/2001 concerning the conversion of 1,150 thousand pieces of registered preference shares issued by Bank to registered common shares.

NOTE 17: RETAINED EARNINGS AND RESERVES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|--|----------------|-------------------|
| Balance as at January 1 | 107,402 | 80,196 |
| Income after income taxes | 20,308 | 32,388 |
| Opening adjustment due to implementation | | |
| of IAS No 39 | (488) | - |
| Profit on sale of Treasury Shares | 13 | 70 |
| Dividends | <u>(9)</u> | (5,252) |
| Closing balance | <u>127,226</u> | <u>107,402</u> |

The Bank's reserves under Hungarian Accounting Standards were HUF 113,672 million and HUF 99,501 million as at June 30, 2001 and December 31, 2000 respectively. Of these amounts, legal reserves represent HUF 27,387 million and HUF 25,610 million, respectively. The legal reserve is not available for distribution.

Dividends for the year ended December 31, 2000 represent the dividends declared by the Bank's shareholders for both preference and common shares at the Annual General Meeting in 2001.

Dividends for the six month period ended June 30, 2001 represent the pro-rata portion of the 12% dividend for preference shares.

NOTE 18: TREASURY SHARES (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|--|--|--|
| Nominal value (Common Shares) Carrying value | <u>1,807</u> <u>18,988</u> | <u>813</u> <u>9,067</u> |
| NOTE 19: OTHER EXPENSES (in HUF mn) | | |
| | six month period ended June 30, 2001 | six month period ended June 30, 2000 |
| Credit for permanent diminution | | |
| in value of equity investments | (956) | (514) |
| Provision for other assets | 536 | 2,218 |
| Provision for possible losses on off-balance | | |
| sheet commitments and contingent liabilities | 959 | - |
| Administration expenses, including rent | 7,989 | 7,526 |
| Advertising | 1,020 | 680 |
| Taxes, other than income | 2,855 | 2,582 |
| Services | 5,972 | 4,914 |
| Professional fees | 1,127 | 1,052 |
| Other | <u>714</u> | <u>884</u> |

NOTE 20: INCOME TAXES (in HUF mn)

The Bank is presently liable for income tax at a rate of 18% of taxable income.

A reconciliation of the income tax charge is as follows:

| | six month period ended June 30, 2001 | six month period ended June 30, 2000 |
|--------------|--|--|
| Current tax | 4,305 | 3,550 |
| Deferred tax | 497 | (50) |
| | <u>4,802</u> | <u>3,500</u> |

20,216

19,342

NOTE 20: INCOME TAXES (in HUF mn) [continued]

| A reconciliation of the deferred tax asset is as follows: | six month period ended June 30, 2001 | six month period ended June 30, 2000 |
|---|--|--|
| Balance as at January 1 | 332 | 235 |
| Deferred tax (charge)/credit | <u>(497</u>) | _50 |
| Closing balance | <u>(165)</u> | <u>285</u> |
| A reconciliation of the income tax charge is as follows: | six month period ended June 30, 2001 | six month period ended June 30, 2000 |
| Income before income taxes | 25,110 | 19,820 |
| Permanent differences due to movements | | |
| in statutory provisions | 287 | 900 |
| Dividend income | (25) | (25) |
| Other permanent differences | 1,305 | <u>(1,250</u>) |
| Adjusted tax base | <u>26,677</u> | <u>19,445</u> |
| Income tax at 18% | <u>4,802</u> | <u>3,500</u> |

OFF-BALANCE SHEET COMMITMENTS, CONTINGENT NOTE 21: LIABILITIES AND FINANCIAL INSTRUMENTS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|--|----------------|-------------------|
| Commitments: | | |
| Forward purchase commitments, foreign exchange | 114,911 | 47,289 |
| Repurchase agreements | 5 | <u>15</u> |
| | <u>114,916</u> | <u>47,304</u> |
| Contingent liabilities: | | |
| Commitments to extend credit | 193,358 | 157,403 |
| Guarantees arising from banking activities | 20,953 | 15,892 |
| Confirmed letters of credit | 8,184 | 988 |
| Options | 16,196 | 12,555 |
| Local tax contingency | 542 | 542 |
| | 239,233 | <u>187,380</u> |
| Total | <u>354,149</u> | <u>234,684</u> |

NOTE 21: OFF-BALANCE SHEET COMMITMENTS, CONTINGENT LIABILITIES AND FINANCIAL INSTRUMENTS (in HUF mn) [continued]

The Bank has a legal case against the Municipality of Budapest in connection with local tax paid in previous years. The Bank paid the total amount of local tax due, but the Municipality of Budapest has challenged the allocation of the tax between the various Hungarian municipalities. The total amount of local tax being claimed by the Municipality of Budapest is HUF 542 million. Management believes this claim by the Municipality of Budapest to be groundless and is vigorously defending the Bank against this claim. No provision for possible loss has been recorded by the Bank.

For an analysis of the allowance for possible losses on off-balance sheet commitments, contingent liabilities and financial instruments, see Note 14.

NOTE 22: RELATED PARTY TRANSACTIONS

Transactions with related parties, other than increases in share capital, are summarized below:

During for the six month periods ended June 30, 2001 and 2000 the Bank sold, without recourse, non-performing loans and the related accrued interest receivable to OTP Factoring for HUF 37 million and HUF 255 million, respectively. The gross book value of such credits was HUF 474 million and HUF 1,353 million, respectively, with a corresponding allowance for possible loan losses of HUF 373 million and HUF 825 million, respectively. The underlying mortgage rights were also transferred to OTP Factoring. Gains or losses related to such transactions are included in the unconsolidated financial statements.

Commissions received by the Bank from OTP Securities in relation to securities transactions were HUF 620 million and HUF 599 million for the six month periods ended June 30, 2001 and 2000, respectively. Losses recorded by the Bank from the sale of securities to OTP Securities were HUF 359 million for the six month period ended June 30, 2001, and gains recorded were HUF 1,100 million for the six month period ended June 30, 2000.

Commissions received by the Bank from OTP Building Society in relation to finalised customer contracts were HUF 236 million and HUF 130 million for the six month periods ended June 30, 2001 and 2000, respectively.

Insurance premiums paid by the Bank to OTP Garancia Insurance were HUF 311 million and HUF 225 million for the six month periods ended June 30, 2001 and 2000, respectively.

Commissions received by the Bank from OTP Fund Management Ltd. in relation to custody activity were HUF 148 million and HUF 118 million in relation to trading activity were HUF 727 million and HUF 591 million for the six month periods ended June 30, 2001 and 2000, respectively.

Commissions received by the Bank from OTP Real Estate Ltd. in relation to its activity were HUF 449 million and HUF 406 million for the six month periods ended June 30, 2001 and 2000, respectively.

NOTE 22: RELATED PARTY TRANSACTIONS [continued]

In the normal course of business, the Bank enters into other transactions with its subsidiaries, the amounts and volumes of which are not significant to these unconsolidated financial statements taken as a whole.

NOTE 23: CASH AND CASH EQUIVALENTS (in HUF mn)

| | June 30, 2001 | December 31, 2000 |
|--|--------------------|----------------------|
| Cash, due from banks and balances with the NBH | 462,887 | 492,509 |
| Compulsory reserve established by the NBH | (<u>119,186</u>) | (<u>183,148</u>) |
| | <u>343,701</u> | <u>309,361</u> |

NOTE 24: TRUST ACTIVITIES

The Bank acts as a trustee for certain loans granted by companies or employers to their employees, mainly for housing purposes. The ultimate risk for these loans rests with the party advancing the funds. As these loans and related funds are not considered to be assets or liabilities of the Bank, they have been excluded from the accompanying Unconsolidated Balance Sheet. The total amount of such loans managed by the Bank as a trustee amounted to HUF 43,820 million and HUF 42,955 million as at June 30, 2001 and December 31, 2000, respectively.

NOTE 25: CONCENTRATION OF ASSETS AND LIABILITIES

Approximately 44% and 46% of the Bank's total assets consisted of receivables from, or securities issued by, the Hungarian Government or the National Bank of Hungary as at June 30, 2001 and December 31, 2000, respectively. There were no other significant concentrations of the Bank's assets or liabilities as at June 30, 2001 and December 31, 200, respectively.

NOTE 26: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn)

As at June 30, 2001

| 112 00 0 000 000 1 | Short-term | Long-term | Total |
|---|-------------------|--|------------------|
| | (within one year) | | |
| Cash, Due from Banks and Balances with the National Bank of Hungary Placements with Other Banks, Net of Allowance for Possible Placement | 460,266 | 2,621 | 462,887 |
| Losses Held for Trading and Available-for-sale | 236,399 | 18,958 | 255,357 |
| Financial Assets Loans, Net of Allowance for Possible | 16,760 | 93,631 | 110,391 |
| Loan Losses | 310,798 | 334,702 | 645,500 |
| Accrued Interest Receivable | 28,785 | - | 28,785 |
| Equity Investments | - | 27,493 | 27,493 |
| Held-to-maturity Investments Premises, Equipment and Intangible | 53,090 | 286,370 | 339,460 |
| Assets, Net | - | 53,928 | 53,928 |
| Other Assets | 30,439 | | 30,439 |
| TOTAL ASSETS | <u>1,136,537</u> | <u>817,703</u> | <u>1,954,240</u> |
| Due to Banks and Deposits from the National Bank of Hungary and Other | | | |
| Banks | 35,742 | 26,881 | 62,623 |
| Deposits from Customers | 1,635,310 | 23,837 | 1,659,147 |
| Liabilities from Issued Securities | 675 | 66 | 741 |
| Accrued Interest Payable | 21,989 | - | 21,989 |
| Other Liabilities | 56,002 | - | 56,002 |
| Subordinated Bonds and Loans | _ | <u>17,500</u> | <u>17,500</u> |
| TOTAL LIABILITIES | <u>1,749,718</u> | <u>68,284</u> | <u>1,818,002</u> |
| Share Capital | - | 28,000 | 28,000 |
| Retained Earnings and Reserves | - | 127,226 | 127,226 |
| Treasury Shares | <u>(18,988</u>) | <u> </u> | <u>(18,988</u>) |
| | <u>(18,988</u>) | <u>155,226</u> | <u>136,238</u> |
| TOTAL LIABILITIES AND | | | |
| SHAREHOLDERS' EQUITY | <u>1,730,730</u> | <u>223,510</u> | <u>1,954,240</u> |
| LIQUIDITY (DEFICIENCY)/EXCESS Deposits from Customers represent 91.2 9 | \) | <u>594,193</u> (see also Note 28 | ≣ |

NOTE 26: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF mn) [continued]

| As | at | De | cember | 31, | 2000 |
|----|----|----|--------|-----|------|
| | | | | | |

| , | Short-term | Long-term | Total |
|---|-------------------|------------------------------------|------------------|
| | (within one year) | | |
| Cash, Due from Banks and Balances with the National Bank of Hungary Placements with Other Banks, Net of Allowance for Possible Placement | 488,176 | 4,333 | 492,509 |
| Losses Held for Trading and Available-for-sale | 205,399 | 18,181 | 223,580 |
| Financial Assets Loans, Net of Allowance for Possible | 50,461 | 40,011 | 90,472 |
| Loan Losses | 300,967 | 324,706 | 625,673 |
| Accrued Interest Receivable | 26,882 | - | 26,882 |
| Equity Investments | - | 26,638 | 26,638 |
| Held-to-maturity Investments | 84,907 | 276,647 | 361,554 |
| Premises, Equipment and Intangible Assets, Net | , - | 55,673 | 55,673 |
| Other Assets | <u>17,000</u> | <u>-</u> | <u>17,000</u> |
| TOTAL ASSETS | <u>1,173,792</u> | <u>746,189</u> | <u>1,919,981</u> |
| | 26,929 | 17,486 | 44,415 |
| Due to Banks and Deposits from the National Bank of Hungary and Other | | | |
| Banks | 1,639,032 | 24,900 | 1,663,932 |
| Deposits from Customers | 883 | 150 | 1,033 |
| Liabilities from Issued Securities | 11,093 | - | 11,093 |
| Accrued Interest Payable | 55,413 | - | 55,413 |
| Other Liabilities | _ _ | <u>17,760</u> | <u>17,760</u> |
| Subordinated Bonds and Loans | 1,733,350 | 60,296 | 1,793,646 |
| | | | |
| Share Capital | - | 28,000 | 28,000 |
| Retained Earnings and Reserves | - | 107,402 | 107,402 |
| Treasury Shares | <u>(9,067</u>) | | <u>(9,067</u>) |
| TOTAL SHAREHOLDERS' EQUITY | <u>(9,067)</u> | 135,402 | 126,335 |
| TOTAL LIABILITIES AND | | | |
| SHAREHOLDERS' EQUITY | <u>1,724,283</u> | <u>195,698</u> | <u>1,919,981</u> |
| LIQUIDITY (DEFICIENCY)/EXCESS Deposits from Customers represent 92.8 % | \ / | <u>550,491</u> (see also Note 2 | = (8). |

NOTE 27: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK (in HUF mn)

As at June 30, 2001

| , | USD | EUR | Others | Total |
|------------------------------|-------------|-----------------|--------------|--------------|
| Assets | 157,764 | 157,105 | 41,928 | 356,797 |
| Liabilities | (169,306) | (150,218) | (41,557) | (361,081) |
| Off-balance sheet assets and | | | | |
| Liabilities, net | 11,482 | (3,576) | (917) | 6,989 |
| Net position | <u>(60)</u> | <u>3,311</u> | <u>(546)</u> | 2,705 |
| As at December 31, 2000 | | | | |
| | USD | EUR | Others | Total |
| Assets | 150,619 | 192,580 | 46,732 | 389,931 |
| Liabilities | (162,973) | (183,434) | (47,487) | (393,894) |
| Off-balance sheet assets and | | | | |
| liabilities, net | 13,305 | <u>(7,579</u>) | 117 | 5,843 |
| Net position | <u>951</u> | 1,567 | <u>(638)</u> | <u>1,880</u> |

EUR includes items denominated in EURO, DEM and ATS.

NOTE 28: INTEREST RATE RISK MANAGEMENT

The majority of the Bank's interest bearing assets and liabilities are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously. Interest rate risk mismatch is limited to a very short-term portion of the Bank's unconsolidated assets and liabilities.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Bank to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

NOTE 29: EARNINGS PER SHARE

Earnings per share attributable to the Bank's common shares are determined based on dividing income after income taxes for the year attributable to common shareholders, after the deduction of declared preference dividends, by the weighted average number of common shares outstanding during the year.

| | six month period ended June 30, 2001 | six month period ended June 30, 2000 |
|--|--|--|
| Income after income taxes (in HUF mn) | 20,308 | 16,320 |
| Declared preference dividends (in HUF mn) | <u>(9)</u> | <u>(69</u>) |
| Income after income taxes for the year attributable to common shareholders (in HUF mn) | 20,299 | <u>16,251</u> |
| Weighted average number of common shares outstanding during the year (piece) | <u>26,040,826</u> | 26,281,198 |
| Earnings per share (in HUF) | <u>780</u> | <u>618</u> |

The weighted average number of common shares outstanding during the period does not include own shares held

NOTE 30: POST BALANCE SHEET EVENTS

Subsequent to the date of the financial statements, in September 2001 the Bank, through a subsidiary, acquired 99.99% of CD Hungary Real Estate and Service Company Ltd for HUF 18.2 billion.

As discussed in Note 16, the Bank's 2001 Annual General Meeting passed a resolution to convert preference shares to common shares. Subsequent to the date of the financial statements, such conversion has occurred.

NOTE 31: RECONCILIATION OF FINANCIAL STATEMENTS PREPARED UNDER HUNGARIAN ACCOUNTING STANDARDS AND FINANCIAL STATEMENTS PREPARED UNDER IAS (in HUF mn)

| | Retained Earnings and Reserves January 1, 2001 | Income for the six month period ended June 30, 2001 | | Direct Movements on Reserves | Retained Earnings and Reserves June 30, 2001 |
|--|--|--|------------|------------------------------------|---|
| Hungarian financial statements | 99,501 | 17,772 | (9) | - | 117,264 |
| Adjustments to Hungarian financial state | ements: | | | | |
| Reversal of statutory general provision | 8,549 | 937 | - | - | 9,486 |
| Reversal of statutory provision for net foreign currency position | 70 | (70) | - | - | - |
| Reversal of statutory country risk provision | 580 | (580) | - | - | - |
| Premium and discount amortization on investment securities | (913) | 656 | - | - | (257) |
| Allowance for possible loan losses | (1,340) | - | - | - | (1,340) |
| Allowance for possible losses on off- balance sheet commitments, contingent liabilities and financial instruments | (450) | 51 | - | - | (399) |
| Increase of investment in subsidiary | 1,012 | - | - | - | 1,012 |
| Difference in accounting for finance leases | 61 | 145 | - | - | 206 |
| Deferred taxation | 332 | (497) | - | - | (165) |
| Difference in accounting for off- balance sheet financial instruments | (542) | 1,402 | - | - | 860 |
| Fair value adjustment of held for trading and available-for-sale financial assets, investments IAS No 39 | | - 667 | - | (475) | 192 |
| Fair value adjustment of derivatives IAS No 39 | | (162) | - | (13) | (175) |
| Profit on sale of Treasury Shares | - | (13) | - | 13 | - |
| Reclassification of direct charge related to local tax | 542 | - | _= | _ | 542 |
| International financial statements | <u>107,402</u> | <u>20,308</u> | <u>(9)</u> | <u>(475)</u> | <u>127,226</u> |